



AGREEMENT
between
THE TOWN OF MIAMI LAKES
and
Zambelli Fireworks
for
RFP No. 2021-19 TOWN FIREWORKS DISPLAY

THIS AGREEMENT is made and entered into as of this 19th day of May, 2021 by and between Zambelli Fireworks a Florida corporation with principal offices at 1060 Holland Drive, Suite J, Boca Raton, FL 33487 (the "Contractor"), and the Town of Miami Lakes, a municipal corporation in the State of Florida, with a principal office located at 6601 Main Street (hereinafter referred to as the "Town").

WITNESSETH:

WHEREAS, on March 5, 2021, the Town issued Request for Proposals ("RFP") 2021-19 Town Fireworks Display which includes the General Terms and Conditions of the RFP, Special Conditions, Technical Specifications and Exhibits, Bid Forms, and associated addenda, which are collectively referred to as the "RFP 2021-19" and which is attached hereto and incorporated herein as **Exhibit "A,"** and

WHEREAS, on April 2, 2021, the Contractor submitted a response to RFP 2021-19 Town Fireworks Display, hereinafter referred to as the "Contractor's Proposal," and the terms of which are incorporated herein by reference and which is attached hereto and incorporated herein as **Exhibit "B,"** and

WHEREAS, the aforementioned Exhibits "A" and "B" shall collectively be referred to as the "Contract Documents" and are specifically incorporated into this Agreement; collectively this is the "Agreement;" and

WHEREAS, the Contractor has offered to provide the materials and/or services and to be bound by the terms and conditions of RFP 2021-19 Town Fireworks Display, which includes the Notice to Proposers, Submission of a Response, Scope of Work, Response Format, Evaluation/Selection Process, Terms and Conditions, Price Proposal, Required Forms, and associated addenda attached hereto and incorporated herein as Exhibit "A", and the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".

WHEREAS, the Town desires to procure from the Contractor such services for the Town in accordance with the terms and conditions of this Agreement.

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

1. Contractor shall deliver materials and/or provide services in accordance with the terms of RFP 2021-19, attached hereto and incorporated herein as Exhibit "A" and with the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".

2. The Town agrees to make payment in accordance with the terms of RFP 2021-19 incorporated herein as Exhibit "A" and with the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".

3. This Agreement and attachments hereto constitute the entire agreement between the parties hereto, and its provisions shall not be amended, except in writing, after formal approval by both parties.

4. This Agreement will be effective upon execution and remain in effect for a period of three (3) years. The Town at its sole option may opt to renew the Contractor for two (2) additional 12-month periods. Price adjustments for renewal terms must be in accordance with RFP 2021-19 Section B4.

5. In addition to any other contractual indemnification provisions in Exhibit "A" or Exhibit "B" in favor of the Town, Contractor hereby agrees to indemnify and hold the Town harmless from any and all claims, suits, actions, damages, causes of action, and attorney's fees, arising from any personal injury, loss of life, or damage to person or property sustained by reason of or as a result of the products or materials used or supplied in the performance of this Agreement.

6. **Attorney's Fees and Costs.** In addition to any other contractual attorney's fees and costs provisions in Exhibit "A" or Exhibit "B" in favor of the Town, Contractor hereby agrees that in the event either the Town or Contractor must initiate litigation to enforce this Agreement, the prevailing party shall be entitled to an award of reasonable attorney's fees and costs, at all levels of litigation, including trials and appeals, including fees for litigation entitlement to and amount of attorney's fees.

7. **Governing Law and Venue.** This Agreement shall be interpreted and governed according to the laws of the State of Florida. Any dispute or conflict arising out of or relating to this Agreement must be brought only in the Circuit Court of the Eleventh Judicial Circuit in and for Miami-Dade County, Florida. The Parties agree such court and such court alone shall have personal jurisdiction and venue over any action relating to this agreement and further agree to waive any rights they may have to challenge the court's jurisdiction over them.

8. **Notice.** Whenever either party desires to give written notice to the other relating to the Contract, such must be addressed to the party for whom it is intended at the place specified below; and the place for giving the notice shall remain until it shall have been changed by written notice in compliance with the provisions of this Article. Notice shall be deemed given on the date received or within 3 days of mailing, if mailed through the United States Postal Service. Notice shall be deemed given on the date sent via e-mail or facsimile. Notice shall be deemed given via courier/delivery service upon the initial delivery date by the courier/delivery service. For the present, the parties designate the following as the respective places for giving of notice:

For Town:
Mr. Edward Pidermann
Town Manager
Town of Miami Lakes
6601 Main Street

Miami Lakes, Florida 33014
Pidermanne@miamilakes-fl.gov

With a copy to:
Nathalie Garcia
Procurement Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014
garcian@miamilakes-fl.gov

For Contractor:

Tony Sawdey
Project Manager
Zambelli Fireworks
1060 Holland Drive
Suite J
Boca Raton, Florida, 33487
tsawdey@zambellifireworks.com

9. In the event there is a conflict between or among the provisions of the Agreement, the order of precedence is as follows:

1. Last addendum issued
2. RFP Solicitation No. 2021-19
3. RFP Exhibits, Solicitation No. 2021-19
4. Contractor's Proposal, Solicitation No. 2021-19

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the parties have made and executed this Agreement on the respective dates under each signature. Town of Miami Lakes, through its Town Manager or designee and Zambelli Fireworks signing by and through its Project Manager (title of individual) duly authorized to execute same.

WITNESS/ATTEST

Danielle Fredrickson
Signature

Danielle Fredrickson
Print Name, Title asm

Zambelli Fireworks

Tony Sawdey
Signature

Tony Sawdey / Project Mgr.
Print Name, Title of Authorized Officer or Official

ATTEST:

Consultant Secretary

(Affirm Consultant Seal, if available)



ATTEST:

Gina Inguanzo
Gina Inguanzo, Town Clerk

Town of Miami Lakes, a municipal corporation of the State of Florida

Edward Pidermann
Edward Pidermann, Town Manager

APPROVED AS TO LEGAL FORM AND CORRECTNESS:

Lawrence Casella
Town Attorney

EXHIBIT A
TOWN FIREWORKS DISPLAY RFP 2021-19

REQUEST FOR PROPOSAL
TOWN FIREWORKS DISPLAY

RFP NO. 2021-19



The Town of Miami Lakes Council:

Mayor Manny Cid
Vice Mayor Luis Collazo
Councilmember Carlos Alvarez
Councilmember Josh Dieguez
Councilmember Tony Fernandez
Councilmember Jeffrey Rodriguez
Councilmember Marilyn Ruano

Edward Pidermann, Town Manager
The Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014

DATE ISSUED: March 5, 2021

CLOSING DATE: 11:00 AM, April 2, 2021

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SECTION A. NOTICE TO PROPOSERS

RFP Name: Town Fireworks Display
RFP No.: 2021-19
Proposals Due: 11:00 AM, April 2, 2021

A1. SOLICITATION OVERVIEW

The Town of Miami Lakes, Florida, ("Town") is accepting sealed Proposals from qualified firms to provide the Town's annual Fourth of July Fireworks Display ("Services"). Proposals must be submitted in the form of one (1) original and five (4) copies and one flash drive for each component of the Response. Proposers must submit a Technical component and a Price component in separate sealed packages for a complete Proposal. All Proposals **must** be received by the Town Clerk at 6601 Main Street, Miami Lakes, Florida 33014, **by no later than 11:00 AM on April 2, 2021**, at which time the Technical component of each Proposal will be opened. The Price component will be opened at the Evaluation Committee meeting immediately following the evaluation of the Technical component.

Copies of the RFP will only be made available on the Public Purchase and the Onvia DemandStar ("DemandStar") website. Copies of the RFP, including all related documents can be obtained by visiting the Town's website at www.miamilakes-fl.gov, under Current Solicitations on the Procurement Department page, on Public Purchase's website at www.publicpurchase.com, or at DemandStar's website at www.demandstar.com. If you use Public Purchase or DemandStar it is strongly recommended that you register with them to receive notifications pertaining to this solicitation.

A2. MINIMUM REQUIREMENTS TO SUBMIT A RESPONSE:

To be eligible for award, Proposers must:

1. Have successfully completed at least three (3) fireworks displays within the last five (5) years demonstrated through three (3) client references;
2. Have at least two (2) pyro-technicians with a minimum experience of ten (10) major electronically fired shows and a minimum of five (5) years certified experience in handling, transporting, and discharging fireworks; and
3. Be properly and legally licensed to perform such Services.

The Town will consider a Proposer as responsive where a Proposer has less than the stipulated minimum number of years of experience solely where the Proposer has undergone a name change and such change of name has been filed with the State of Florida or where the Proposer was a subsidiary of a larger firm and the Proposer's firm has been merged into the larger firm. Proposer must include documentation substantiating such name change as part of its Proposal for the Town to consider crediting the years of experience from the Proposer under its previous name. Failure to include such documentation with the Response will result in a determination of non-responsive.

A3. CONE OF SILENCE:

Pursuant to subsection (t) "Cone of Silence" of Section 2-11.1 "Conflict of Interest and Code of Ethics Ordinance" of Miami Dade County, public notice is hereby given that a "Cone of Silence" is imposed concerning this solicitation. The "Cone of Silence" prohibits certain communications concerning the substance of RFP's, RFQ's or Bids, until such time as the Town Manager makes a written recommendation to the Town Council concerning the solicitation. **Any questions concerning the substance of this or any other solicitation advertised by the Town must be submitted in writing to procurement@miamilakes-fl.gov while the Cone of Silence is in effect. No other communications, oral or otherwise, will be**

accepted. Failure to comply with the Cone of Silence may result in the rejection of a Proposal. For additional information concerning the Cone of Silence please refer to Section 2-11.1 of Miami-Dade County Code.

END OF SECTION

SECTION B. PROJECT OVERVIEW

B1. OVERVIEW

The Town seeks to procure a qualified and experienced firm (“Contractor” for purposes of this section) to provide the Town’s annual Fourth of July Fireworks Display (“Services”) in accordance with the terms, conditions and specifications contained in the RFP. The total annual budget for the show(s) is approximately \$30,000.

B2. GENERAL DESCRIPTION OF SCOPE OF SERVICES

The Work consists of furnishing all labor, supervision, materials, machinery, tools, means of transportation, supplies, equipment, and services necessary to provide a 25-minute-long professional Fireworks show for the annual Town’s Annual Fourth of July Concert event.

B3. CONTRACT TERM

This Agreement shall be effective upon execution by both parties and shall continue for a term of three (3) years from the date of execution by the Town. The Town retains two (2) options to extend the term of this Agreement for additional one-year terms.

B4. CONTRACT PRICE ADJUSTMENT

Prices must be held firm during the initial contract term. For each renewal year, at the start of each renewal year, the Contract may request a price increase not to exceed the Bureau of Labor Statistics. The Town will evaluate such request to determine if an increase should be approved. Any such increased will not exceed three percent (3%) per request.

B5. CONTRACT EXTENSION

The Town reserves the right to exercise its option to extend the Contract for up to ninety (90) calendar days beyond the Contract Term. In such event, the Town will notify the Contractor in writing of such extensions.

B6. FIREWORKS DISPLAY LOCATION

The primary location of the event is Miami Lakes Picnic Park West, 15151 NW 82nd Avenue, Miami Lakes, FL 33016 with the option to host a secondary event at the Miami Lakes Optimist Club 6411 NW 162nd Street, Miami Lakes, FL 33014. The audience watches from the park lawn and the fireworks display is to be arranged south of the lawn in a privately owned lot with which the Town has been authorized to use for purposes of the event. Refer to Attachment “A” for map. Additional locations may be added at the sole discretion of the Town. The location(s) of the event(s) may be subject to change by the Town. The Town may also choose to add multiple locations The Town will notify the Contractor in writing at least sixty (60) days prior to the event to determine if the fireworks display needs to be modified due to the change in location.

B7. PERFORMANCE STANDARDS

The Town’s Fourth of July Concert event, of which the fireworks show is the main attraction, is considered the Town’s signature event.

The Contractor shall observe and comply with all of the current N.F.P.A. Code 1123 and the Florida Building Code as adopted by Miami-Dade County, and any changes to the codes enacted during the term of the contract.

The preferred methodology is electrical firing. All firework shells and boxes shall be readily marked for identification, including size and what shells contain multiple projections so that the Contractor can conduct an inventory prior to set-up. All firework shells used must have been tested and assigned "EX" numbers by the appropriate regulatory agency.

3.6 Contractor Responsibilities

- A.** Provide, deliver, and secure fireworks to the designated point of fire area.
- B.** Begin the fireworks show once Project Manager provides permission, in recent years the show has begun at approximately 9:00 PM. Display shall last for a full 25 minutes. Overhead show music is to be provided by Contractor unless otherwise directed by the Project Manager. Music is to be pre-approved by the Project Manager at least two (2) weeks in advance of event date. Coordinate with the Project Manager to ensure music is synchronized with the fireworks display.
- C.** Provide a minimum of minimum of two (2) pyro-technicians skilled in electronically fired displays.
- D.** Provide a weatherproof and failsafe means of firing the display electronically. Weatherproof and failsafe is defined as such: the electronic device provided to launch the fireworks must be able to shoot fireworks electronically in any weather conditions deemed safe to proceed by the fireworks company and Miami-Dade County Fire Rescue Department whether the electronic device (firing console, panel, system, etc.) is wet, damaged, non-operational, absent or other terms used to describe the condition of the electronic device at the time set by the Town for the fireworks display to commence.
- E.** Contractor shall provide any and all other equipment or materials required to provide an electronically fired fireworks display, to include but not be limited to launch pad platform, control devices, protection and safety gear, etc.
- F.** Coordinate with local authorities, to include but not be limited to, Miami-Dade County Police Department and Miami-Dade County Fire Rescue prior to the event to include layout for the exact location of fireworks launch site footprint and public viewing areas. Allow total access of Contractor operations to the Miami-Dade County Police Department and Miami-Dade County Fire Rescue at all times on the day of the event.
- G.** Provide cell phone communication with Project Manager and designated Town staff, for the day of the show beginning at 8:00 AM, and maintain contact throughout the day.
- H.** Provide to Project Manager two (2) weeks before the event, a printed, detailed, itemized, inventory shipping list of all shells shipped for the fireworks display.
- I.** Coordinate with all necessary regulatory agencies. Provide to the Town, as early as possible but no less than three (3) weeks prior to the event, a copy of all applicable permits (to include but not be limited to fire, police, local and state approval). Provide compliance with all state and local requirements.
- J.** When necessary, implement procedures outlining plans for delivery, set-up and discharge of fireworks display in response to variable weather conditions.
- K.** The public must be restricted from access to the fireworks display area during the set up and the firing of the display. No public access is to be permitted within the fireworks display area until the morning after the show and a complete search of the area has been conducted to determine that no devices remain.
- L.** Manage and conduct complete breakdown and clean-up of the fireworks launch site to include any debris from discharged fireworks.

- M. Advise the Project Manager of any unexploded shells remaining after the fireworks display. All such shells must be removed and disposed of in accordance with all applicable laws, rules, and regulations.

3.7 Town Responsibilities

- A. Coordination with the Contractor via the Project Manager or designee on matters not directly relating to safety or regulations.
- B. Provide a detailed map of the location where the fireworks display is to be launched from.

3.7 Display Price Adjustments

- A. Proposer is to outline in their proposal what cost adjustments would be made to the contracted price of the show to reflect the circumstances below. If the Town were to encounter various difficulties with contract performance such as, but not limited to:
 - a. Shells, which are not used because of damage, defective firing, or other causes.
 - b. Start of show significantly delayed by Contractor (10 minutes or more) or a time break in the show (dead airtime).

If there is a delay to the show start or a break in the show due to weather conditions, no adjustment will be expected for that delay or break. The Town will still require an adjustment for damaged or un-shot shells, even if there was a weather delay.

- B. In the event the show is completely canceled due to weather conditions, as determined by Project Manager, the Town reserves the right to reschedule or to completely cancel the display. Contractor is to outline in Contractor's proposal what price, if any, Contractor may charge if show is postponed or completely canceled due to weather conditions.

END OF SECTION

SECTION C. SUBMISSION OF A PROPOSAL

C1. GENERAL INSTRUCTIONS

Proposers must carefully review all the materials contained herein and prepare their Proposals in accordance with this RFP. The detailed requirements set forth below will be used to evaluate the Proposals and failure of a Proposer to provide the information requested for a specific requirement may render their Proposal non-responsive and will result in rejection.

C2. SUBMITTAL REQUIREMENTS

This Request for Proposal (“RFP”) consists of two parts; a technical component (“Technical”) and a Price component (“Price”), both of which when combined constitute the Proposer’s Proposal (“Proposal”). Proposers submitting a Proposal in response to this RFP must submit both the Technical and Price components. Proposals must be submitted in sealed envelope(s) or package(s) with the RFP number, title, and due date clearly noted on the outside of the envelope(s) or package(s) in the following manner:

RFP No. 2021-19

Town Fireworks Display

Sealed, written Proposals must be received by the Town of Miami Lakes; Town Clerk’s Office, no later than the date, time, and at the location indicated in Section A of the RFP, in order to be considered responsive. Faxed documents are **not** acceptable. **Proposals received at any other location than the Town Clerk’s Office or after the Proposal due date and time will be deemed non-responsive and will not be considered.**

Only one (1) Proposal from an individual, firm, partnership, corporation, or business entity, will be considered in response to this RFP. Subcontractors may be included in more than one Proposal submitted by more than one Proposer. An individual, firm, partnership, corporation, or business entity that submits a Proposal may not be a subcontractor on another Proposal submitted under this RFP. Proposals from joint ventures will not be considered. Where Proposer is listed as a subcontractor on another Proposal both Proposals will be rejected as non-responsive.

C3. ADDITIONAL INFORMATION OR CLARIFICATION

Proposers must e-mail their requests for additional information or clarifications (“RFI”) in accordance with the “Cone of Silence” requirements. Requests for additional information or clarifications **must** be submitted to procurement@miamilakes-fl.gov. The request must include the Proposer’s name, the RFP number and title, and the number of pages transmitted. Any request for additional information or clarification must be received in writing **no later than seven calendar days prior to the proposal due date**. Late or mis-delivered requests may not receive a reply.

