

AGREEMENT

between

THE TOWN OF MIAMI LAKES

and

Universal Electric of Florida, Inc. (Secondary)

for

RFP No. 2021-33 Electrical Services - As Needed

THIS AGREEMENT is made and entered into as of this _____ day of ______, 2021 by and between Universal Electric of Florida, Inc., a Florida Corporation, with principal offices at 6784 NW 17th Avenue, Fort Lauderdale, FL 33309 (the "Contractor"), and the Town of Miami Lakes, a municipal corporation in the State of Florida, with a principal office located at 6601 Main Street (hereinafter referred to as the "Town").

WITNESSETH:

WHEREAS, on June 1, 2021, the Town issued Request for Proposals ("RFP") 2021-33 Electrical Services – As Needed, which includes the General Terms and Conditions of the RFP, Special Conditions, Technical Specifications and Exhibits, Bid Forms, and associated addenda, which are collectively referred to as the "RFP 2021-33" and which is attached hereto and incorporated herein as Exhibit "A;" and

WHEREAS, on June 29, 2021, the Contractor submitted a response to RFP 2021-33 Electrical Services – As Needed, hereinafter referred to as the "Contractor's Proposal," and the terms of which are incorporated herein by reference, and which is attached hereto and incorporated herein as Exhibit "B;" and

WHEREAS, the aforementioned Exhibits "A" and "B" shall collectively be referred to as the "Contract Documents" and are specifically incorporated into this Agreement; collectively this is the "Agreement;" and

WHEREAS, the Contractor has offered to provide the materials and/or services and to be bound by the terms and conditions of RFP 2021-33 Electrical Services – As Needed, which includes the Notice to Proposers, Submission of a Response, Scope of Work, Response Format, Evaluation/Selection Process, Terms and Conditions, Price Proposal, Required Forms, and associated addenda attached hereto and incorporated herein as Exhibit "A", and the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".

WHEREAS, the Town desires to procure from the Contractor such services for the Town in accordance with the terms and conditions of this Agreement.

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

1 of 3 2021-33

- Contractor shall deliver materials and/or provide services in accordance with the terms of RFP 2021-33, attached hereto and incorporated herein as Exhibit "A" and with the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".
- 2. The Town agrees to make payment in accordance with the terms of RFP 2021-33 incorporated herein as Exhibit "A" and with the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".
- 3. This Agreement and attachments hereto constitute the entire agreement between the parties hereto, and its provisions shall not be amended, except in writing, after formal approval by both parties.
- 4. This Agreement will be effective upon execution and remain in effect for a period of three (3) years. The Town at its sole option may opt to renew the Contractor for two (2) additional 12-month periods. Price adjustments for renewal terms must be in accordance with RFP 2021-33 Section B3.
- 5. In addition to any other contractual indemnification provisions in Exhibit "A" or Exhibit "B" in favor of the Town, Contractor hereby agrees to indemnify and hold the Town harmless from any and all claims, suits, actions, damages, causes of action, and attorney's fees, arising from any personal injury, loss of life, or damage to person or property sustained by reason of or as a result of the products or materials used or supplied in the performance of this Agreement.
- 6. Attorney's Fees and Costs. In addition to any other contractual attorney's fees and costs provisions in Exhibit "A" or Exhibit "B" in favor of the Town, Contractor hereby agrees that in the event either the Town or Contractor must initiate litigation to enforce this Agreement, the prevailing party shall be entitled to an award of reasonable attorney's fees and costs, at all levels of litigation, including trials and appeals, including fees for litigating entitlement to and amount of attorney's fees.
- 7. **Governing Law and Venue.** This Agreement shall be interpreted and governed according to the laws of the State of Florida. Any dispute or conflict arising out of or relating to this Agreement must be brought only in the Circuit Court of the Eleventh Judicial Circuit in and for Miami-Dade County, Florida. The Parties agree such court and such court alone shall have personal jurisdiction and venue over any action relating to this agreement and further agree to waive any rights they may have to challenge the court's jurisdiction over them.
- 8. **Notice.** Whenever either party desires to give written notice to the other relating to the Contract, such must be addressed to the party for whom it is intended at the place specified below; and the place for giving the notice shall remain until it shall have been changed by written notice in compliance with the provisions of this Article. Notice shall be deemed given on the date received or within 3 days of mailing, if mailed through the United States Postal Service. Notice shall be deemed given on the date sent via e-mail or facsimile. Notice shall be deemed given via courier/delivery service upon the initial delivery date by the courier/delivery service. For the present, the parties designate the following as the respective places for giving of notice:

For Town:
Mr. Edward Pidermann
Town Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014
Pidermanne@miamilakes-fl.gov

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With a copy to:
Nathalie Garcia
Procurement Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014
garcian@miamilakes-fl.gov

For Contractor:

Phillip L. Kroyman, Jr. President Universal Electric of Florida, Inc. 6784 NW 17th Avenue Fort Lauderdale, FL 33309 phil@universalphilco.com

- 9. In the event there is a conflict between or among the provisions of the Agreement, the order of precedence is as follows:
 - 1. Last addendum issued
 - 2. RFP Solicitation No. 2021-33
 - 3. RFP Exhibits, Solicitation No. 2021-233
 - 4. Contractor's Proposal, Solicitation No. 2021-33

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IN WITNESS WHEREOF, the parties have made and executed this Agreement on the respective dates under each signature. Town of Miami Lakes, through its Town Manager or designee and Universal Electric of Florida, Inc. signing by and through its

PRESIDENT (title of individual) duly authorized to execute same.

WITNESS/ATTEST Signature	Universal Electric of Florida, Inc.
Print Name, Title	Phillip L. Krayman (Aresta Print Name, Title of Authorized Officer or Official
ATTEST:	(Corporate Seal)
Consultant Secretary (Affirm Consultant Seal, if available)	
ATTEST: Gina Inguanzo, Town Clerk	Town of Miami Lakes, a municipal corporation of the State of Florida Edward Pidermann, Town Manager
The state of the s	APPROVED AS TO LEGAL FORM AND CORRECTNESS: Town Attorney

EXHIBIT A ELECTRICAL SERVICES – AS NEEDED RFP 2021-33

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REQUEST FOR PROPOSAL ELECTRICAL SERVICES – AS NEEDED

RFP NO. 2021-33



The Town of Miami Lakes Council:

Mayor Manny Cid
Vice Mayor Luis Collazo
Councilmember Carlos Alvarez
Councilmember Josh Dieguez
Councilmember Tony Fernandez
Councilmember Jeffrey Rodriguez
Councilmember Marilyn Ruano

Edward Pidermann, Town Manager
The Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014

DATE ISSUED: June 1, 2021

CLOSING DATE: 11:00 AM EST, June 29, 2021

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SECTION A. NOTICE TO PROPOSERS

RFP Name: Electrical Services – As Needed

RFP No.: 2021-33

Proposals Due: 11:00 AM EST, June 29, 2021

A1. SOLICITATION OVERVIEW

The Town of Miami Lakes, Florida, ("Town") is accepting sealed Proposals from qualified and licensed contracts to provide Electrical Services to the Town on an as-needed basis ("Services"). See Exhibit A, Contract 2021-33, Section 2 for a full scope of services and additional specifications. Proposals must be submitted in the form of one (1) original and four (4) copies and one (1) flash drive for each component of the Response. Proposers must submit a Technical component and a Price component in separate sealed packages for a complete Proposal. All Proposals <u>must</u> be received by the Town Clerk at 6601 Main Street, Miami Lakes, Florida 33014, by no later than 11:00 AM EST on June 29, 2021, at which time the Technical component of each Proposal will be opened. The Price component will be opened at the Evaluation Committee meeting immediately following the evaluation of the Technical component.

Copies of the RFP will only be made available on the Public Purchase and the Onvia DemandStar ("DemandStar") website. Copies of the RFP, including all related documents can be obtained by visiting the Town's website at www.miamilakes-fl.gov, under Current Solicitations on the Procurement Department page, on Public Purchase's website at www.publicpurchase.com, or at DemandStar's website at www.demandstar.com. If you use Public Purchase or DemandStar it is strongly recommended that you register with them to receive notifications pertaining to this solicitation.

A2. MINIMUM REQUIREMENTS TO SUBMIT A RESPONSE:

To be eligible for award, Proposers must:

- 1. Possess a current valid State of Florida Electrical Contractor license; and
- 2. Have provided electrical services similar to those specified herein for a minimum of five (5) years demonstrated through three (3) different verifiable client references utilizing Form CRL Client Reference Letter.