The Town will issue responses to inquiries and any other corrections or amendments, it deems necessary, in the form of a written addendum, issued prior to the Response Submission Date. The Town, at its sole discretion, may not issue a response to an RFI submittal. Proposers should not rely on any oral or written representations, statements, or explanations, other than those made in this RFP or in any written addendum to this RFP. Where there appears to be conflict between the RFP and any issued addenda, the last addendum issued will prevail.

Addenda will be posted and made available on the Town’s Procurement webpage and on DemandStar and it is the Proposer’s sole responsibility to ensure receipt of all addendum prior to submitting its Response. The Proposer should check the Town’s webpage, Public Purchase (www.publicpurchase.com) or DemandStar (www.demandstar.com) for all addenda.

The Proposer must complete and sign the Acknowledgment of Addenda form or sign each issued Addendum and include in its Response in order to have the Proposal considered. In the event a Proposer fails to acknowledge receipt of such addenda, the Town may, at its sole discretion, determine that such failure to acknowledge any or all addenda does not materially affect the Response, waive the submittal of said form(s) or the acknowledgement of one or more addendum on the form.

C4. PRICE COMPONENT

The Price Proposal Form, Form PP, requires that Proposers provide pricing for each line item listed on the Form.

The Price component of the Proposal will be opened at the Evaluation Committee meeting immediately following evaluation of the Technical components. The Price component score will be incorporated into the overall rating and ranking of the Proposals.

The Town reserves the right to negotiate the final Contract Price should that be deemed in the best interest of the Town.

C5. AWARD OF A CONTRACT

A contract **may** be awarded to the Successful Proposer(s) of this RFP by the Town Council, based upon the qualification requirements and Town Manager's recommendation. The Town reserves the right to execute or not execute, as applicable, a contract with the Successful Proposer(s), where it is determined to be in the Town's best interests. The Town reserves the right to cancel this solicitation entirely, in which case no award will be made. Therefore, the Town does not represent that any award will be made.

C6. CONTRACT EXECUTION

The Proposer(s), by submission of its Proposal, agrees to the terms and conditions contained in the contract, attached hereto as Exhibit "A," ("Contract") and further agrees to execute the Contract without change. However, the Town, in its sole discretion, reserves the right to negotiate the final Contract Price or other terms and conditions.

Responses that are conditioned to additions, deletions, or revisions to the Contract's terms and conditions will be rejected as non-responsive.

The Proposer(s) must complete and sign the Contract Execution Form, Form CE, and include it in its Proposal. The Contract Execution Form must be signed by an individual authorized to sign on behalf of the Proposer(s). The Proposer must submit proof of signing authority in the form of the Certificate of Authority form included with this RFP, or another properly executed instrument that demonstrates signing authority such as a Corporate Resolution. The Town will execute a Contract with the Proposer(s) selected to provide the work requested herein (the "Successful Proposer(s)") within sixty (60) days of an award authorization from the Town Council, or the Town Manager's concurrence with the Evaluation Committee's recommendation where applicable (See Town Ordinance 17-203, as amended from time to time, for guidance on the Town Manager's signing authority).

C7. UNAUTHORIZED WORK

The Successful Proposer(s) must not begin any work until the Town issues a Notice to Proceed. Such Notice to Proceed will constitute the Town's authorization to begin Work. Any unauthorized work performed by the Successful Proposer(s) is done at the Proposer's own risk, will be deemed non-compensable by the Town, and Proposer will not have any recourse against the Town for performing unauthorized work.

C8. CHANGES/ALTERATIONS/ASSIGNMENTS

Proposals will be valid and irrevocable for at least 120 days after the Proposal due date. Proposer may change or withdraw a Proposal at any time prior to the Proposal due date. All changes or withdrawals must be made in writing to the Procurement Department. Oral/Verbal modifications will not be allowed and will be disregarded. No written modifications will be accepted after the Proposal due date. Proposers must not assign or otherwise transfer their Proposal. A transfer or assignment of the Proposal will result in the rejection of the Proposal as non-responsive.

C9. SUBCONTRACTOR(S)

Proposers are not permitted to subcontract any of the Services required under this RFP without the prior written consent of the Town Manager.

Subcontractor(s) is an individual or company who has a contract with the Proposer to assist in the performance of the work required under this RFP. Subcontractor(s) will be paid through the Proposer and not paid directly by the Town. The Proposer must clearly reflect in its Proposal the major Subcontractor(s) to be utilized in the performance of the Work. Any and all liabilities regarding the use of a Subcontractor(s) will be borne solely by the Successful Proposer and insurance for each Subcontractor(s) must be maintained in good standing and approved by the Town throughout the duration of the Contract. Neither the Successful Proposer nor any of its Subcontractor(s) are to be considered employees or agents of the Town.

C10. DISCREPANCIES, ERRORS, AND OMISSIONS

Any discrepancies, errors, omissions or ambiguities in the RFP or addenda (if any) should be reported in writing to the Procurement Department in the same manner as provided for in Section B3, Additional Information or Clarification. Should it be necessary, the Town will issue a written addendum to the RFP clarifying such conflicts or ambiguities.

C11. DISQUALIFICATION/REJECTION OF PROPOSALS

This RFP requires the use and submission of specific Town Forms, along with any supporting documentation or information that may be requested herein. These forms and documents are required for being considered responsive to the solicitation. Failure to utilize Town Forms or to submit supporting documentation or information will result in the rejection of the Proposal as non-responsive. Modification of, retyping, or any other unauthorized alteration of Town Forms will result in the rejection of the Proposal as non-responsive.

The Town reserves the right to disqualify Proposals before or after the submission deadline upon evidence of, including but not limited to, collusion with intent to defraud or other illegal practices on the part of the Proposer. It also reserves the right to waive any immaterial defect or informality in any Proposal, to reject any or all Proposals in whole or in part, or to cancel this RFP and reissue another for the same or similar services.

Throughout the RFP, the phrases "must," "will," and "shall" denote mandatory requirements. Any Proposal that does not meet the mandatory requirements is subject to immediate disqualification.

The Town reserves the right to reject a Proposal from any Proposer(s) who has had performance issues under other contracts with the Town, including, but not limited to, issues performing to contractual standards, failure to deliver projects or services on time, default, or other significant issues the Town deems relevant. The Town may also reject a Proposal when it determines, in its sole discretion, that the Proposer is not in a position to perform the requirements defined in this RFP.

Any Proposal submitted by a Proposer who is in arrears, e.g., money owed or otherwise in debt by failing to deliver goods, services, fees, etc. to the Town or where the Town has an open or liquidated claim against a Proposer for monies owed the Town at the time of Proposal submission, or if a Proposer has been declared in default or abandoned a prior Town contract or agreement, or has been debarred by a federal, State of Florida, or Florida public entity within the past five (5) years will be rejected as non-responsive and will not be considered for award.

C12. PROPOSER’S EXPENDITURES

Proposer acknowledges and agrees that any expenditure it makes in the course of preparing and submitting a Proposal or in providing any information requested by the Town in connection with this RFP are exclusively at the expense of the Proposer. The Town will not pay for or reimburse any expenditure, or any other expense incurred by Proposer in connection with preparing and submitting a Proposal, remaining in compliance with the RFP and Contract Documents after a recommendation of award is made, or filing for administrative or judicial proceedings resulting from the solicitation process.

C13. DUE DILIGENCE/INSPECTION OF SITE

Proposers should carefully examine all Contract Documents and the site of the proposed Work, if applicable, before submission of a Proposal and make all necessary investigations to inform themselves thoroughly as to all difficulties involved in the performance of the work in accordance with the requirements of this RFP and the Contract. No plea of ignorance of conditions or difficulties that may hereafter exist, or of conditions or difficulties that may be encountered in the execution of the Work pursuant to this Proposal as a result of failure to make the necessary examinations and investigations will be accepted as an excuse for a failure or omission on the part of the Proposer to fulfill, in every detail, all of the requirements of the Contract Documents, nor will such pleas be accepted as a basis for any claims whatsoever for extra compensation or for an extension of time.

C14. EXECUTION OF PROPOSAL

The Proposal must be physically and duly signed by an authorized corporate officer, principal, or partner (as applicable) in blue ink with a signature in full. Proposer must complete the required Certificate of Authority, which is attached hereto as a required form. Any person signing the Proposal as an agent of the Proposer must include legal evidence of signing authority. Failure to properly execute the Proposal may result in the Proposal being rejected as non-responsive.

Proposers who are nonresident corporations must furnish to the Town a duly certified copy of their authorization to transact business in the State of Florida with the Proposal. Failure to promptly submit this evidence or qualification to do business in the State of Florida may be the basis for rejection of the Proposal.

Proposer acknowledges and agrees that submitting its Proposal to this RFP does not constitute an agreement or contract with the Town.

C15. CERTIFICATION OF ACCURACY OF PROPOSAL

Proposer, by virtue of submitting its Proposal, certifies and attests that all the information contained within the Forms, Affidavits and documents related thereto included in its Proposal are true and accurate.

Any Proposer who submits in its Proposal any information that is determined by the Town, in its sole opinion, to be substantially inaccurate, misleading, exaggerated, or incorrect, will be disqualified from consideration for award of the Contract.

END OF SECTION

SECTION D. SOLICITATION TERMS AND CONDITIONS

D1. LEGAL REQUIREMENTS

This RFP is subject to all applicable federal, state, county, and Town codes, rules, ordinances, laws, and regulations that in any manner affect any of the services covered herein. By virtue of submitting a Proposal, the Proposer acknowledges and agrees that it has full knowledge of such codes, rules, ordinances, laws, and regulations, and that it shall comply with the same. Lack of knowledge of any applicable code, rule, ordinance, law, or regulation will in no way relieve the Proposer from the responsibility to comply with these requirements.

D2. NON-APPROPRIATION OF FUNDS

If insufficient funds are appropriated and budgeting or funding is otherwise unavailable in any fiscal period for the services provided for in this RFP, then the Town will have the unqualified right to terminate the Contract upon written notice to the Successful Proposer, without any penalty or expense to the Town.

D3. BUSINESS TAX RECEIPT REQUIREMENT

Successful Proposer(s) must meet the Town's Business Tax Receipt requirements in accordance with the Town Code, as amended, before conducting business within the Town. See Miami Lakes, Florida, Municipal Code §§ 37-56 – 37-66. Proposer(s) with a business location outside the Town must meet the applicable local or County Business Tax Receipt or Occupational License requirements.

D4. LOCAL PREFERENCE

This RFP is subject to local preference under Section 13 of Town Ordinance 17-203. In order to qualify, Proposers seeking preference must submit the Local Vendor Preference Certification Form with all required supporting documentation. The Local Vendor Preference Certification Form can be found on the Town's website at <http://www.miamilakes-fl.gov>.

D5. REVIEW OF PROPOSALS FOR RESPONSIVENESS

Each Proposal will be reviewed to determine if it is responsive to the submission requirements outlined in the RFP. A "responsive" Proposal is one which meets the requirements of the RFP and is submitted in the format outlined in the RFP, is of timely submission, can be evaluated in accordance with the Evaluation Criteria, and has appropriate signatures/attachments as required on each document. Failure of the Proposer to provide the information as required under this RFP may result in a rejection of the proposal as non-responsive. A non-responsive Proposal will not be provided to the Evaluation Committee for consideration for an award of a contract.

D6. CLARIFICATIONS

The Town reserves the right to make site visits, visit the Proposer's place(s) of business, request clarifications of information submitted and request or obtain any necessary supporting documentation or information of one or more Proposers, after the deadline for submission of Proposals. After the submittal of its Proposal, Proposer cannot submit any additional documents or information except upon the specific request of the Town. Any such submittal will not be considered and may result in a Proposal being rejected as non-responsive.

D7. KEY PERSONNEL

Subsequent to submission of a Proposal and prior to award of a Contract, Key Personnel must not be changed. Any changes in Key Personnel **will** result in the Proposal being rejected and not considered for award.

D8. AUDIT RIGHTS AND RECORDS RETENTION

The Successful Proposer must provide access at all reasonable times to the Town, or to any of its duly authorized representatives, to any books, documents, papers, and records of Proposer which are directly pertinent to this RFP, for the purpose of audit, examination, excerpts, and transcriptions. The Successful Proposer must maintain and retain any and all of the books, documents, papers and records pertinent to the RFP and any resulting Contract for not less than three (3) years after the Town makes final payment, and all other pending matters are closed. Proposer's failure to or refusal to comply with this condition will result in the immediate termination of the Contract (if awarded) by the Town.

D9. PUBLIC RECORDS

Proposer understands that the Proposal is a "public record, and the public will have access to all documents and information pertaining the Proposal and the RFP, subject to the provisions of Chapter 119, Florida Statutes. The Proposer, by submitting a Proposal, acknowledges that the Town may provide public access to or provide copies of all documents subject to disclosure under applicable law.

Proposer must claim the applicable exemptions to disclosure as provided by said Florida Statute in its Proposal by identifying the materials to be protected and the reason why such exclusion from public disclosure meets the requirement of Chapter 119, Florida Statutes, and is necessary and legal.

D10. DEBARRED/SUSPENDED VENDORS

An entity or affiliate who has been placed on the State of Florida debarred or suspended vendor list may not submit a Proposal or contract with a public entity for the construction or repair of a public building. In addition, such entity or affiliate may not perform any work as a supplier, subcontractor, or consultant, or subconsultant under any contract with any public entity, and may not transact business with any public entity. Any Proposer who submits a Proposal that includes such an entity or affiliate will be deemed non-responsible and the Proposal will not be considered.

D11. NONDISCRIMINATION

Proposer agrees that it will not discriminate as to race, sex, color, age, religion, national origin, marital status, or disability in connection with its performance under this RFP. Furthermore, Proposer agrees that no otherwise qualified individual will solely by reason of his/her race, sex, color, age, religion, national origin, marital status, or disability be excluded from the participation in, be denied benefits of, or be subjected to, discrimination under any program or activity.

D12. CONTINGENT FEES

Proposer represents and warrants to the Town that it has not employed or retained any person or company, to solicit or secure the award of a contract, and that it has not offered to pay, paid, or agreed to pay any person, company, corporation, or firm any fee, commission, percentage, brokerage fee, or gift of any kind contingent upon or in connection with, the award or making of a contract.

D13. ASSIGNMENT; NON-TRANSFERABILITY OF PROPOSAL

A Proposal must not be assigned, transferred, purchased, or conveyed. A Proposer who is, purchased by or merged with any other corporate entity during any stage of the Proposal process, from date of submission of the Proposal through, to and including awarding of and execution of a contract, will have its Proposal deemed non-responsive and will not be considered or further considered for award.

Attachment A contains specific language as to the assignment, transfer, sale, or conveyance of the Contract after it has been executed and any such action after execution may result in the termination of said Contract, unless it meets the specific applicable provisions of the Contract.

D14. TIE BIDS – DRUG FREE WORKPLACE

Proposer that meets the requirements of Florida Statute 287.087 will receive preference should a tie occur in the ranking of the Proposals by the Evaluation Committee.

Should a tie in the ranking of Proposals occur the tied Proposers will be requested to submit an affidavit, if applicable, attesting to meeting the requirements.

D15. PROTEST PROCESS

Any Proposer wishing to file a protest as to the requirements or award of this RFP must do so in accordance with Ordinance 17-203 (Procurement Ordinance), which is available at http://www.miamilakes-fl.gov/index.php?option=com_content&view=article&id=67&Itemid=269.

D16. AFFIDAVITS

The following Affidavits are required to be submitted with the Proposer's Proposal:

D16.01. COLLUSION

The Proposer must include in its Proposal, in the applicable section of its Proposal, the Non-Collusive Affidavit, included in this RFP as Form NCA. Failure by the Proposer to submit this affidavit will result in the Proposal being deemed non-responsive.

Where two (2) or more related parties, as defined in this Article, each submit a Proposal to the RFP, such submissions will be presumed to be collusive. The foregoing presumption may be rebutted by the presentation of evidence as to the extent of ownership, control, and management of such related parties in preparation and submission under the RFP. Related parties means employees, officers or the principals thereof which have a direct or indirect ownership interest in another firm or in which a parent company or the principals of one Proposer have a direct or indirect ownership interest in another Proposer for the same project. RFP Proposals found to be collusive will be rejected. Bids must be developed independently. Where two or more Proposers have worked together, discussed the details of their proposals prior to submission of their Proposals or worked together in independently submitting Proposals such actions will be deemed to be collusion.

The Proposer must certify that its Proposal is made without previous understanding, agreement, or connection either with any person, firm, or corporation submitting a Proposal for the same services, or with any Town department. The Proposer certifies that its Proposal is fair, without control, collusion, fraud, or other illegal action. The Proposer further certifies that it is in compliance with the conflict of interest and code of ethics laws. The Town will investigate all situations where collusion may have occurred, and the Town reserves the right to reject any and all Proposals where collusion may have occurred.

D16.02. RELATIONSHIPS WITH THE TOWN AFFIDAVIT

The Proposer must identify any relationship the owners or employees have with the Town's elected officials or staff using Form PR included in this RFP.

D16.03. CONFLICT OF INTEREST

Proposer, by responding to this RFP, certifies that to the best of its knowledge or belief, no elected/appointed official or employee of the Town is financially interested, directly or indirectly, in the services specified in this RFP. Proposer further certifies that its Proposal is made independently of any assistance or participation from any Town employee, elected official, or contractor working for or on behalf of the Town, who assisted in any aspect with the development, evaluation, or award if this

or any solicitation issued by the Town. Proposers must complete and submit Form COI with its Proposal.

Proposer must include as part of its Proposal a detailed statement describing any relationships; professional, financial, or otherwise that it may have with the Town, its elected or appointed officials, its employees or agents or any of its agencies or component units for the past five (5) years, together with a statement explaining why such relationships do not constitute a conflict of interest relative to performing the Services sought in this RFP. Additionally, the Proposer must give the Town written notice of any other relationships; professional, financial or otherwise that it enters into with the Town, its elected or appointed officials, its employees or agents or any of its agencies or component units during the period of the Contract.

Further, Proposer must disclose the name of any Town employee who owns, directly or indirectly, an interest of five percent (5%) or more of the total assets of capital stock in the Proposer's company.

Failure by the Proposer to disclose this information will result in the Proposal being deemed non-responsive.

Town employees may not contract with the Town through any corporation, or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more). Immediate family members, including spouse, parents, and children are also prohibited from contracting with the Town without the prior approval of the Town Council.

Miami-Dade County Ordinance 2-11.1, Conflict of Interest & Code of Ethics ordinance or the provisions of Chapter 112, Part III, Fla. Stat., Code of Ethics for Public Officers and Employees, as applicable and as amended are hereby included into and made a part of this solicitation.

D16.04. ANTIKICKBACK

Proposers must complete and submit Form AK with their Proposal, attesting that no portion of the sum of the bid will be paid to any employees of the Town, its elected officials, the Proposer, or its consultants, as a commission, kickback, reward, or gift, directly or indirectly by any member of the Proposer's firm.

D16.05. PUBLIC RECORDS AFFIDAVIT

Proposers must complete and submit Form PRA with their Proposal. The Proposer must comply with the Public Records Law as provided by Chapter 119, Florida Statutes, and all applicable amendments. Applicants must invoke the exemptions to disclosure provided by law in the response to the solicitation and must identify the data or other materials to be protected by separate envelope and must state the reasons why such exclusion from public disclosure is necessary. The submission of a Proposal authorizes release of your firm's credit data to the Town.

All prospective Proposers must complete and submit the Compliance with Public Records Law affidavit with their Proposal. Failure to submit the completed affidavit may result in the Bid being deemed non-responsive. Proposers, by submitting the Compliance with Public Records Law affidavit, specifically acknowledge their obligation to comply with Section 119.0701, Florida Statutes.

D16.06. PUBLIC ENTITY CRIMES ACT

Proposers must submit Form PEC with their Proposal to attest to their compliance with Section 287.133, Florida Statutes. In accordance with the Public Entity Crimes Act, (Section 287.133, Florida Statutes) a person or affiliate who is a contractor, who had been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any

goods or services to the Town, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases or real property to the Town, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with the Town in excess of the threshold amount provided in Section 287.917, Florida Statutes, for Category Two for a period of 36 months from the date of being placed on the convicted vendor list. Violation of this section by the Contractor will result in rejection of the Bid, termination of the contract, and may cause Contractor debarment. Proposer must complete the Public Entity Crime Affidavit included in the RFP.

END OF SECTION

SECTION E. INSTRUCTIONS FOR PREPARING A PROPOSAL

Proposer's Proposal to this RFP must contain the following information and documents and follow the instructions in its preparation. Failure to do so may deem your Proposal non-responsive. Non-responsive submittals will receive no further consideration and will not be provided to the Evaluation Committee.

E1. PREPARATION REQUIREMENTS

Each Proposal must contain the following documents and forms required by Sections E1.01 and E1.02, each fully completed, and signed as required. Proposers must prepare their Proposals utilizing the same format outlined below in Section E1.03. Each section of the Proposal as stipulated in E1.03 must be separated by a tabbed divider identifying the corresponding section number. Proposers are not to submit any information in response to this RFP that has not been requested or which the Proposer considers confidential, unless specifically required by the RFP. Submission of any confidential information will be deemed a waiver of any confidentiality or other such protection, which would otherwise be available to the Proposer, except as specifically permitted under Florida Statute. Proposers are not to include any documents not specifically required or requested, including, but not limited to; media and public relations literature, annual reports, pictures, etc. Such documentation will not be considered and will be redacted from the copies provided to the Evaluation Committee. The submission of such documentation may adversely affect the evaluation of the Proposal by the Evaluation Committee. Page limitations may have been established for some of the Town Forms, as well as other documents. Any pages submitted in excess of the page limitations will be redacted or removed and not provided to the Evaluation Committee for consideration during the evaluation process. The font size and type for Town Forms are set and cannot be changed. Proposer should use the font style Calibri, Times New Roman, or Arial, with a font size of 11 or 12 for any other information or documents to be submitted.

Hard cover binders are not to be used in the submission of the Proposal. Only heavy stock paper, not exceeding 100#, is to be used for the front and back covers, as well as the required section dividers. Proposers should also make every effort to utilize recycled paper in preparing its proposal. Double sided printing is permitted provided that the Proposal complies with the format set forth in E1.03 below.

E1.01. TECHNICAL COMPONENT OF THE RFP:

The Proposer's response to the requirements of the Technical Proposal should provide complete detailed responses to all of the submission requirements of the Technical component of the RFP. Missing, incomplete or vague responses to the questionnaire or any of the submittal requirements can adversely impact the evaluation of the Proposal. The technical portion of the Proposal must contain sufficient information to enable the Evaluation Committee to evaluate each of the criteria to be used in scoring the Technical component of the Proposal.

1. Company Declaration

Proposer must complete and submit Form CPD, Company Profile & Declaration for this section of its Proposal.

2. Qualifications of the Proposer

Proposer must complete and submit Form CQQ, Company Qualifications Questionnaire for this section of its Proposal.

3. Operational Plan

- Provide overall approach to include a timeline of the various steps your firm follows for a successful firework display event from start to finish, including obtaining the necessary permits and a detailed breakdown of day-of-event tasks.

- List common trouble-shooting issues and your back-up procedures to solve them.
- Provide procedures outlining delivery, set-up and discharge of fireworks display in response to variable weather conditions.

4. Management, Supervision, and Staffing

- Describe the management and supervisory plan to be used. Include staffing chain of command configuration and a workflow chart as it relates to the key staff to be assigned to the contract with the Town.
- Provide detailed resumes for key staff to be assigned to the Town’s contract, refer to Section A2 for minimum requirements.
- Name any subcontractors to be used for the purposes of providing the services requested herein, as applicable.

5. Safety and Protection

- Describe the safety and protection protocols/precautions taken in order to conduct a successful firework display. Include information regarding your firm’s protocol for receiving, inspection, and transportation of fireworks and electronic detonation devices. Describe any back-up techniques employed to ensure fail proof firing.
- Provide details regarding the safety training, certification and procedures aimed at protecting firm’s pyro-technicians.
- Provide copies of applicable licensure and certifications as it pertains to the scope of work herein.
- How does your firm ensure the safety of eventgoers before, during and after the event?

6. Client References

- Proposer must provide three (3) clients to whom similar Work has been performed, preferably repeat governmental entity clients using Form CRL – Client Reference Form.

7. Price Proposal Form and Fireworks Display Outline

Proposer must complete Price Proposal Form and attach a Fireworks Display Outline detailing the show’s Opening, Body and Grand Finale and enumerating the aerial shells to be used including type, color, and quantities. Proposers are to attach an example video on a flash drive demonstrating the proposed “Fireworks Display Outline.” This video file can be added to the flash drive already required for the electronic original (See Section A1). A description of the video must be attached to include the following:

- Fireworks display client, show date/location, show duration
- If the proposed fireworks show differs from the video provided, please specify

8. Forms

In addition to the Forms and documents identified elsewhere in the RFP the following Form must be submitted:

- Form AK – Anti-Kickback Affidavit
- Form PEC – Public Entity Crime Affidavit
- Form NCA – Non-Collusive Affidavit
- Form COI – Conflict of Interest Affidavit
- Form PR – Public Relations Affidavit
- Form PRA- Public Records Affidavit
- Form CE – Contract Execution Form

E1.02. PRICE COMPONENT OF THE RFP:

1. Submission of Price Proposal

Proposers must complete Form RFP-PP for the Price component of the RFP.

The Proposer will be solely responsible for all costs to complete the Project, except where costs are covered as reimbursable costs under the Contract, or result from Town directed changes, or changes resulting from hidden/unforeseen conditions.

The Price component must be submitted in a **separate sealed envelope** concurrent with the submittal of the Technical component, utilizing the Price Proposal Form contained in the RFP.

The Price submitted in the Proposal must be based upon and include any and all costs or expenses to be incurred by the Proposer in completing all aspects of the mobilization/start-up, construction, and Project close-out. The Price component, in addition to all direct and indirect costs and expenses, must include all other costs and expenses including but not limited to such costs as the Proposer's general, administrative, and overhead costs; project management and supervisory costs; all fees, charges and taxes; labor, direct and indirect payroll costs, including labor burden; insurance and bond costs; cost of equipment, material, tools and transportation; and operating margin (profit).

Options, if any included as part of the Price component must be priced by the Proposer for the Proposal to be considered responsive.

Reimbursable Costs: The Town's permit fees are not to be included within the Price component. Other fees such as Miami-Dade County WASD connection fees are also not to be included in the Price component. The Town will reimburse the Successful Proposer for the Town's permits and regulatory fees and Miami-Dade County WASD connection fees. All other permit and other fees, such as those assessed by Miami-Dade County, FPL, etc. are to be included as part of the Price Component.

The Price Proposal is submitted for the purposes of determining the Successful Proposer. The Town, at its sole discretion, may conduct further negotiation to determine the final value of the Contract to be awarded.

2. Price Proposal Errors

Where the Price Proposal form, Form PP, has erasures or corrections, the Proposer must initial each erasure or correction in ink. In case of unit Price Proposal items, if an error is committed in the extension of an item, the unit price as shown on the Price Proposal Form will govern. Errors between any sum, computed by the Proposer and the correct sum will be resolved in favor of the correct sum. Any discrepancy between words and numbers will be resolved in favor of the written word. Use of any other forms will result in the rejection of the Proposal as non-responsive.

2. Cost and Pricing Data

The Town will require the Successful Proposer to provide, for itself, and Subcontractor(s), prior to commencement of any Work the raw labor rates, burden rates, and fully loaded labor rates by labor classification certified as accurate by an officer of the company to be used in determining and change orders that may occur as a condition precedent to execution of a Contract.

The Town may require that supporting documentation be submitted to support the information provided and such rates may be subject to negotiation by the Town.

The forms for submission of portions of the information contained above are included as part of the RFP and are also available on the Town’s website. Where the Town does not provide specific forms to be utilized the Proposer must provide the information in a format acceptable to the Town.

3. Subcontractor/Subconsultants/Supplier Pricing Information

Proposers are expressly prohibited from substituting Subconsultant or Subcontractors projected to perform five percent (5%) or more of the over-all Work as stated in the RFP. Such substitution, for any reason, after receipt of the Proposal, and prior to award by the Town, will result in disqualification of the Proposal from further consideration for award.

4. Evaluation of Price Proposal Documents

Proposers must submit pricing for all line items in the Price Proposal. Failure to provide pricing for all three (3) Phases of the Project will result in a Proposal being deemed non-responsive. Phase III of the Project will be awarded at the sole discretion of the Town prior to the Contractor achieving Substantial Completion of Phases 1 & II, which will be constructed simultaneously.

The scoring of the Price Proposal will be based on the combined pricing submitted for all three (3) phases.

The Price Proposal will be evaluated in the following manner:

- a. For Form PP
 - i. The responsive Proposal with the lowest total Price component will be given the full weights as identified above.
 - ii. Every other Proposal will be given points proportionally in relation to the lowest price. This point total will be calculated by dividing the lowest price for by the total price of the Price Proposal being evaluated with the result being multiplied by the maximum weight for the price to arrive as a cost score of less than the full score for price.

$$\text{Example: } \frac{\text{Lowest Price Proposed}}{\text{Proposer's Price}} \times \text{Total Points for Price} = \text{Price Score}$$

$$\text{Example: } \frac{\$1,650,000}{\$2,000,000} \times 125 = 103.13 \text{ points}$$

- b. Subcontractor Breakdown

This portion of the Price Proposal will be evaluated as part of the Qualification of the Project Team and Subconsultants.

E1.03. PROPOSAL SUBMISSION FORMAT

Proposals are to be prepared and submitted in the following format and in the stated order. Failure to comply with this format may adversely impact the evaluation of the Proposal. Part A and B are to be submitted in separate sealed envelopes or boxes.

Part A - Technical component

1. Company Declaration
 - a. Form CPD – Company Declaration
2. Qualifications of Proposer
 - a. Form CQQ – Company Qualifications Questionnaire
3. Operational Plan
4. Management, Supervision, and Staffing
5. Safety and Protection
6. References
 - a. Form CRL – Client Reference Letter
7. Fireworks Example Video
8. Forms
 - a. Form AK – Anti-Kickback Affidavit
 - b. Form PEC – Public Entity Crime Affidavit
 - c. Form NCA – Non-Collusive Affidavit
 - d. Form COI – Conflict of Interest Affidavit
 - e. Form PR – Public Relations Affidavit
 - f. Form PRA – Public Records Affidavit
 - g. Form CE – Contract Execution Form

Part B – Price component

1. Form PP – Price Proposal

SECTION F. EVALUATION/SELECTION PROCESS

F1. PREPARATION REQUIREMENTS

F1.01. EVALUATION PROCEDURES

The procedure for response evaluation and selection is as follows:

1. Request for Proposals issued.
2. Receipt of Proposals.
3. Opening of Technical components and listing of all Proposals received.
4. Preliminary review of the Technical Proposals by Town staff for compliance with the submission requirements of the RFP, including verification that each Proposal includes all required documents.
5. Review by Town Staff to confirm that the Proposer's Team is qualified to render the required services according to State regulations.
6. The Evaluation Committee ("Committee"), appointed by the Town Manager, will meet to evaluate each responsive Proposal Technical component in accordance with the requirements of the RFP. At the Committee's option, the Proposers may be required to attend an interview session. The Committee may, at its sole discretion, shortlist the proposers and may invite only the shortlisted firms to an interview session.
7. Subsequent to completing its evaluation of the Technical components, the scoring for the Price component will be calculated by the Evaluation Committee and Town staff.
8. The score for each Price component will be determined in accordance with the methodology stated in Section E.
9. Town staff will then calculate the total score of each Proposal and advise the Committee of each Proposal's combined score.
10. The Committee will form its recommendation of the most qualified Proposer(s) to the Town Manager inclusive of the ranking and scoring of the Proposals.
11. The Town Manager will review the Evaluation Committee's recommendation and make a his/her own recommendation to the Town Council for award, reject all Responses, or return the recommendation to the Committee for reconsideration. In the event of a tie the recommendation of the Town Manager will control. The Town Manager may submit a recommended Proposer or "short list" of a combination of a recommended Proposer and the "short list" to the Town Council.
12. As stated in the solicitation the Town Manager or designees may conduct negotiations with the highest ranked Proposer.
13. If the Town is unsuccessful in negotiating a Contract with the selected Proposer the negotiations with the Proposer may be terminated and the Town Manager will attempt to negotiate a Contract with the next highest ranked Proposer and so on.
14. The Town Council will make the final selection and award.

F1.02. EVALUATION CRITERIA

Responses will be evaluated according to the following criteria and respective weight:

- | | |
|--|--------------------|
| ➤ Qualifications of the Proposer | Maximum 15 points |
| ➤ Operational Plan | Maximum 20 points |
| ➤ Safety and Protection | Maximum 25 points |
| ➤ Client References | Maximum 25 points |
| ➤ Price Proposal and Fireworks Display Outline | Maximum 125 points |

Total Points: 210

F1.03. SOLICITATION SCHEDULE

Below is the anticipated schedule for this solicitation. Dates are subject to change at the sole discretion of the Town.

- Date Solicitation Issued: March 5, 2021
- Due Date for Submittals: April 2, 2021
- Due Diligence Period: April 2 – 7, 2021
- Evaluation Committee Meeting: April 12 – 23, 2021
- Evaluation Committee Award Recommendation: April 23-24, 2021
- Intent to Award Issued: April 24, 2021
- Town Council Award Date: May 11, 2021

Miami Lakes Picnic Park West
15151 NW 82nd Avenue



Optimist Park Site Map

560' Radius exceeds NFPA 1123 Regulations for up to 5" shells and Meets Miami Dade Double Distance Chain Fused Regulations for up to 4" Shells





RFP 2021-19
Town Fireworks Display
Addendum #2
Due Date: 11:00AM, April 2, 2021

This addendum is incorporated into and made a part of the Request for Proposal (“RFP”). The following may include clarifications, revisions, additions, deletions, or answers to questions received relative to the RFP, which take precedence over the RFP documents. Underlined word(s) indicate additions. Deletions are indicated by strikethrough.

Questions:

1. Is the Town more inclined to provide two (2) 15-minute-long shows than one (1) 25-minute-long show?

Response: For this year, the Town is looking to provide two (2) 15-minute-long shows due to Covid-19, so Option A in Form PP – Price Proposal will be used in the Price Evaluation. Option B pricing will be considered in later years if/when the Town will be able to go back to providing one (1) 25-minute-long show.

Acknowledgement:

Name of Signatory

Signature

Title

Name of Bidder

Date

EXHIBIT B
ZAMBELLI'S PROPOSAL

Zambelli

FIREWORKS

*Miami Lakes
Fireworks Proposal
RFP No. 2021-19 Town Fireworks Display*



*Zambelli Fireworks
Boca Raton, Florida
Tony Sawdey- Project Manager
218-820-2372*



Town of Miami Lakes
Procurement Department
6601 Main Street
Miami, Florida 33014

March 31, 2021

RFP No. 2021-19 Town Fireworks Display

To all concerned parties,

Zambelli Fireworks respectfully submits this proposal to the Town of Miami Lakes for the annual July 4th fireworks display. It would be our honor to continue working with the Town, after providing years of successful displays to your community.

I have read the entire RFP and agree to the terms and scope of services within. This will be a combined high-impact aerial and low level barrages display performed at the designated location.

The budget is all-inclusive including; transportation, set up and firing of display by a qualified Zambelli technician and crew. We believe it is of some advantage that James Auriemma will continue to be your designated technician. He is familiar with the site, procedures, Fire Marshal and personnel involved in your display.

Zambelli continues to hold the largest insurance policy in the industry at \$10 million dollars per project and maintains safety and quality control standards of the highest level.

We look forward to continuing our strong working relationship with the Town to provide you with spectacular fireworks displays in the future. I can be contacted by phone (218) 820-2372 or by email at tsawdey@zambellifireworks.com.