The Town will consider a Proposer as responsive where a Proposer has less than the stipulated minimum number of years of experience solely where the Proposer has undergone a name change and such change of name has been filed with the State of Florida or where the Proposer was a subsidiary of a larger firm and the Proposer's firm has been merged into the larger firm. Proposer must include documentation substantiating such name change as part of its Proposal for the Town to consider crediting the years of experience from the Proposer under its previous name. Failure to include such documentation with the Response will result in a determination of non-responsive.

A3. CONE OF SILENCE:

Pursuant to subsection (t) "Cone of Silence" of Section 2-11.1 "Conflict of Interest and Code of Ethics Ordinance" of Miami Dade County, public notice is hereby given that a "Cone of Silence" is imposed concerning this solicitation. The "Cone of Silence" prohibits certain communications concerning the substance of RFP's, RFQ's or Bids, until such time as the Town Manager makes a written recommendation to the Town Council concerning the solicitation. Any questions concerning the substance of this or any other solicitation advertised by the Town must be submitted in writing to procurement@miamilakes-fl.gov while the Cone of Silence is in effect. No other communications, oral or otherwise, will be accepted. Failure to comply with the Cone of Silence may result in the rejection of a Proposal. For additional information concerning the Cone of Silence please refer to Section 2-11.1 of Miami-Dade County Code.

SECTION B. PROJECT OVERVIEW

B1. SCOPE OF SERVICES

Electrical services include installation of equipment and components for the Town buildings, parks, and roadways, which includes but is not limited to poles, decorative landscape lighting, roadway sign lighting, breakers, photocells, various types of lighting (including LED, street lighting, and sports field lighting), welcome signs and roadway entrance features, breakers, panel boards, photocells, contactors, transformers, outlets, switches, and other similar work.

The successful firm will provide a full range of electrical services on an as-needed basis including, but not limited to:

- Diagnostic/troubleshooting and testing services
- General electrical maintenance and repair
- Repair and/or replacement of sport, street, and parking lot lights and fixtures
- Installation of conduit, wiring, junction boxes, fixtures, and electrical equipment to repair or replace existing installations
- New service installations
- Panel/Breaker installation/replacement
- Generator connection for special events
- Emergency repair work

See Exhibit A, Contract 2021-33, Section 2 for a full scope of services and additional specification. Should there be any discrepancy between this Section and Section 2 of the Contract, then the Contract provisions shall govern.

B2. CONTRACT TERM

This Agreement shall be effective upon execution by both parties and shall continue for a term of three (3) years from the date of execution by the Town. The Town retains two (2) options to extend the term of this Agreement for additional one-year terms.

B3. COST ADJUSTMENTS

Costs for all services purchased under this contract shall remain firm for the initial contract period. Costs for subsequent years and any extension term years shall be subject to an adjustment only if increases occur in the industry. However, unless very unusual and significant changes have occurred in the industry, such increases shall not exceed five percent (5%) per year or, whichever is less, the latest yearly percentage increase in the All-Urban Consumers Price Index (CPI-U) (All Items), for the Miami-Ft. Lauderdale, FL area, as published by the Bureau of Labor Statistics, U.S. Department of Labor. The yearly increase or decrease in the CPI shall be the latest index published and available ninety (90) days prior to the end of the contract year then in effect compared to the index for the same month one (1) year prior. Any requested price increase shall be fully documented and submitted to the Town at least ninety (90) days prior to the contract anniversary date. Any approved cost adjustments shall become effective upon the anniversary date of the contract. In the event the CPI or industry costs decline, the Town shall have the right to receive from the Contractor a reasonable reduction in costs that reflect such cost changes in the industry.

The Town may, after examination, refuse to accept the adjusted costs if they are not properly documented, increases are considered to be excessive, or any decreases are considered to be

insufficient. In the event the Town does not wish to accept the adjusted prices and the matter cannot be resolved to the satisfaction of the Town, the contract can be cancelled by the Town upon giving thirty (30) days written notice to the Contractor.