Sincerely,



Tony Sawdey
Project Manager
Zambelli Fireworks
1060 Holland Drive- Suite J
Boca Raton, FL 33487
Office: (561) 395-0955

Boca Raton, FL
Raleigh, NC

Shafter, CA
Myrtle Beach, SC

PO Box 1463
New Castle, PA 16103
800-245-0397

Walkersville, MD
Denver, CO

Cincinnati, OH
Pequot Lakes, MN

www.zambellifireworks.com

1. Company Declaration



Company Profile and Declaration

Solicitation Name: Request for Proposal - Town Fireworks Display

Solicitation Number: RFP No. 2021-19

Submitted By: Zambelli Fireworks Mfg. Co.

(Respondent Firms' Legal Name)

(Respondent D/B/A Name, if used for this Project)

Tony Sawdey, Project Manager

(Name and Title of Officer Signing the Submittal for the Respondent)

(Contact Name, if different from Officer)

1060 Holland Dr. Ste J

(Street Address)

Boca Raton FL 33487

(City/State/Zip Code)

tsawdey@zambellifireworks.com

(Email Address)

(561) 395-0955 x1205

(Phone Number)

Declaration

I, Tony Sawdey hereby declare that I am the

Print Name

Project Manager of Zambelli Fireworks Mfg. Co.

Title

Name of Company

the ("Respondent") submitting the Company Profile and Declaration, and that I am duly authorized to sign this Company Profile and Declaration on behalf of the above-named company; and that all information in this Company Profile and Declaration and other information and documents submitted in response to this RFP are, to the best of my knowledge, true, accurate, and complete as of the submission date.



The Respondent further certifies as follows:

1. This Company Profile and Declaration is submitted as part of the Respondent's submittal ("Submittal") in response to the above stated RFP issued by the Town of Miami Lakes;
2. Respondent has carefully examined all the documents contained in the RFP and understands all instructions, requirements, specifications, terms and conditions, and hereby offers and proposes to furnish the products and/or services described herein at the prices, fees and/or rates quoted in the Respondent's Submittal, and in accordance with the requirements, specifications, terms and conditions, and any other requirements of the RFP Documents;
3. This Submittal is a valid and irrevocable offer that will not be revoked and shall remain open for the Town's acceptance for a minimum of 120 days from the date Submittals are due to the Town, to allow for evaluation, selection, negotiation, and any unforeseen delays, and Respondent acknowledges that if its Submittal is accepted, Respondent is bound by all statements, representations, warranties, and guarantees made in its Submittal, including but not limited to, representation to price, fees, and/or rates, performance and financial terms;
4. Respondent has the necessary experience, knowledge, abilities, skills, and resources to satisfactorily perform the requirements under this RFP;
5. Respondent certifies that it meets the minimum qualification requirements set forth in the RFP.
6. Respondent is in full compliance with all applicable Federal, State, and local laws, rules, regulations and ordinances governing its business practices;
7. All statements, information and representations prepared and submitted in response to the RFP are current, complete, true, and accurate. Respondent acknowledges that the Town will rely on such statements, information, and representations in selecting a Respondent, and hereby grants the Town permission to contact any persons identified in this RFP to independently verify the information provided in the Submittal;
8. Submission of a Submittal indicates the Respondent's acceptance of the evaluation criteria and technique and the Respondent's recognition that some subjective judgments may be made by the Town as part of the evaluation process;
9. No attempt has or will be made by the Respondent to induce any other person or firm to not submit a response to this RFP;
10. No personnel currently employed by the Town participated, directly or indirectly, in any activities related to the preparation of the Respondent's Submittal;
11. Respondent has had no contact with Town personnel regarding the RFP, the Project or evaluation of Submittals in response to this RFP. If contact has occurred, except as permitted under the Code of Silence, so state and include a statement identifying in detail the nature and extent of such contacts and personnel involved;
12. The pricing, rates or fees proposed by the Respondent have been arrived at independently, without consultation, communication, or agreement, for the purpose of restriction of competition, as to any other Respondent or competitor; and unless otherwise required by law,



the prices quoted have not been disclosed by the Respondent prior to submission of the Submittal, either directly or indirectly, to any other Respondent or competitor;

- 13. Respondent has reviewed a copy of the Contract, included as an Exhibit to the RFP; and
- 14. Respondent is not currently disqualified, de-listed or debarred from doing business with any public entity, including federal, state, county or local public entities, or if so, Respondent has provided a detailed explanation of such disqualification, de-listing or debarment, including the reasons and timeframe.

This declaration was executed in Palm Beach County, State of Florida on MARCH 31 2021.

Tony Sawdey
Signature

Tony Sawdey
Print Name

Subscribed and sworn to before me this 31st day of March, 2021.

Danielle Fredrickson
Signature

Danielle Fredrickson
Print Name



Danielle Fredrickson
Commission # GG200046
Expires: August 2, 2022
Bonded thru Aaron Notary

(Notary)



2. Qualifications of the Proposer



Company Qualification Questionnaire

Some responses may require the inclusion of separate attachments. Separate attachments should be as concise as possible, while including the requested information. In no event should the total page count of all attachments to this Form exceed five (5) pages. Some information may not be applicable, in such instances insert "N/A".

1. How many years has your company been in business under its current name and ownership?

120+ Years

a. Professional Licenses/Certifications (Include name and license #)*	Issuance Date
BATF 8-PA-003-20-1B-02043	01/2020

(*Include active certifications of small or disadvantage business & name of certifying entity)

2. Type of Company: Individual Partnership Corporation LLC Other

If other, please describe the type of company: _____

- a. FEIN/EIN Number: 25-1092931
- b. Dept. of Business Professional Regulation Category (DBPR): N/A - Not a DBPR regulated service.
 - i. Date Licensed by DBPR: _____
 - ii. License Number: _____
- c. Date registered to conduct business in the State of Florida: 03/1994
 - i. Date filed: 03/02/1994
 - ii. Document Number: F94000001031
- d. Primary Office Location: Warrendale, PA (Corporate) - Boca Raton, FL (Local)
- e. What is your primary business? Professional Fireworks Displays and Special Effects
(This answer should be specific)



f. Name of Qualifier, license number, and relationship to company:

N/A

g. Names of previous Qualifiers during the past five (5) years including, license numbers, relationship to company and years as qualifier for the company:

N/A

h. Name and Licenses of any prior companies

Name of Company	License Name & No.	Issuance Date
-----------------	--------------------	---------------

N/A

3. Company Ownership

a. Identify all owners or partners of the company:

Name	Title	% of ownership
George Zambelli Jr., MD	Owner	47.6%
Gary McKnight	Treasurer	16.6%
Richard McDonald Estate	Shareholder	16.6%
Edward J Meyer	Principal	14.3%
Douglas Taylor	Shareholder	4.9%

b. Is any owner identified above an owner in another company? Yes No

If yes, identify the name of the owner, other company names, and % ownership



c. Identify all individuals authorized to sign for the company, indicating the level of their authority (check applicable boxes and for other provide specific levels of authority)

Name	Title	Signatory Authority			
		All	Cost	No-Cost	Other
<u>Tony Sawdey</u>	<u>Project Manager</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<u>Bob Haller</u>	<u>Controller</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<u>Edward J Meyer</u>	<u>Principal</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<u>Danielle Fredrickson</u>	<u>CSM/Office Manager</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Explanation for Other: _____

4. Employee Information

a. Total No. of Employees: 60

b. Total No. of Managerial/Admin. Employees: 6

c. Number of Trades Personnel and total number per classification:
(Apprentices must be listed separately for each classification)

N/A

5. Employer Modification Rating: PA .786 / NCCI .95

6. Insurance & Bond Information:

a. Insurance Carrier name & address:

McGowan Allied Specialty - 140 Fountain Pkwy. N., St Petersburg, FL 33716



b. Insurance Contact Name, telephone, & e-mail:

Glenn Harris - 140 Fountain Pkwy. N., St Petersburg, FL 33716
(727)547-3093 gharris@mcgowanallied.com

c. Insurance Experience Modification Rating (EMR): 2/1/21 EMR PA .786 / NCCI .95
(If no EMR rating please explain why)

d. Number of Insurance Claims paid out in last 5 years & value: 5 year report attached

7. Have any lawsuits been file against your company in the past 5 years? Yes No

If yes, in a separate attachment, identify each lawsuit and its current disposition. For each lawsuit provide its case number, venue, the year the suit was filed, the basis for the claim or judgment, its current disposition and, if applicable, the settlement unless the value of the settlement is covered by a written confidentiality agreement.

8. To the best of your knowledge, is your company or any officers of your company currently under investigation by any law enforcement agency or public entity. Yes No

If yes, in a separate attachment, provide details including the identity of the officer and the nature of the investigation.

9. Have any Key Staff or Principals (including stockholders with over 10% ownership) of the company been convicted by a Federal, State, County or Municipal Court of or do any Key Staff or Principals have any pending violations of law, other than traffic violations? Yes No

If yes, in a separate attachment, provide an explanation of any convictions or pending action including the name of the Key Staff member or Principal involved and the nature of the offense.

10. Has your company been assessed liquidated damages or defaulted on a project in the past five (5) years? Yes No

If yes, in a separate attachment provide an explanation including the name of the project, the circumstances of default or assessed damages, and the ultimate disposition of the issue.

11. Has the Proposer or any of its principals failed to qualify as a responsible proposer, refused to enter into a contract after an award has been made, failed to complete a contract during the past five (5) years, or been declared to be in default in any contract in the last five (5) years? Yes No

If yes, in a separate attachment provide an explanation including the year, the name of the awarding agency, and the circumstances leading to default.

12. Has the proposer or any of its principals ever been declared bankrupt or reorganized under Chapter 11 or put into receivership? Yes No



If yes, in a separate attachment provide the date, court jurisdiction, action taken, and any other explanation deemed necessary.

13. In a separate attachment, provide a list of all desk reviews of field reviews performed by Federal or State agencies within the past five (5) years including information on the result of each review, the review's current status, and whether any disciplinary action has been taken against the Proposer as a result of these reviews. **Please see attached**

14. In the space below, describe any other experience, not covered by any of the stated submittal requirements of the RFP, related to the Services to be performed under the Contract that Proposer believes is unique to its organization and would benefit the Town.

Multiple horizontal lines for text entry, with the text "Please see attached" written on the first line.

By signing below, Proposer certifies that the information contained herein is complete and accurate to the best of Proposer's knowledge.

By: Tony Sawdey 3/31/2021
Signature of Authorized Officer Date

Tony Sawdey
Printed Name

**CERTIFICATE OF AUTHORITY
(IF CORPORATION)**

I HEREBY CERTIFY that at a meeting of the Board of Directors of Zambelli Fireworks Manufacturing Co., a corporation organized and existing under the laws of the State of PA, held on the 30th day of March, 2021, a resolution was duly passed and adopted authorizing (Name) Danielle Fredrickson as (Title) CSM/Office Manager of the corporation to execute bids on behalf of the corporation and providing that his/her execution thereof, attested by the secretary of the corporation, shall be the official act and deed of the corporation. I further certify that said resolution remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 30 day of MARCH, 2021.

Secretary: _____

Print: ROBERT CHALLON

**CERTIFICATE OF AUTHORITY
(IF PARTNERSHIP)**

I HEREBY CERTIFY that at a meeting of the Board of Directors of _____, a partnership organized and existing under the laws of the State of _____, held on the ___ day of _____, _____, a resolution was duly passed and adopted authorizing (Name) _____ as (Title) _____ of the to execute bids on behalf of the partnership and provides that his/her execution thereof, attested by a partner, shall be the official act and deed of the partnership.

I further certify that said partnership agreement remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this _____ day of _____, 20____.

Partner: _____

Print: _____

**CERTIFICATE OF AUTHORITY
(IF CORPORATION)**

I HEREBY CERTIFY that at a meeting of the Board of Directors of Zambelli Fireworks Manufacturing Co., a corporation organized and existing under the laws of the State of PA, held on the 30th day of March, 2021, a resolution was duly passed and adopted authorizing (Name) Tony Sawdey as (Title) Project Manager of the corporation to execute bids on behalf of the corporation and providing that his/her execution thereof, attested by the secretary of the corporation, shall be the official act and deed of the corporation. I further certify that said resolution remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 30 day of March, 2021.

Secretary: [Signature]

Print: Robert C. Hauer

**CERTIFICATE OF AUTHORITY
(IF PARTNERSHIP)**

I HEREBY CERTIFY that at a meeting of the Board of Directors of _____, a partnership organized and existing under the laws of the State of _____, held on the ___ day of _____, _____, a resolution was duly passed and adopted authorizing (Name) _____ as (Title) _____ of the to execute bids on behalf of the partnership and provides that his/her execution thereof, attested by a partner, shall be the official act and deed of the partnership.

I further certify that said partnership agreement remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this _____ day of _____, 20____.

Partner: _____

Print: _____

CORPORATE RESOLUTION

WHEREAS, Zambelli Fireworks Mfg. Co., Inc. desires to enter into a contract with the Town of Miami Lakes for the purpose of performing the work described in the contract to which this resolution is attached; and

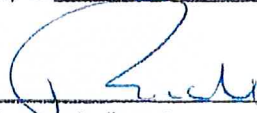
WHEREAS, the Board of Directors at a duly held corporate meeting has considered the matter in accordance with the By-Laws of the corporation;

Now, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS that the Project Manager,
(type title of officer)

Tony Sawdey, is hereby authorized
(type name of officer)

and instructed to enter into a contract, in the name and on behalf of this corporation, with the Town of Miami Lakes upon the terms contained in the proposed contract to which this resolution is attached and to execute the corresponding performance bond.

DATED this 30 day of MARCH, 2021.



Corporate Secretary



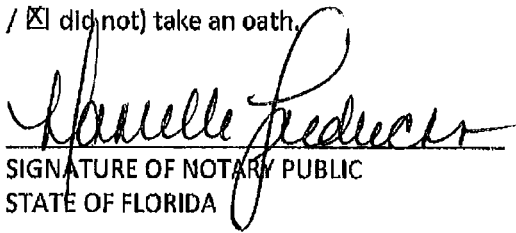
NOTARIZATION

STATE OF Florida)

) SS:
COUNTY OF Palm Beach)

The foregoing instrument was acknowledged before me this 31st day of March, 2021, by Tony Sawdey, who is personally known to me or who has produced _____ as identification and who (did

/ did not) take an oath.


SIGNATURE OF NOTARY PUBLIC
STATE OF FLORIDA



Danielle Fredrickson
Commission # GG208848
Expires: August 2, 2022
Bonded thru Aeron Notary

Danielle Fredrickson
PRINTED, STAMPED OR TYPED
NAME OF NOTARY PUBLIC

Client Name : T.H.E. Insurance Company

As of Date : 03-18-2021



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Cim Closed Tot Inc
Carrier Policy Period 20160201 (02/01/2016 TO 02/01/2017)							
Line Code And Coverage Code AL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316703	Z00037	174094-11PD-1	11/16/2016	01/11/2017	Closed	02/13/2017
Auto Liability (3rd Party)	INSURED HIT PARKED CV	KY			\$ 8,459.86	\$ 0.00	\$ 8,459.86
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316703	Z00037	172474-11PD-1	09/04/2016	09/09/2016	Closed	09/13/2016
Auto Liability (3rd Party)	IV DAMAGED CLMT PROPERTY	GA			\$ 4,396.00	\$ 0.00	\$ 4,396.00
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316703	Z00037	171375-51PD-1	07/04/2016	07/07/2016	Closed	12/22/2016
Auto Liability (3rd Party)	IV DAMAGED CLMT PROPERTY	CO			\$ 0.00	\$ 0.00	\$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316703	Z00037	170471-11PD-1	04/06/2016	04/07/2016	Closed	06/01/2016
Auto Liability (3rd Party)	IV DAMAGED CLMT PROPERTY	OH			\$ 165.00	\$ 0.00	\$ 165.00
AL-PD Totals			COUNT: 4		\$ 13,020.86	\$ 0.00	\$ 13,020.86



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Clim Stat Desc Tot Fut Reserves	Date Cim Closed Tot Inc
Line Code And Coverage Code AU-CL							
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316703 CV REARENDS INSD VEHICLE	Z00037 FL	171921-61CL-1	07/01/2016	07/08/2016 \$ 0.00	Incident \$ 0.00	02/01/2018 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316703 COLLISION DAMAGE	Z00037 CT	171430-61CL-1	07/02/2016	07/11/2016 \$ 0.00	Closed \$ 0.00	12/29/2016 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316703 COLLISION DAMAGE	Z00037 NY	171779-61CL-1	07/04/2016	07/26/2016 \$ 0.00	Closed \$ 0.00	12/28/2016 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316703 COLLISION DAMAGE	Z00037 OH	171596-61CL-1	07/15/2016	07/18/2016 \$ 0.00	Closed \$ 0.00	12/28/2016 \$ 0.00
AU-CL Totals					\$ 0.00	\$ 0.00	\$ 0.00
Line Code And Coverage Code GL-BI							
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 NC	171812-51BI-1	07/03/2016	07/05/2016 \$ 0.00	Incident \$ 0.00	10/18/2016 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 MI	172123-51BI-1	07/29/2016	08/15/2016 \$ 777.50	Closed \$ 0.00	10/18/2016 \$ 777.50

COUNT: 4



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Cim Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 SC	171190-51BI-1	06/18/2016	06/20/2016 \$ 7,698.40	Closed \$ 0.00	10/05/2016 \$ 7,698.40
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 NY	171159-51BI-1	06/15/2016	06/17/2016 \$ 0.00	Closed \$ 0.00	02/08/2017 \$ 0.00
GL-BI Totals			COUNT: 4		\$ 8,475.90	\$ 0.00	\$ 8,475.90
Line Code And Coverage Code GL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 MI	171860-51PD-1	07/03/2016	07/28/2016 \$ 0.00	Closed \$ 0.00	02/14/2017 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 FL	170186-51PD-1	02/27/2016	03/02/2016 \$ 660.05	Closed \$ 0.00	03/21/2016 \$ 660.05
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 IN	170672-51PD-1	04/23/2016	05/23/2016 \$ 110.00	Closed \$ 0.00	06/10/2016 \$ 110.00



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Clm Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 FL	171370-51PD-1	07/04/2016	07/06/2016 \$ 0.00	Closed \$ 0.00	04/29/2017 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 FL	171370-41PD-2	07/04/2016	07/06/2016 \$ 4,315.65	Closed \$ 0.00	08/09/2016 \$ 4,315.65
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316703 INJURED/DAMAGE BY FIREWORK	Z00037 VA	171575-51PD-1	07/04/2016	07/15/2016 \$ 7,633.27	Closed \$ 0.00	08/23/2016 \$ 7,633.27
GL-PD Totals			COUNT:	6	\$ 12,718.97	\$ 0.00	\$ 12,718.97
20160201 (02/01/2016 TO 02/01/2017) Totals			COUNT:	18	\$ 34,215.73	\$ 0.00	\$ 34,215.73
Carrier Policy Period 20170201 (02/01/2017 TO 02/01/2018) Line Code And Coverage Code AL-B1							
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316704 COLLISION DAMAGE	Z00037 MD	175536-12BI-2	07/05/2017	07/06/2017 \$ 22,079.60	Closed \$ 0.00	12/19/2017 \$ 22,079.60



T.H.E. INSURANCE COMPANY
 Design Your Own 3-Line Detail
 As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name	Line Desc	Policy Num	Event Desc	Struct Loc Code (03)	State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc	Tot Fut Reserves	Date Cim Closed	
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175536-11BI-5	07/05/2017	07/06/2017	Closed		01/03/2019	
	Auto Liability (3rd Party)		COLLISION DAMAGE	MD				\$ 1,467.68	\$	0.00	\$ 1,467.68	
AL-BI Totals							COUNT: 2	\$ 23,547.28	\$	0.00	\$ 23,547.28	
Line Code And Coverage Code AL-PD												
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175536-11PD-2	07/05/2017	07/06/2017	Closed		02/05/2018	
	Auto Liability (3rd Party)		COLLISION DAMAGE	MD				\$ 5,895.47	\$	0.00	\$ 5,895.47	
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		177782-11PD-1	11/26/2017	12/07/2017	Closed		09/19/2018	
	Auto Liability (3rd Party)		IV DAMAGED CLMT PROPERTY	NC				\$ 0.00	\$	0.00	\$ 0.00	
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175536-11PD-3	07/05/2017	07/06/2017	Closed		02/05/2018	
	Auto Liability (3rd Party)		COLLISION DAMAGE	MD				\$ 0.00	\$	0.00	\$ 0.00	
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175554-11PD-1	07/05/2017	07/07/2017	Closed		09/27/2017	
	Auto Liability (3rd Party)		IV DAMAGED CLMT PROPERTY	VA				\$ 1,550.00	\$	0.00	\$ 1,550.00	



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name	Line Desc	Policy Num	Event Desc	Struct Loc Code (03)	State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick	Tot Paid	Cim Stat Desc	Tot Fut Reserves	Date Cim Closed	Tot Inc
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175645-11PD-1	07/03/2017	07/13/2017		Closed		04/19/2018	
	Auto Liability (3rd Party)		CV HITS INSD VEHICLE	NC				\$ 799.00	\$		0.00	\$	799.00
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175536-11PD-4	07/05/2017	07/06/2017		Closed		09/01/2017	
	Auto Liability (3rd Party)		COLLISION DAMAGE	MD				\$ 0.00	\$		0.00	\$	0.00
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		174218-11PD-1	02/01/2017	02/06/2017		Closed		03/14/2017	
	Auto Liability (3rd Party)		IV DAMAGED CLMT PROPERTY	NY				\$ 0.00	\$		0.00	\$	0.00
AL-PD Totals								COUNT:	7				
								\$ 8,244.47	\$		0.00	\$	8,244.47
Line Code And Coverage Code AU-CL													
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		174842-61CL-1	04/26/2017	05/08/2017		Closed		03/10/2020	
	Auto (1st Party)		COLLISION DAMAGE	KY				\$ 0.00	\$		0.00	\$	0.00
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175536-61CL-1	07/05/2017	07/06/2017		Closed		04/06/2020	
	Auto (1st Party)		COLLISION DAMAGE	MD				\$ 34,357.53	\$		0.00	\$	34,357.53
ZAMBELLI INTERNATIONALE	FIREWORKS	CPP010316704		Z00037		175763-61CL-1	07/14/2017	07/18/2017		Closed		11/10/2017	
	Auto (1st Party)		COLLISION DAMAGE	MD				\$ 0.00	\$		0.00	\$	0.00

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T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Crm Stat Desc Tot Fut Reserves	Date Crm Closed Tot Inc
AU-CL Totals							
			COUNT:	3	\$ 34,357.53	\$ 0.00	\$ 34,357.53
Line Code And Coverage Code GL-BI							
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316704 INJURED/DAMAGE BY FIREWORK	Z00037 MI	175870-61BI-1	06/24/2017	06/26/2017 \$ 0.00	Incident \$ 0.00	\$ 0.00
GL-BI Totals							
			COUNT:	1	\$ 0.00	\$ 0.00	\$ 0.00
Line Code And Coverage Code GL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316704 DAMAGE TO CLMT PROPERTY	Z00037 PA	176683-61PD-1	10/07/2017	10/12/2017 \$ 644.70	Closed \$ 0.00	10/24/2017 \$ 644.70
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316704 INJURED/DAMAGE BY FIREWORK	Z00037 FL	178207-61PD-1	12/31/2017	01/01/2018 \$ 114.00	Closed \$ 0.00	06/13/2018 \$ 114.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316704 INJURED/DAMAGE BY FIREWORK	Z00037 FL	178207-61PD-2	12/31/2017	01/01/2018 \$ 136.30	Closed \$ 0.00	06/13/2018 \$ 136.30



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct. Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick		Cim Stat Desc	Date Cim Closed	
					Tot Paid	Tot Fut Reserves		Tot Inc	Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316704 INJURED/DAMAGE BY FIREWORK	Z00037 FL	177924-61PD-1	07/04/2017	\$ 979.35	\$ 0.00	Closed	\$ 979.35	08/10/2018
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316704 INJURED/DAMAGE BY FIREWORK	Z00037 NC	176150-61PD-1	07/01/2017	\$ 0.00	\$ 0.00	Closed	\$ 0.00	11/30/2017
GL-PD Totals			COUNT: 5		\$ 1,874.35	\$ 0.00		\$ 1,874.35	
20170201 (02/01/2017 TO 02/01/2018) Totals			COUNT: 18		\$ 68,023.63	\$ 0.00		\$ 68,023.63	
Carrier Policy Period 20180201 (02/01/2018 TO 02/01/2019) Line Code And Coverage Code AL-PD									
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316705 CV HITS INSD VEHICLE	Z00037 CT	179832-11PD-2	07/05/2018	\$ 1,137.39	\$ 0.00	Closed	\$ 1,137.39	01/15/2019
AL-PD Totals			COUNT: 1		\$ 1,137.39	\$ 0.00		\$ 1,137.39	



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Cim Closed Tot Inc
Line Code And Coverage Code AU-CL							
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316705 CV HITS INSD VEHICLE CT	Z00037	179832-41CL-1	07/05/2018	07/18/2018 \$ 0.00	Closed \$ 0.00	01/09/2019 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316705 COLLISION DAMAGE VA	Z00037	179711-41CL-1	07/09/2018	07/09/2018 \$ 7,921.16	Closed \$ 0.00	03/29/2020 \$ 7,921.16
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316705 CV HITS INSD VEHICLE MI	Z00037	179547-41CL-1	06/23/2018	06/27/2018 \$ 0.00	Closed \$ 0.00	03/19/2019 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316705 COLLISION DAMAGE FL	Z00037	181256-41CL-1	07/05/2018	12/13/2018 \$ 0.00	Closed \$ 0.00	04/22/2020 \$ 0.00
AU-CL Totals			COUNT: 4		\$ 7,921.16	\$ 0.00	\$ 7,921.16
Line Code And Coverage Code AU-CM							
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316705 WINDSHIELD DAMAGE PA	Z00037	178532-61CM-1	02/01/2018	02/21/2018 \$ 0.00	Closed \$ 0.00	03/01/2018 \$ 0.00
AU-CM Totals			COUNT: 1		\$ 0.00	\$ 0.00	\$ 0.00



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name	Policy Num	Struct Loc Code (03)	File Num	Date of Loss	Date Rep to Sedgwick	Cim Stat Desc	Date Cim Closed
Line Desc	Event Desc	State/Province of Loss			Tot Paid	Tot Fut Reserves	Tot Inc
Line Code And Coverage Code GL-BI							
ZAMBELLI INTERNATIONALE	CPP010316705	Z00037	179950-61BI-1	06/10/2018	07/30/2018	Closed	05/23/2019
FIREWORKS							
General Liability	INJURED/DAMAGE BY FIREWORK	VA			\$ 3,500.00	\$ 0.00	\$ 3,500.00
ZAMBELLI INTERNATIONALE	CPP010316705	Z00037	181081-61BI-1	04/11/2018	11/27/2018	Closed	07/18/2019
FIREWORKS							
General Liability	INJURED/DAMAGE BY FIREWORK	FL			\$ 0.00	\$ 0.00	\$ 0.00
GL-BI Totals							
			COUNT:	2	\$ 3,500.00	\$ 0.00	\$ 3,500.00
Line Code And Coverage Code GL-PD							
ZAMBELLI INTERNATIONALE	CPP010316705	Z00037	179714-61PD-1	07/04/2018	07/09/2018	Closed	08/17/2018
FIREWORKS							
General Liability	INJURED/DAMAGE BY FIREWORK	SC			\$ 776.84	\$ 0.00	\$ 776.84
ZAMBELLI INTERNATIONALE	CPP010316705	Z00037	180755-61PD-1	07/04/2018	10/16/2018	Closed	01/30/2019
FIREWORKS							
General Liability	INJURED/DAMAGE BY FIREWORK	NC			\$ 2,860.45	\$ 0.00	\$ 2,860.45
ZAMBELLI INTERNATIONALE	CPP010316705	Z00037	179913-61PD-1	07/04/2018	07/27/2018	Closed	10/10/2018
FIREWORKS							
General Liability	INJURED/DAMAGE BY FIREWORK	NC			\$ 1,991.28	\$ 0.00	\$ 1,991.28

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T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Ctm Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 SC	179714-61PD-2	07/04/2018	07/09/2018 \$ 903.84	Closed \$ 0.00	08/16/2018 \$ 903.84
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 PA	180370-61PD-1	08/11/2018	09/10/2018 \$ 140.00	Closed \$ 0.00	11/06/2018 \$ 140.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 NC	180755-61PD-2	07/04/2018	10/16/2018 \$ 0.00	Closed \$ 0.00	11/09/2018 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 GA	180913-61PD-1	11/03/2018	11/07/2018 \$ 0.00	Closed \$ 0.00	07/30/2019 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 PA	179193-61PD-1	05/27/2018	05/29/2018 \$ 529.12	Closed \$ 0.00	06/12/2018 \$ 529.12
GL-PD Totals			COUNT: 8		\$ 7,201.53	\$ 0.00	\$ 7,201.53



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Clim Stat Desc Tot Fut Reserves	Date Clm Closed Tot Inc
Line Code And Coverage Code IM-IC							
ZAMBELLI INTERNATIONALE FIREWORKS Inland Marine	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 CA	179661-61PD-1	07/04/2018	07/05/2018 \$ 61,920.48	Closed \$ 0.00	02/03/2021 \$ 61,920.48
ZAMBELLI INTERNATIONALE FIREWORKS Inland Marine	CPP010316705 INJURED/DAMAGE BY FIREWORK	Z00037 CA	179661-12PD-1	07/04/2018	07/05/2018 \$ 20,228.00	Closed \$ 0.00	03/15/2021 \$ 20,228.00
IM-IC Totals			COUNT: 2		\$ 82,148.48	\$ 0.00	\$ 82,148.48
20180201 (02/01/2018 TO 02/01/2019) Totals							
			COUNT: 18		\$ 101,908.56	\$ 0.00	\$ 101,908.56
Carrier Policy Period 20190201 (02/01/2019 TO 02/01/2020)							
Line Code And Coverage Code AL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316705 INSURED HIT PARKED CV	Z00037 DE	182136-11PD-1	05/23/2019	05/24/2019 \$ 13,124.44	Closed \$ 0.00	07/12/2019 \$ 13,124.44
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316705 INSD BACKS INTO CV	Z00037 PA	181736-11PD-1	03/05/2019	03/05/2019 \$ 1,293.39	Closed \$ 0.00	03/07/2019 \$ 1,293.39

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T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acci Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Ctm Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316706 IV DAMAGED CLMT PROPERTY	Z00037 OH	182849-11PD-1	07/19/2019	07/30/2019 \$ 1,007.95	Closed \$ 0.00	03/04/2020 \$ 1,007.95
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316706 INSURED HIT PARKED CV	Z00037 WV	182627-11PD-1	07/05/2019	07/09/2019 \$ 1,443.42	Closed \$ 0.00	07/23/2019 \$ 1,443.42
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316706 IVD rear ended CVD. CV owned by Hertz	Z00037 KY	182799-11PD-1	07/01/2019	07/25/2019 \$ 0.00	Closed \$ 0.00	04/24/2020 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS Auto Liability (3rd Party)	CPP010316706 IV DAMAGED CLMT PROPERTY	Z00037 FL	182885-11PD-1	07/13/2019	07/25/2019 \$ 0.00	Closed \$ 0.00	10/09/2019 \$ 0.00
AL-PD Totals			COUNT: 6		\$ 16,869.20	\$ 0.00	\$ 16,869.20
Line Code And Coverage Code AU-CL							
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316706 Forklift brakes failed causing the	Z00037 PA	182422-41CL-1	06/14/2019	06/24/2019 \$ 832.10	Closed \$ 0.00	08/31/2020 \$ 832.10

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T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick		Clim Slat Desc Tot. Fut. Reserves	Date Clm Closed Tot. Inc
					Tot. Paid	Tot. Inc		
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316706 IV collision UNK details	Z00037 PA	183593-41CL-1	07/29/2019	09/23/2019	777.49	Closed	03/31/2020 777.49
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316706 COLLISION DAMAGE	Z00037 MI	183995-41CL-1	12/07/2019	12/10/2019	897.95	Closed	03/31/2020 897.95
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316706 While insured drive was waiting in line	Z00037 FL	183479-41CL-1	09/10/2019	09/16/2019	1,093.22	Closed	07/22/2020 1,093.22
ZAMBELLI INTERNATIONALE FIREWORKS Auto (1st Party)	CPP010316706 ?Insured driver was maneuvering an Isuzu	Z00037 PA	182417-41CL-1	06/17/2019	06/21/2019	894.60	Closed	05/27/2020 894.60
AU-CL Totals					COUNT:	5		
Line Code And Coverage Code GL-BI								
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 Claimant alleges fireworks caused	Z00037 PA	182607-61BI-2	07/06/2019	07/11/2019	1,833.65	Closed	11/12/2019 1,833.65

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T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Clim Stat Desc Tot Fut Reserves	Date Clm Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 PA	183614-61BI-1	09/21/2019	\$ 712.10	Closed \$ 0.00	03/20/2020 \$ 712.10
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 WV	183686-61BI-1	10/05/2019	\$ 820.95	Closed \$ 0.00	03/09/2020 \$ 820.95
GL-BI Totals			COUNT: 3		\$ 3,366.70	\$ 0.00	\$ 3,366.70
Line Code And Coverage Code GL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 DAMAGE TO CLMT PROPERTY	Z00037 OH	182251-61PD-1	06/03/2019	\$ 0.00	Closed \$ 0.00	12/16/2019 \$ 0.00
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 PA	183614-62PD-1	09/21/2019	\$ 6,333.53	Open \$ 0.00	04/29/2020 \$ 6,333.53
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 FIRE DAMAGE TO BARGECA AFTER FIREWORKS	Z00037	183306-62CN-1	09/02/2019	\$ 216,665.95	Open \$ 38,334.05	\$ 255,000.00



T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Cim Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 NY	182688-61PD-1	07/04/2019	07/17/2019 \$ 30,359.90	Closed \$ 0.00	11/05/2019 \$ 30,359.90
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 WV	182505-61PD-1	06/21/2019	06/27/2019 \$ 3,057.28	Closed \$ 0.00	09/04/2019 \$ 3,057.28
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 CO	182720-61PD-1	07/03/2019	07/19/2019 \$ 4,590.16	Open \$ 0.00	05/20/2020 \$ 4,590.16
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 INJURED/DAMAGE BY FIREWORK	Z00037 KY	182094-61PD-1	04/13/2019	05/20/2019 \$ 21,003.15	Open \$ 0.00	03/06/2020 \$ 21,003.15
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 DAMAGE TO CLMT PROPERTY	Z00037 WV	183647-61PD-1	10/05/2019	10/07/2019 \$ 4,490.44	Closed \$ 0.00	11/19/2019 \$ 4,490.44
ZAMBELLI INTERNATIONALE FIREWORKS General Liability	CPP010316706 Claimant alleges fireworks caused	Z00037 PA	182607-11PD-1	07/06/2019	07/11/2019 \$ 5,800.00	Closed \$ 0.00	09/28/2020 \$ 5,800.00

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T.H.E. INSURANCE COMPANY
Design Your Own 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acc Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Clim Stat Desc Tot Fut Reserves	Date Clm Closed Tot Inc
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316706	Z00037	30204219280-0001	12/31/2019	01/02/2020	Closed	01/29/2020
General Liability	GREG GETTYS MAINTAINS A	NC			\$ 0.00	\$ 0.00	\$ 0.00
GL-PD Totals			COUNT: 10		\$ 292,300.41	\$ 38,334.05	\$ 330,634.46
Line Code And Coverage Code IM-IC							
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316706	Z00037	183306-11CN-1	09/02/2019	09/03/2019	Closed	03/09/2020
Inland Marine	FIRE DAMAGE TO BARGECA AFTER FIREWORKS				\$ 38,246.49	\$ 0.00	\$ 38,246.49
IM-IC Totals			COUNT: 1		\$ 38,246.49	\$ 0.00	\$ 38,246.49
20190201 (02/01/2019 TO 02/01/2020) Totals							
			COUNT: 25		\$ 355,278.16	\$ 38,334.05	\$ 393,612.21
Carrier Policy Period 20200201 (02/01/2020 TO 02/01/2021)							
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316707	Z00037	40201244425-0002	12/05/2020	12/08/2020	Incident	
	We were exiting 71S, entering 270E in the	PA			\$ 0.00	\$ 0.00	\$ 0.00

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T.H.E. INSURANCE COMPANY
 Design Your Own 3-Line Detail
 As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acc't Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Clim Stat Desc Tot Fut Reserves	Date Clm Closed Tot Inc
AL- Totals			COUNT: 1		\$ 0.00	\$ 0.00	\$ 0.00
Line Code And Coverage Code AL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316707	Z00037	4020060FC0F-0001	06/27/2020	06/29/2020	Closed	09/23/2020
Auto Liability (3rd Party)	Zambelli driver was attempting to park	CO			\$ 4,332.27	\$ 0.00	\$ 4,332.27
AL-PD Totals			COUNT: 1		\$ 4,332.27	\$ 0.00	\$ 4,332.27
Line Code And Coverage Code AU-CL							
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316707	Z00037	402002051E3-0001	02/20/2020	02/20/2020	Closed	03/02/2020
Auto (1st Party)	ID was backing up a 26' Ryder vehicle	PA			\$ 5,063.41	\$ 0.00	\$ 5,063.41
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316707	Z00037	40201244425-0001	12/05/2020	12/06/2020	Closed	03/07/2021
Auto (1st Party)	We were exiting 71S, entering 270E in the	PA			\$ 1,240.18	\$ 0.00	\$ 1,240.18
AU-CL Totals			COUNT: 2		\$ 6,303.59	\$ 0.00	\$ 6,303.59

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T.H.E. INSURANCE COMPANY
Design Your Own, 3-Line Detail

As of Date: 03-18-2021 Filter Name: ZAMBELLI

Acct Name Line Desc	Policy Num Event Desc	Struct Loc Code (03) State/Province of Loss	File Num	Date of Loss	Date Rep to Sedgwick Tot Paid	Cim Stat Desc Tot Fut Reserves	Date Cim Closed Tot Inc
Line Code And Coverage Code GL-PD							
ZAMBELLI INTERNATIONALE FIREWORKS	CPP010316707	Z00037	4020102AF1A-0001	09/19/2020	10/12/2020	Closed	11/18/2020
General Liability	Property owner states that	MD			\$ 0.00	\$ 0.00	\$ 0.00
GL-PD Totals			COUNT: 1		\$ 0.00	\$ 0.00	\$ 0.00
20200201 (02/01/2020 TO 02/01/2021) Totals							
			COUNT: 5		\$ 10,635.86	\$ 0.00	\$ 10,635.86
Grand Totals			COUNT: 84		\$ 570,061.94	\$ 38,334.05	\$ 608,395.99



Miami Lakes

RFP 2021-19 Town Fireworks Display

Form CQQ- Question #13

The Southeast Region of Zambelli Fireworks produces over 350 displays each year. Every single display is reviewed in the field by County, State, and sometimes Federal (ATF) authorities. Being in the fireworks industry, we are constantly under scrutiny from DOT and ATF .

Oct. 2020- DOT level 1 inspection by Georgia Highway Patrol at weigh station
passed all aspects of the inspection

Jan. 2021- Detailed ATF inventory and facility inspection at our Florida Storage facility. Facility approved and inventory verified. No violations

These are just a couple of examples of Zambelli's experiences here in the Southeast Region. Nationally Zambelli has an excellent record with all regulatory agencies.



Miami Lakes

RFP 2021-19 Town Fireworks Display

Form CQQ- Question #14

Zambelli has been a fixture in South Florida for over 25 years, with thousands of successful displays performed over that period. We have worked with the Town of Miami Lakes for over 15 years providing entertainment to your citizens. We believe this proven track record and commitment to excellence set us apart from the others and our hope is that the Town also believes so.

3. Operational Plan



Town of Miami Lakes
Procurement Department
6601 Main Street
Miami, Florida 33014

RFP No. 2021-19 Town Fireworks Display

3. Operational Plan

- All permitting to be completed one month before display
- July 4th Timeline:
 - 8:30 am- Leave plant
 - 9:00 am- Arrive at shoot site
 - 9:30 am- Start set-up
 - 12:00 pm- Rack set-up complete, begin loading shells
 - 5:30 pm- Shell loading complete
 - 9:00 pm- Begin firing
 - 9:25 pm- Complete firing
 - 10:00 pm- Begin Cleanup
 - 12:00 am- Cleanup complete, Leave site
- Racks and equipment to be covered with plastic sheathing as dictated by weather conditions.

4. Management, Supervision, and Staffing



Town of Miami Lakes
Procurement Department
6601 Main Street
Miami, Florida 33014

RFP No. 2021-19 Town Fireworks Display

4. Management, Supervision and Staffing

- As Project Manager I (Tony Sawdey) am ultimately responsible for the success of your display. All concerns and issues that may arise before, during, or after the display will be addressed to me.
 - Day of event- The lead technician will be in charge of the display and communications the entire day. He will manage his staff to successfully complete the display and provide the Town of Miami Lakes with another spectacular event.
-
- Technicians and crews will be selected from our pool of qualified personnel. The Town will be given resumes and contact information when selected.
 - No Subcontractors will be used

5. Safety and Protection



Town of Miami Lakes
Procurement Department
6601 Main Street
Miami, Florida 33014

RFP No. 2021-19 Town Fireworks Display

5. Safety and Protection

- Zambelli maintains the highest safety standards and closely follows NFPA 1123 as required
- All Zambelli technicians and crew have completed training from our senior technician and participate in continued training annually. Zambelli maintains a training portal for all employees to use for continuing education and safety procedures.
- A Safety Zone (560 ft. Radius) will be maintained during display firing and until the field is cleared by the lead Technician to ensure safety of event goers.



DEPARTMENT OF JUSTICE

Bureau of Alcohol, Tobacco,
Firearms and Explosives

Martinsburg, WV 25405

January 22, 2021

Zambelli Fireworks Manufacturing Co
Zambelli Fireworks Internationale
Attn Sandra Mcstay
120 Marshall Drive
Warrendale, PA 15086

901090:MBH/CMS
5400

File Number: 8-PA-02043

Premises Address: 120 Marshall Drive, Warrendale, PA 15086

Dear Sir/Madam:

This letter acknowledges receipt of your timely application to renew your Federal explosives license/permit.

The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) is not able to process your application prior to the expiration date of your license/permit. However, Federal law allows you to continue operations under your current license/permit until such time as ATF completes processing your application. See 5 U.S.C. § 558. This letter, or as explained below, a follow-up letter, will serve as your license/permit until we complete action on your renewal. It is referred to as a Letter of Authorization (LOA).

Since we have not completed processing your application, you may supply a copy of this letter to other licensees/permittees, e.g., your distributors, for the next six months (or until we complete action on your renewal, if that occurs in less than six months) as evidence of your licensed/permitted status. If we have not completed processing your application for renewal within six months of the date of this letter, we will send you another letter, which will also be valid for six months (or until we complete action on your renewal, if that occurs in less than six months). This is of course contingent upon your remaining entitled to continue operations under your current license/permit.

Please direct questions or concerns regarding this letter to Chanon Shipman (304)616-4436.

Sincerely,

Marna Howard
Chief, Federal Explosives Licensing Center

ATF web address: www.atf.gov

Federal Explosives License/Permit
(18 U.S.C. Chapter 40)

In accordance with the provisions of Title XI, Organized Crime Control Act of 1970, and the regulations issued thereunder (27 CFR Part 555), you may engage in the activity specified in this license or permit within the limitations of Chapter 40, Title 18, United States Code and the regulations issued thereunder, until the expiration date shown. **THIS LICENSE IS NOT TRANSFERABLE UNDER 27 CFR 555.53.** See "WARNINGS" and "NOTICES" on reverse.

Director ATF Correspondence To	ATF - Chief, FELC 244 Needy Road Martinsburg, WV 25405-9431	License/Permit Number	8-PA-003-20-1B-02043
Chief, Federal Explosives Licensing Center (FELC)	<i>Christopher R. Peers</i>	Expiration Date	February 1, 2021

Name: **ZAMBELLI FIREWORKS INTERNATIONALE**

Premises Address (Changes? Notify the FELC of any changes):
**120 MARSHALL DRIVE
WARRENDALE, PA 15086**

Type of License or Permit:
20-MANUFACTURER OF EXPLOSIVES

Purchasing Certification Statement
The licensee or permittee named above shall use a copy of this license or permit to assist a purchaser of explosives to verify the identity and the licensed status of the licensee or permittee as provided by 27 CFR Part 555. The signature on each copy must be an original signature. A fixed, scanned or photocopied copy of the license or permit with a signature intended to be an original signature is acceptable. The signature must be that of the Federal Explosives Licensee (FEL) or a responsible person of the FEL. Notify the Chief, FELC, in this copy of a license or permit issued to the licensee or permittee named above to engage in the business or operations specified above under "Type of License or Permit."

Mailing Address (Changes? Notify the FELC of any changes.)
ZAMBELLI FIREWORKS MANUFACTURING CO
ZAMBELLI FIREWORKS INTERNATIONALE
120 MARSHALL DRIVE ATTN SANDRA MCSTAY
WARRENDALE, PA 15086

Licensee/Permittee Responsible Person Signature: *Robert C. Walker*
Printed Name: **Robert C. Walker**

Position/Title: *Controller*
Date: **1/29/2020**

Federal Explosives License (FEL) Customer Service Information

Federal Explosives Licensing Center (FELC)
244 Needy Road
Martinsburg, WV 25405-9431

Toll-free Telephone Number: (877) 283-3352
Fax Number: (304) 616-4401
E-mail: FELC@atf.gov

ATF Homepage: www.atf.gov

Change of Address (27 CFR 555.54(c)(1)). Licensees or permittees may during the term of their current license or permit remove their business or operations to a new location at which they intend regularly to carry on such business or operations. The licensee or permittee is required to give notification of the new location of the business or operations not less than 10 days prior to such removal with the Chief, Federal Explosives Licensing Center. The license or permit will be valid for the remainder of the term of the original license or permit. (The Chief, FELC, shall, if the licensee or permittee is not qualified, refer the request for amended license or permit to the Director of Industry Operations for denial in accordance with § 555.54.)

Right of Succession (27 CFR 555.59). (a) Certain persons other than the licensee or permittee may secure the right to carry on the same explosive materials business or operations at the same address shown on, and for the remainder of the term of, a current license or permit. Such persons are: (1) The surviving spouse or child, or executor, administrator, or other legal representative of a deceased licensee or permittee; and (2) A receiver or trustee in bankruptcy, or an assignee for benefit of creditors. (b) In order to secure the right provided by this section, the person or persons continuing the business or operations shall furnish the license or permit for that business or operations for endorsement of such succession to the Chief, FELC, within 30 days from the date on which the successor begins to carry on the business or operations.

(Continued on reverse side)

Cut Here *X*

Federal Explosives License/Permit (FEL) Information Card

License/Permit Name: **ZAMBELLI FIREWORKS MANUFACTURING CO**

Business Name: **ZAMBELLI FIREWORKS INTERNATIONALE**

License/Permit Number: **8-PA-003-20-1B-02043**

License/Permit Type: **20-MANUFACTURER OF EXPLOSIVES**

Expiration: **February 1, 2021**

Please Note: Not Valid for the Sale or Other Disposition of Explosives.

6. Client References

)))

Miami Lakes

Growing Beautifully

CLIENT REFERENCE LETTER

To Whom It May Concern,

Subject: Reference Letter for 2021-19 Town Fireworks Display

The above referenced contractor has submitted a response to a solicitation that has been Issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in Its submission. To aid us In our evaluation, we would appreciate you providing the Information requested below as well as any other information your feel Is pertinent:

Name of Public Entity: Town of Lauderdale-By-The-Sea

Name of Project: Public Fireworks Display 4th of July

Scope of Work: Provide public fireworks display

Initial Value of Contract: \$160,000 Is contract still active? Yes

Final Contract Value: \$20,000

Was the work performed timely: Yes

Was the work performed to acceptable quality standards? Yes

Were the number of RFIs submitted reasonable for the scope of the project(s)? Yes

Number of Change Orders: 0 Were any Contractor driven? No

Would you enter into a contract with the Contractor in the future? Yes

If no to any of the above please provide details below. Provide any other comment you feel appropriate.

The Town of LBTS has enjoyed a very positive working relationship with Zambelli since 2014.

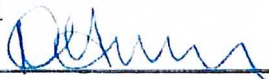
Thank you for your assistance In helping us in evaluating our bid solicitation.

Name of Owner: Town of Lauderdale-By-The-Sea

Name of Individual completing this form: D e b b i e H i m e

D a t e : 3 / 3 0 / 2 1

Signature: _____



Title: Manager, Marketing Special Events

Telephone: 954-640-4205

Email: debbieh@lbts-fl.gov

Sincerely,

Nathalie Garcia Procurement
Manager



CLIENT REFERENCE LETTER

To Whom It May Concern,

Subject: Reference Letter for 2021-19 Town Fireworks Display

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information you feel is pertinent:

Name of Public Entity: CITY OF BOCA RATON

Name of Project: 4TH OF JULY/TREE LIGHTING/BOAT PARADE

Scope of Work: FIREWORK DISPLAYS

Initial Value of Contract: \$ 47,500 Is contract still active? Yes No

Final Contract Value: \$ 47,500

Was the work performed timely? Yes No

Was the work performed to acceptable quality standards? Yes No

Were the number of RFIs submitted reasonable for the scope of the project(s)? Yes No

Number of Change Orders: 0 Were any Contractor driven? N/A Yes No

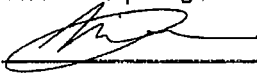
Would you enter into a contract with the Contractor in the future? Yes No

If no to any of the above please provide details below. Provide any other comment you feel appropriate.

Thank you for your assistance in helping us in evaluating our bid solicitation.

Name of Owner: CITY OF BOCA RATON

Name of individual completing this form: MONIKA AMAR Date: 3/30/2021

Signature:  Title: COMMUNITY EVENTS COORDINATOR

Telephone: 561-367-7073 E-mail: MAMAR@MYBOCA.US

Sincerely,
Nathalie Garcia
Procurement Manager



CLIENT REFERENCE LETTER

To Whom It May Concern,

Subject: Reference Letter for 2021-19 Town Fireworks Display

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information your feel is pertinent:

Name of Public Entity: City of Tamarac
Name of Project: City of Tamarac Annual 4th of July Display
Scope of Work: Aerial Fireworks Display

Initial Value of Contract: \$20,000 Is contract still active? [X] Yes [] No

Final Contract Value: \$20,000

Was the work performed timely: [X] Yes [] No

Was the work performed to acceptable quality standards? [X] Yes [] No

Were the number of RFIs submitted reasonable for the scope of the project(s)? [X] Yes [] No

Number of Change Orders: Were any Contractor driven? [] Yes [X] No

Would you enter into a contract with the Contractor in the future? [X] Yes [] No

If no to any of the above please provide details below. Provide any other comment you feel appropriate.

Thank you for your assistance in helping us in evaluating our bid solicitation.

Name of Owner: City of Tamarac

Name of individual completing this form: Melissa Petron Date:

Signature: Melissa Petron Title: Special Events Coordinator

Telephone: 954-597-3624 E-mail: melissa.petron@tamarac.org

Sincerely,

Nathalie Garcia
Procurement Manager

7. Price Proposal Form and Fireworks Display Outline



Video Example

The video used as an example of your display is from Aventura 2012. It is a display of similar value and duration. The actual video however has been edited to approximately ten minutes even though the display was over twenty minutes in length. The only other difference is that Aventura fires six inch shells and your display has many more three inch shells.

The point is that stylistically, these two shows are very similar and have very comparable finales.

Sincerely, Tony Sawdey (Project Manager)

Boca Raton, FL
Raleigh, NC

Shafter, CA
Myrtle Beach, SC

PO Box 1463
New Castle, PA 16103
800-245-0397

Walkersville, MD
Denver, CO

Cincinnati, OH
Pequot Lakes, MN

www.zambellifireworks.com

8. Forms

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA }
 }
 } SS:
COUNTY OF ~~MIAMI DADE~~ }
 } Palm Beach

I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the Town of Miami Lakes, its elected officials, and _____ or its design consultants, as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: *Tony Sawdey*
Title: Project Manager

BEFORE ME, the undersigned authority, personally appeared Tony Sawdey to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Tony Sawdey executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 31st day of March, 2021

My Commission Expires: 08-02-2022

Dantolo Fredrickson
Notary Public State of Florida at Large



Dantolo Fredrickson
Commission # GG208946
Expires: August 2, 2022
Bonded thru Aaron Notary

SWORN STATEMENT ON PUBLIC ENTITY CRIMES

SECTION 287.133(3)(a), FLORIDA STATUTES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the Town of Miami Lakes

by Tony Sawdey Project Manager
[print individual's name and title]

for Zambelli Fireworks Mfg Co.
[print name of entity submitting sworn statement]

whose business address is

Professional Fireworks Displays

and (if applicable) its Federal Employer Identification Number (FEIN) is 25-1092931

(if the entity has no FEIN, include the Social Security Number of the individual

signing this sworn statement: _____)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)9g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or the United States, including, but not limited to, any bid or contract for goods and services to be provided to any public entity or an agency or political subdivision of any other state or of the United States involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

- a. A predecessor or successor of a person convicted of a public entity crime; or
- b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime.

The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who

has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an entity.

6. Based on information and belief, the statement that I have marked below is true in relation to the entity submitting this sworn statement. [Indicate which statement applies.]

Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, not any affiliate of the entity, has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

This entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. [attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO

UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

BEFORE ME, the undersigned authority, personally appeared Tony Sawdey to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Tony Sawdey executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 31st day of MARCH, 2021

My Commission Expires 08/02/2022

Danielle Fredrickson
Notary Public State of Florida at Large



Danielle Fredrickson
Commission # GG208946
Expires: August 2, 2022
Bonded thru Aeron Notary

NON-COLLUSIVE AFFIDAVIT

State of Florida }
 } SS:
 County of Palm Beach }

Tony Sawdey being first duly sworn, deposes and says that:

- a) He/she is the Project Manager (Owner, Partner, Officer, Representative or Agent) of Zambelli Fireworks Mfg. Co., the Bidder that has submitted the attached Proposal;
- b) He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
- c) Such Proposal is genuine and is not collusive or a sham Proposal;
- d) Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Bidder, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from proposing in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the attached Proposal or of any other Bidder, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Bidder, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed work;
- e) Price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

Signed, sealed and delivered in the presence of:

Karen Doan
 Witness
Carolee Fredrickson
 Witness

By: Tony Sawdey
Tony Sawdey
 Tony Sawdey
 (Printed Name)
Project Manager
 (Title)

BEFORE ME, the undersigned authority, personally appeared Tony Sawdey to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Tony Sawdey executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 31st day of March, 2021.

My Commission Expires: 08-02-2022
Carolee Fredrickson
 Notary Public State of Florida at Large



CONFLICT OF INTEREST AFFIDAVIT

State of Florida)
) SS:
County of Palm Beach)

Tony Sawdey being first duly sworn, deposes and says that he/she is the (Owner, Partner, Officer, Representative or Agent) of Zambelli Fireworks Mfg. Co., the Proposer that has submitted the attached Proposal and certifies the following;

Proposer certifies by submitting its Proposal that no elected official, committee member, or employee of the Town has a financial interest directly or indirectly in this Proposal or any compensation to be paid under or through the award of a contract, and that no Town employee, nor any elected or appointed official (including Town committee members) of the Town, nor any spouse, parent or child of such employee or elected or appointed official of the Town, may be a partner, officer, director or employee of Proposer, and further, that no such Town employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Proposer. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Proposer. Any contract award containing an exception to these restrictions must be expressly approved by the Town Council. Further, Proposer recognizes that with respect to this solicitation, if any Proposer violates or is a party to a violation of the ethics ordinances or rules of the Town, the provisions of Miami-Dade County Code Section 2-11.1, as applicable to Town, or the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Proposer may be disqualified from furnishing the goods or services for which the Proposal is submitted and may be further disqualified from submitting any future bids or proposals for goods or services to the Town. The terms "Proposer" as used herein, includes any person or entity making a bid or proposal to the Town to provide goods or services.

Proposer further certifies that the price or prices quoted in the Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Proposer or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

Signed, sealed and delivered in the presence of:

[Signature]
Witness
[Signature]
Witness

By: [Signature]

Tony Sawdey
(Printed Name)
Project Manager
(Title)

BEFORE ME, the undersigned authority, personally appeared Tony Sawdey to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Tony Sawdey executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 31st day of March, 2021.
My Commission Expires: 08-02-2022
[Signature]
Notary Public State of Florida at Large



PUBLIC RELATIONS AFFIDAVIT

Bidder's Name: Zambelli Fireworks Mfg Co.

Solicitation No.: RFP No. 2021-19

By executing this affidavit, Proposer discloses any personal or business relationship or past experience with any current Town employee or elected representative of the Town.

Proposer shall disclose to the Town:

- a) Any direct or indirect personal interests in a vendor held by any employee or elected representative of the Town. None

Last name	First name	Relationship

Last name	First name	Relationship

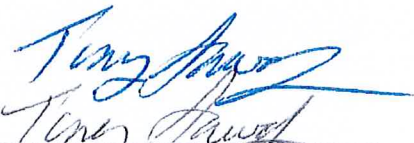
Last name	First name	Relationship

- b) Any family relationships with any employee or elected representative of the Town. None

Last name	First name	Relationship

Last name	First name	Relationship

Last name	First name	Relationship


Tony Sawdey
 Authorized Signature

3/31/2021
 Date:

Tony Sawdey
 Print Name

Project Manager
 Title:

COMPLIANCE WITH PUBLIC RECORDS LAW

The Town of Miami Lakes shall comply with the Public Records Law as provided by Chapter 119, Florida Statutes, and all applicable amendments. Applicants must invoke the exemptions to disclosure provided by law in the response to the solicitation and must identify the data or other materials to be protected by separate envelope, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a response authorizes release of your firm's credit data to the Town of Miami Lakes.

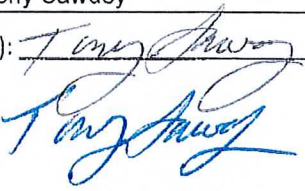
If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their submittal/proposal package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the Town in a separate envelope marked "EXEMPT FROM PUBLIC RECORDS LAW". Failure to identify protected material via a separately marked envelopment will cause the Town to release this information in accordance with the Public Records Law despite any markings on individual pages of your submittal/proposal.

- (a) CONTRACTOR acknowledges TOWN'S obligations under Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statutes, to release public records to members of the public upon request. CONTRACTOR acknowledges that TOWN is required to comply with Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statutes, in the handling of the materials created under this Agreement and that said statute controls over the terms of this Agreement.
- (b) CONTRACTOR specifically acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
 - 1. Keep and maintain public records that ordinarily and necessarily would be required by TOWN in order to perform the services required under this Agreement;
 - 2. Provide the public with access to public records on the same terms and conditions that TOWN would provide the records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
 - 3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law; and
 - 4. Meet all requirements for retaining public records and transfer, at no cost to the TOWN, all public records in possession of CONTRACTOR upon termination of this Agreement and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to TOWN in a format that is compatible with the information technology system of TOWN.
- (c) Failure to comply with this Section shall be deemed a material breach of this Contract for which TOWN may terminate this Agreement immediately upon written notice to CONTRACTOR.

By submitting a response to this solicitation, the company agrees to defend the Town in the event we are forced to litigate the public records status of the company's documents.

Company Name: Zambelli Fireworks Mfg Co.

Authorized representative (print): Tony Sawdey

Authorized representative (signature):  Date: 3/31/2021

CONTRACT EXECUTION FORM

This Contract _____ made this ___ day of _____ in the year ____ in an amount not to exceed \$_____ by and between the Town of Miami Lakes, Florida, hereinafter called the "Town," and Zambelli Fireworks Mfg. Co., hereinafter called the "Contractor."

IN WITNESS WHEREOF, the parties have executed this Agreement as of the day and year first above written.

Attest:

TOWN OF MIAMI LAKES

By: _____
Gina Inguanzo, Town Clerk

By: _____
Edward Pidermann, Town Manager

Legal Sufficiency:

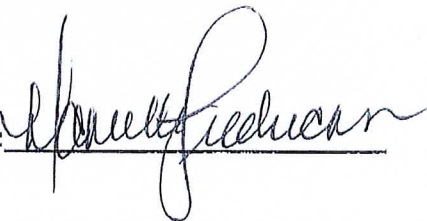
By: _____
Raul Gastesi, Town Attorney

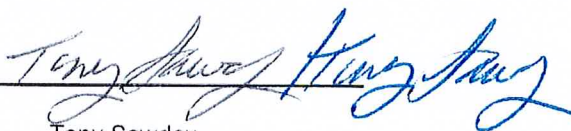
Date: _____

Signed, sealed and witnessed in the presence of:

CONTRACTOR

Zambelli Fireworks Mfg Co.
(Contractor's Name)

By: 

By: 
Name: Tony Sawdey

Title: Project Manager

Date: 03/31/2021

(*) In the event that the Contractor is a corporation, there shall be attached the original of the corporate resolution in the form contained in this Section, of the board of the corporation, authorizing the officer who signs the Contract to do so in its behalf.



ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation No.: RFP No. 2021-19

Listed below are the dates of issue for each Addendum received in connection with this Solicitation:

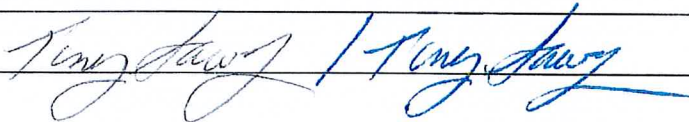
Addendum No. <u>1</u> ,	Dated <u>3/9/21</u>
Addendum No. <u>2</u> ,	Dated <u>3/30/21</u>
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____
Addendum No. _____,	Dated _____

No Addendum issued for this Solicitation

Firm's Name: Zambelli Fireworks Mfg Co.

Authorized Representative's Name: Tony Sawdey

Title: Project Manager

Authorized Signature: 



RFP 2021-19
Town Fireworks Display
Addendum #1
Due Date: 11:00AM, April 2, 2021

This addendum is incorporated into and made a part of the Request for Proposal ("RFP"). The following may include clarifications, revisions, additions, deletions, or answers to questions received relative to the RFP, which take precedence over the RFP documents. Underlined word(s) indicate additions. Deletions are indicated by strikethrough.

Clarification:

1. This addendum is issued, in part, to provide maps for the locations proposed in the solicitation, attached hereto and provided as Attachment A.

Questions:

1. Is the vendor responsible for any permit fees and/or Fire Safety Officer Standby Fees that may be required by County Fire?

Response: Yes.

2. Are there any Town event permits that need to be filed?

Response: No.

3. Is a Town business license required prior to starting work in or for the Town?

Response: No.

Acknowledgement:

Tony Sawdey
Name of Signatory
Project Manager
Title
3/31/2021
Date

Tony Sawdey
Signature
Zambelli Fireworks
Name of Bidder



RFP 2021-19
Town Fireworks Display
Addendum #2
Due Date: 11:00AM, April 2, 2021

This addendum is incorporated into and made a part of the Request for Proposal (“RFP”). The following may include clarifications, revisions, additions, deletions, or answers to questions received relative to the RFP, which take precedence over the RFP documents. Underlined word(s) indicate additions. Deletions are indicated by strikethrough.

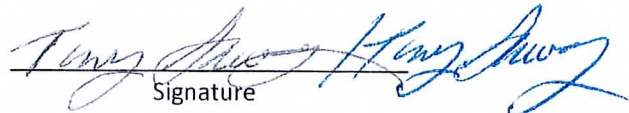
Questions:

1. Is the Town more inclined to provide two (2) 15-minute-long shows than one (1) 25-minute-long show?

Response: For this year, the Town is looking to provide two (2) 15-minute-long shows due to Covid-19, so Option A in Form PP – Price Proposal will be used in the Price Evaluation. Option B pricing will be considered in later years if/when the Town will be able to go back to providing one (1) 25-minute-long show.

Acknowledgement:

Tony Sawdey
Name of Signatory
Project Manager
Title
3/31/2021
Date


Signature
Zambelli Fireworks Mfg. Co.
Name of Bidder



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation
ZAMBELLI FIREWORKS MANUFACTURING CO.

Filing Information

Document Number F94000001031
FEI/EIN Number 25-1092931
Date Filed 03/02/1994
State PA
Status ACTIVE
Last Event REINSTATEMENT
Event Date Filed 09/27/2010

Principal Address

1060 HOLLAND DRIVE
BOCA RATON, FL 33432

Changed: 04/04/2019

Mailing Address

120 Marshall Drive
Warrendale, PA 15086

Changed: 04/22/2019

Registered Agent Name & Address

Meyer, Edward J
1 W. CAMINO REAL
BOCA RATON, FL 33487

Name Changed: 06/10/2014

Address Changed: 02/01/2008

Officer/Director Detail

Name & Address

Title SEC

HALLER, ROBERT
20 S. MERCER ST
NEW CASTLE, PA 16101

Title Treasurer

McKnight, Robert Gary
519 Jennifer Drive
Gibsonia, PA 15044

Title President

Meyer, Edward J
1060 HOLLAND DRIVE
BOCA RATON, FL 33432

Annual Reports

Report Year	Filed Date
2018	03/19/2018
2019	04/22/2019
2020	02/26/2020

Document Images

02/28/2020 -- ANNUAL REPORT	View Image In PDF format
04/22/2019 -- ANNUAL REPORT	View Image In PDF format
03/19/2018 -- ANNUAL REPORT	View Image In PDF format
04/11/2017 -- ANNUAL REPORT	View Image In PDF format
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03/18/2015 -- ANNUAL REPORT	View Image In PDF format
06/10/2014 -- ANNUAL REPORT	View Image In PDF format
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08/27/2012 -- ANNUAL REPORT	View Image In PDF format
03/11/2011 -- ANNUAL REPORT	View Image In PDF format
09/27/2010 -- REINSTATEMENT	View Image In PDF format
06/25/2009 -- ANNUAL REPORT	View Image In PDF format
02/01/2008 -- ANNUAL REPORT	View Image In PDF format
05/08/2007 -- ANNUAL REPORT	View Image In PDF format
06/20/2006 -- ANNUAL REPORT	View Image In PDF format
07/15/2005 -- ANNUAL REPORT	View Image In PDF format
05/07/2004 -- ANNUAL REPORT	View Image In PDF format
07/03/2003 -- ANNUAL REPORT	View Image In PDF format
07/02/2002 -- ANNUAL REPORT	View Image In PDF format
04/26/2001 -- ANNUAL REPORT	View Image In PDF format
07/19/2000 -- ANNUAL REPORT	View Image In PDF format

03/10/1999 -- ANNUAL REPORT	View image in PDF format
03/19/1998 -- ANNUAL REPORT	View image in PDF format
05/12/1997 -- ANNUAL REPORT	View image in PDF format
05/01/1996 -- ANNUAL REPORT	View image in PDF format
06/01/1995 -- ANNUAL REPORT	View image in PDF format

E1.02. Price Component of the RFP



RFP 2021-19
Price Proposal
Town Fireworks Display
Form PP

The Proposer declares that It has fully reviewed the requirements of the RFP and informed itself fully of the Scope of Work and all other conditions and circumstances pertaining to the work to be performed; and that this Proposal is submitted voluntarily and willingly.

The Proposer has determined based on its business and professional expertise that it can perform the work in accordance with the requirements of the RFP and the Contract.

The Proposer agrees, if its Proposal is accepted, to timely execute a contract with the Town, pursuant to the terms and conditions of the RFP and the Agreement attached thereto, at the prices and rates listed below.

The prices stated below include all costs to complete the Services requested under the RFP and Contract. Lump-sum price to include furnishing all labor, supervision, materials, machinery, tools, means of transportation, supplies, equipment, and services necessary to provide two (2) 15-minute-long professional Fireworks display show:

Option A pricing will be used in the Price Evaluation

A. Two (2) 15-minute-long shows: \$ 40,000

Amount from above line written in words:

Forty Thousand Dollars and zero cents

Optional B pricing will not be considered in Price Evaluation

B. One (1) 25-minute-long show: \$ 30,000

Amount from above line written in words:

Thirty Thousand Dollars and zero cents

By signing below Proposer certifies that the information contained in its Price Proposal includes all costs for the Project. The Town at its sole discretion may negotiate with the elements of the Fee with the Proposer.



Zambelli Fireworks Mfg. Co.

Proposer's Name

By: Tony Sawdey
Signature of Authorized Officer

3/31/2021
Date

Tony Sawdey
Printed Name

Project Manager
Title

Zambelli

FIREWORKS

*Miami Lakes
Fireworks Proposal
RFP No. 2021-19 Town Fireworks Display*



**Zambelli Fireworks
Boca Raton, Florida
Tony Sawdey- Project Manager
218-820-2372**

Zambelli

FIREWORKS

FIREWORKS PROPOSAL

Miami Lakes

Show Date: July 4th; 2021, 2022, & 2023 (with two renewable option years)

Budget and Duration: Option #1- 2, 15 minute displays \$40,000 (\$20,000 each)

Option #2- 1, 25 minute display \$30,000..

Insurance Liability Coverage: \$10 Million dollars per incident clause to cover the Fireworks Display. Zambelli uses the highest insurance premium in the industry, only offered to "AAA" rated companies.

Permits: Zambelli Fireworks will work with the local Fire, Police and the environmental groups to secure all needed security and safety plans.

Transportation Liability Coverage: \$5 Million dollars as required by United States Department of Transportation. (DOT)

Workers Compensation: Pyrotechnicians will meet all of the requirements of the Workers Compensation Laws of Florida.

Transportation: Fireworks and equipment will be delivered by qualified CDL drivers with Haz-Mat endorsed licenses as required by US DOT.

Personnel: Zambelli Certified Pyrotechnicians and Trained Assistants; no subcontractors used.

Safety Procedures: Zambelli Fireworks adheres to all safety regulations. NFPA 1123 code will be strictly enforced.

Zambelli

FIREWORKS

Option #1 (2- 15 minute displays)

Shell Quantities and Descriptions (each display)

OPENING:

- 10 Three Inch Titanium Salutes with tails (some noise to get things going)
- 30 Three Inch Assorted Colors and Designs Shells
- 6 Four Inch Assorted Colors and Designs Shells

Total Aerial shells: 46

BODY OF PROGRAM:

- 172 Three Inch Assorted Colors, Patterns and Special Design Shells with tails
- 72 Four Inch Assorted Colors and Designs Shells
- 48 Five Inch Assorted Colors and Designs Shells

Total Aerial Shells: 292

GRAND FINALE:

- 50 Three Inch Titanium Salutes with Silver Tails (loud, thundering booms)
- 270 Three Inch Assorted Finale Shells
- 54 Four Inch Assorted Finale Shells

Total Aerial Shells: 374

MULTI SHOT BARRAGE CAKES:

- 6 100 shot cakes
- 2 400 shot V cakes

Total multi shot devices: 1400

TOTAL DURATION: 15 minutes

TOTAL SHELLS: 2,112

Zambelli

FIREWORKS

Option #2 (1- 25 minute display)

Shell Quantities and Descriptions

OPENING:

- 10 Three Inch Titanium Salutes with tails (some noise to get things going)
- 50 Three Inch Assorted Colors and Designs Shells
- 12 Four Inch Assorted Colors and Designs Shells

Total Aerial shells: 72

BODY OF PROGRAM:

- 300 Three Inch Assorted Colors, Patterns and Special Design Shells with tails
- 216 Four Inch Assorted Colors and Designs Shells
- 132 Five Inch Assorted Colors and Designs Shells

Total Aerial Shells: 648

GRAND FINALE:

- 50 Three Inch Titanium Salutes with Silver Tails (loud, thundering booms)
- 430 Three Inch Assorted Finale Shells
- 108 Four Inch Assorted Finale Shells

Total Aerial Shells: 588

MULTI SHOT BARRAGE CAKES:

- 6 100 shot cakes
- 2 400 shot V cakes

Total multi shot devices: 1400

TOTAL DURATION: 25 minutes

TOTAL SHELLS: 2,708

Zambelli

FIREWORKS

Proposed Show Segments

OPENING: An opening barrage is designed to attract the attention of the audience and entice them to pay attention... "The show has just begun!" The opening barrage for the display will certainly impress as multiple shots of comet tails and aerial effects will fill the night's air. As the opening barrage grows, the intensity of colors and sound will permeate the skies. **20 seconds.**

FEATURE PRESENTATION: The main body of the fireworks display should not be just one shell fired one after another. It's about rhythm, timing, and spacing the perfect effects with one another and building themes throughout the show. Some fireworks are designed to have extreme intensity while others are designed to slow the pace down with slower, softer effects. The design team hand picks every product used to ensure there are nearly no duplicates of tableaux throughout the program. The audience will enjoy a fully designed display. The intensity will continue to grow until.... **23-24 Minutes.**

...the **GRAND FINALE:** and it will be GRAND!

Human nature is to remember things last experienced. The Grand Finale is what people will remember the most about a fireworks production. A poor finale will leave an audience disappointed. Zambelli Fireworks has a long tradition of supplying the biggest and best Finales in the industry. It will be loud, it will be full of vibrant colors, it will be long, and it will leave a lasting impression. Hundreds of shots and effects of multi-color shells, gold and silver sparking lights, gold brocade crown shells and other effects coupled with chest-pounding titanium-salutes will be the magical ending of the grand display. The finale will be fired with multiple products and effects to cover every inch of sky. **60 seconds.**

Zambelli

FIREWORKS

Statement of Approach

Zambelli Fireworks believes in creating a simple, turnkey event for our clients. Our approach is to take on the front-end and day-of-event work to provide a great service with little to no hassle for our clients. Our knowledge of the display site and familiarity of the logistics makes us the best candidate for the job. Lastly, our dedication to the ultimate in customer service and creativity is key to the success of our company.

History:

Zambelli Fireworks traces its US pyrotechnics roots back to 1893 when Antonio Zambelli founded a fireworks manufacturing company in New Castle, PA. The company quickly grew and also became a display fireworks company.

In 1960 the company incorporated in the state of Pennsylvania and grew exponentially over the past 50 years. In 2019 Zambelli Fireworks displayed over 2,000 displays in 38 states and internationally. Company Chairman George Zambelli Jr. and President/CEO Ed Meyer have been actively growing the organization.

Zambelli Fireworks has opened six more regional offices for a total of twelve offices around the US. A new Director of Design/Choreography was recently hired to oversee new products, inventory, show design, and choreography. More project managers have also been hired to work closely with clients to make sure all details are attended to every display.

Today Zambelli Fireworks employs nearly 50 full-time employees and thousands of licensed pyro-technicians. Longevity in the fireworks industry doesn't make good shows. Talented individuals make good shows. Zambelli Fireworks is dedicated to having the best individuals in the industry on-board in order to create the best fireworks displays in the industry.

Zambelli

FIREWORKS

Equipment:

Zambelli Fireworks works year-around to ensure all equipment is both up to Federal Codes and safe to use. A huge part of our core company belief is safety for technicians and the area surrounding the display sites. The use of state-of-the-art electrical firing units provides peace of mind that the display will fire safely and accurately.

Training:

All technicians that work for Zambelli Fireworks must pass both a written and hand's on test. No lead technicians are ever assigned to a display unless they have significant pyrotechnics experience. All State License requirements are enforced.

Products (Fireworks):

Product Guarantees. In our experience some fireworks companies tend to "over-promise" in a proposal and then under-deliver on show day. We encourage all of our clients to understand exactly what they are promised and exactly what they receive on show day. We offer openly an audit of both quantity and quality of our products and equipment.

The quality of Zambelli Fireworks products are the key element of our success. Each type of pyrotechnics is test-fired for results, inspected for problems, federally approved and used exclusively.

Many companies in the fireworks industry buy cheap lines of pyrotechnics in order to put more quantity in a display. Although this might impress on paper, the real test is the actual display. Zambelli aggressively prices displays to put the maximum amount of quantity in a show but never to sacrifice the quality of a shell. All shells will be special effects that will have colored tails, multi-color changing effects, designs or patterns, or other special effects.

Zambelli

FIREWORKS

Zambelli Fireworks Team

Danielle Fredrickson

Office Manager/ Inside Sales/ Customer Service
Office: 561-395-0955
dfredrickson@zambellifireworks.com

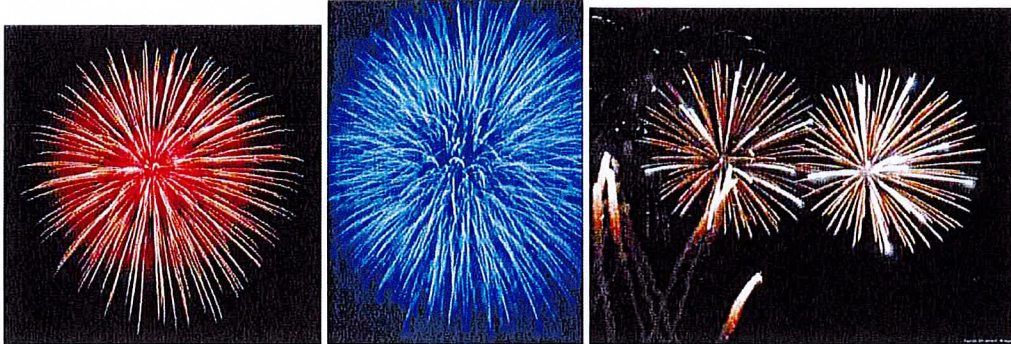
Tony Sawdey

Project Manager/ Sales
Cell: 218-820-2372
tsawdey@zambellifireworks.com

Zambelli

FIREWORKS

Chrysanthemums



Description: Typically a spherical break of colored stars that leave a trail or sparks behind. May include pistils (center multi break stars) or other features such as multi-colored, half and half, cracking, etc.

3" – 5" Shells Body

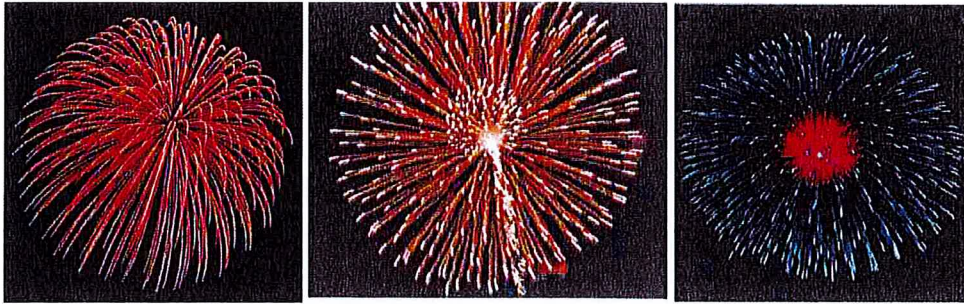
Red Chrys
Green Chrys
Yellow Chrys
Blooming Silvery Chrys
Blue Chrys
Red, White and Blue Chrys
Green to Purple Chrys
Varied Colorful Flowers
Multi-Color Chrys
Golden Chrys w/rising tails
Silver to Purple Chrys
Glittering Silver to Red Chrys
Purple Chrys with White Pistil
Red Chrys with white Pistil
Gold Wave to Red/Blue Chrys

Red to Blue Chyrs.
Silver to Green Chyrs.
Gold Chrys. w/ rising tails
Glitter Silver to Red Chrys
White Twinkling Chrys.
Spangle Chrys. w/rising tails
Orange Chrys. w/rising tails
Purple Chrys
Yellow Chrys
Silver Chrys w/rising tails
Silver to Green Chrys
Variegated Rainbow Chrys
Green Chrys with Green Pistil
Silver and Gold Chrys
Multi-Color Chrys to Popping Flowers

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FIREWORKS

Peonies



Description: Typically a spherical break of colored stars that leave no trail or sparks behind. May include pistils (center multi break stars) or other features such as multi-colored, half and half, cracking, etc.

3" – 5" Shells Body

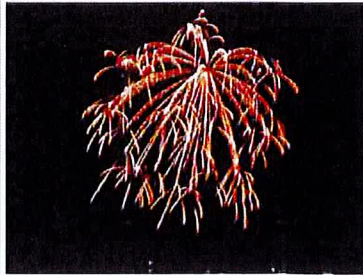
White Peony
Silver Wave to Purple Peony
Yellow Peony
Purple Peony w/Gold Palm
Variegated Peony (rainbow)
Red, White and Blue Peony
Silver to Red Peony
Orange Peony
Silver Wave to Blue Peony
Red to Silver Peony
Golden Peony
Red and Green Peony
Color Changing Peony
Popping Peony (Red)
Half Blue Half Red Peony
Half Green Half White Peony
Pink Peony
Green to Silver to Blue Peony

Blue Peony w/Blue Palm Tree.
Multi-Colored Peony
Green Peony w/Gold Palm Tree
Red to Blue Peony
White Peony w/Blue Pistil
Glittering Peony
Silver to Blue Peony
Half Green Half White Peony
Silver Wave to Purple Peony
Green to Purple Peony
Blue Peony w/titanium reports
Blue to Silver Peony
Sparkling Peony w/Pistil
Popping Peony (White)
Half White Half Red Peony
Golden Waves to Purple Peony
Brilliant Orange Peony
Red to White to Blue Peony

Zambelli

FIREWORKS

Crossettes



Description: A crossette is a unique shell that breaks into 6 or 8 arms. Then, after some delay, those arms again break into multiple arms criss-crossing each other in a grid-like fashion throughout the sky. Larger caliber shells may even have a third break in all of the arms.

3" – 5" Shells Body

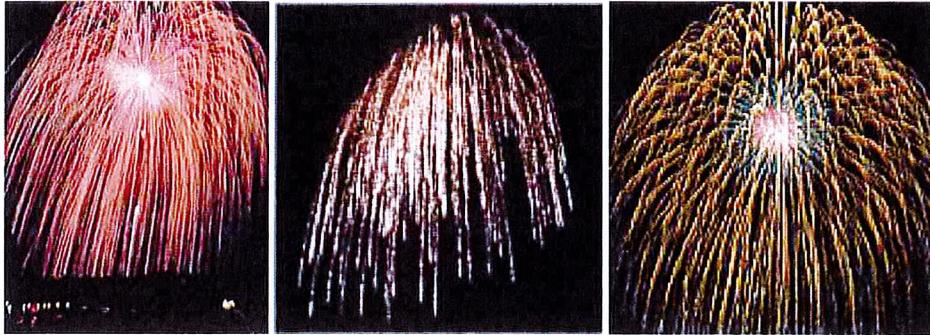
Blue Crossettes
Red to Blue Crossettes
Variegated Rainbow Crossettes
Crackling Crossettes
Red to Green Crossettes
Green to Purple Crossettes
Red Crossette Palm Tree
White Flitter Crossettes

Green to Blue Crossettes
Silver Crossettes
Purple and White Crossettes
Gold Crossettes w/rising tails
Green Crossette w/green Tails
Rainbow Crossettes w/red Tails
Blue Crossette Palm Tree
Silver Crossettes

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FIREWORKS

Duration/Lingering Effects (Willows, Brocades, Kamuros)



Description: A Long Duration/Lingering Effect is like a Chrysanthemum but burns slowly to the ground leaving a trail of aerial spark dust. These shells are many times gold or silver with various color tips, color changing, or have various colored centers. Zambelli uses many long duration effects at the end of finales to create a sky of gold or silver.

3" – 5" Shells Body

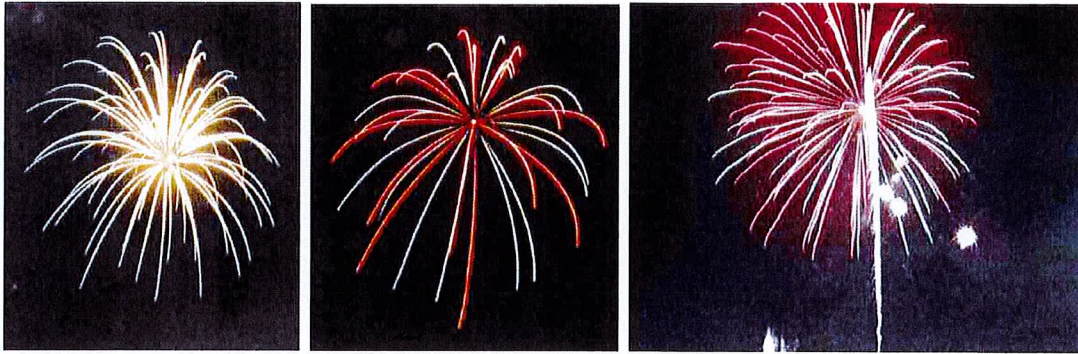
Twilight Glitter w/Purple
Brocade Crowns
Brocade Crown to Purple
Variegated Falling Leaves
Long Duration Kamuro
Pixie Dust Willows
White Poca Shells

Twilight Glitter w/Red
Long Duration Red Falling Leaves
Brocade Crown to Red
Purple Falling Leaves
Super Brocade Crowns
Ultra-Long Duration Gold Kamuro
Gold Poca Shells

Zambelli

FIREWORKS

Dahlias



Description: A Dahlia shell is like a peony but uses dramatically larger and fewer stars to create brighter, wider trails of sparks through the air. They are typically very bold, defined colors used to mix up the pace of a show. They many times are also used in finales.

3" – 5" Shells Body

Assorted Color Dahlia
Green Dahlia w/Pistil
Yellow Dahlia w/Pistil
Pink Dahlia
Gold Strobe Dahlia
Red Strobe Dahlia
Variegated Dalia
Purple and Red Dahlia

Blue Dahlias w/Pistil
Red Dahlia w/Pisitl
Red and Blue Dahlia
Silver Dahlia
Blue Strobe Dahlia
Purple Strobe Dahlia
White Dahlie w/Purple Tips
White Dahlia w/Red Tips

Zambelli

FIREWORKS

Specialty Shells



Description: There's a variety of specialty, premium shells that include horsetail willows, scattering stars, bees, falling leaves, Palm Trees and other unique designs and effects.

Body

3" – 5" Shells Body

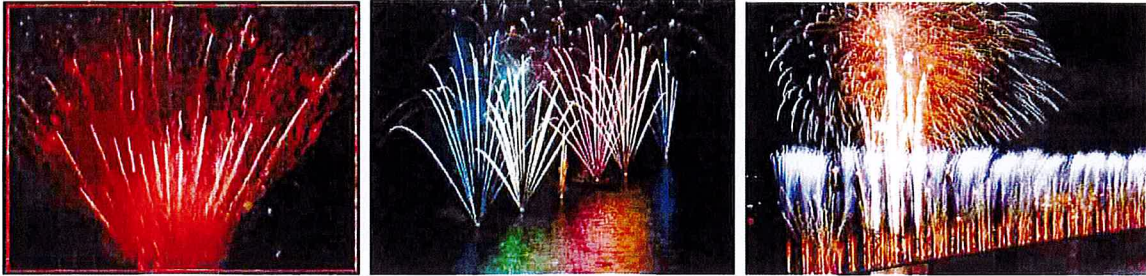
Silver Bees
Horsetails
Large Silver Whirls (Serpents)
Trees of Many Colors
Peacock Feathers
Thousands of Gold Waves
Peacock Tails
Silver and Purple Strobes
Treasure Chests
Green Magnesium to Fast Strobe
Multi-Color Shell of Shells
Pink Blinker Shells (Spanish)
White Lightning Shells (Spanish)

Blue Bees
Aluminum King Shells
Blue and Red Spiders
Kaleidoscopes
Gold Sparkling Kamikazes
Thousands of Red Waves
Red, White, Blue Dragon Eggs
Popping Flowers
Red Shell of Shells
Green Shell of Shells
Tourbillion and Multi-Color
White Blinker Shells (Spanish)
Red Hearts with Farfellas (Spanish)

Zambelli

FIREWORKS

Multi-Shot Devices



Description: Multi-shot devices are designed to significantly enhance fireworks displays by adding hundreds of rapid-fire shots of various effects. They are mainly used to create tableaus in tandem with aerial shells breaking around the multi-shot devices.

100 Shot Popping Flowers
100 Shot Red Crossettes
49 Shot Super Brocades
49 Shot Gold Kamuros
49 Shot Crackling Palms
36 Shot Red and Blue Dahlias
36 Shot Gold Flitter
36 Shot Fan Sino Candles

408 Shot V Shape Rapids
300 Shot Grand Finales Comets

100 Shot Variegated Dahlias
100 Shot Crackling Crossettes
49 Shot Colorful Salutes
49 Shot Orange and Yellow Peacock
49 Shot Red to Silver Fish
36 Shot Purple-Aqua-Yellow-Orange
36 Shot Golden Strobes
36 Shot Colorful Falling Leaves

408 Shot Zipper Colors
250 Green to Whistles



Display Price Adjustments

Circumstances as described in section 3.7

- Shells not used because they are defective will be catalogued, packaged, and returned for disposal. There will be a price adjustment if the number of shells exceeds 3%
- Zambelli has a proven track record for delivering shows on time. We stand behind that and will provide the Town with a 10% discount if we are delayed 10 minutes or more for reasons within our control.
- The concept of dead air is not part of our show design. Unfortunately fireworks can sometimes be unpredictable and our technicians are trained to stop the display if a safety problem arises. With those instances there will be a pause until the technician deems the show can safely be concluded. There will be no price adjustment for such occasions.
- If the show cannot be shot because of weather and the AHJ along with the technician decides it must be cancelled. The Town will be ask to reimburse Zambelli for an itemized list of expenses incurred to date, and Zambelli will work with the Town to re-schedule.