B4. CONTRACTOR RESPONSIBILITIES

- a. All work must be provided in a professional workmanlike manner in accordance with the National Electric Code (NEC) and Town Code. While working on behalf of the Town, all Federal, State and Local safety rules and regulations including but not limited to OSHA, National Electric Safety Code, and FDOT (for traffic control) must be complied with.
- b. Firm must be available to perform emergency repairs as the need arises: Twenty-four (24) hours per day, seven (7) days a week. Response time for emergency repairs must be within one (1) hour of notification to firm by the Town's representative of the need for such repairs. Emergency work requested by the Town after normal working hours shall be billed at the "after normal operating hours" rate.
- c. All work shall be performed in accordance with the hours set forth in the Town's noise Ordinance No. 04-50 unless otherwise specified in writing by the Project Manager. The Town's normal operating hours are from 8:30 a.m. to 5:00 p.m. Monday through Friday. The Town anticipates utilizing the selected firm on an as-needed basis during normal operating hours. Firm may opt to work on a Town Holiday subject to approval from the Project Manager. Firm understands and agrees that their decision to work on a Town Holiday or after normal operating hours (unless directed to do so in accordance with Item B4(b) above) is by choice and charges for such work shall be billed at the "regular" rate.
- d. Hourly Rates shall be inclusive of all costs with the exception of parts/new units and shall include but not be limited to all labor, equipment, tools, vehicles, profit, overhead, employee benefits, insurance, etc. necessary to perform the required work. Parts shall be billed at wholesale cost plus a percentage mark-up.
- e. The Town will request an estimate of work to be performed, especially for large projects. Each request for estimate shall set forth the work to be accomplished, time to complete, and if available shall include the materials required and applicable specifications and drawings to be followed.
- f. Firm shall provide written repair estimates for extensive repairs or emergency repairs as may be required. Estimates shall include all time and material charges. The firm must inform the Town representative of the repair estimate and request authorization to proceed. Estimates must be approved in advance by the Town.
- g. Firm shall document all site visits recording work performed, labor hours incurred, material and parts used, and other expenses. Firm shall keep Project Manager apprised of all electrical issues.
- h. Firm shall utilize energy management system(s) interfaced with Town electrical systems.
- As determined by the Town, Contractor shall be responsible for contacting Sunshine State One Call at 811 prior to their excavation of underground lines to serve as the Town's representative to avoid any potential issue to the Town and damage to existing utility lines.
- j. During the performance of this Contract there may be times when the Contractor will be required to obtain a Town permit for such work. It is the responsibility of the Contractor to ensure that he has the appropriate Town permits to perform such work as may become necessary during the performance of the work. Any fees related to Town required permits in connection with this Contract will be the responsibility of the Contractor and will be reimbursed by the Town. All work is subject to inspection and approval of the Town's Building Official or designee.
- k. Firm must check-in and check-out with the Project Manager when servicing Town property.

- I. Firm shall not charge travel time for any service, emergency, or routine.
- m. Firm shall promptly pay for all materials, supplies, and labor employed by it so that the property shall be free from materialmen's and mechanic's liens. At time of invoicing, firm shall provide Town with final lien releases from all suppliers providing materials, supplies and labor related to the work.
- n. All materials and equipment furnished by the Contractor shall be new and unused in their original sealer wrapper or container prior to use on a Project. Materials may be subject to inspection prior to use on a Project. Where materials or equipment are, as determined by the Project Manager, not new, unused, or in their original wrapper, or container, the Project Manager may reject their equipment or materials and require its replacement prior to use on a Project. The Town may, at its sole discretion, furnish materials to be used for a Project.
- o. Firm warrants that for one (1) year from the Town's acceptance, the work will be free from defects in material and workmanship and that all services and material furnished shall be in accordance with the requirements of this Contract. Firm also warrants that all material (including repair and replacement parts) will function properly for a period of one (1) year from the Town's acceptance and that such material will be new and of original manufacture. Upon Town's notice to the Firm of any defect or nonconformance, firm shall within one (1) business day of the Town's notice promptly correct or re-perform, at no cost to the Town, any such services and material. If firm fails or refuses to correct or re-perform, Town may correct or replace with similar services and materials and charge to the firm the cost incurred by the Town.
- p. The Contractor shall be available, at the Town's request, to assist the Town and/or its designee at the Emergency Operations Center (EOC) during emergency situations, including but not limited to hurricane preparedness and recovery.
- q. Each Work Crew shall have suitable transportation in the form of a one-half ton (minimum size) full size pickup truck and/or other appropriate vehicle(s) necessary to complete the Project. The truck should be capable of transporting items up to eight foot (8') in length. All vehicles shall be in good working order, with current license, registration, and insurance. The vehicle(s) must also be substantially free of body damage and must be painted uniformly. All vehicles must include the name of the Contractor, Contractor's license number, business telephone number. Rented or borrowed vehicles should properly identify the name and telephone number of the rental company or company from whom it was obtained.
- r. Subcontracting of the work is not permitted under this contract.

B5. PERSONAL CLASSIFICATIONS

The following minimum personnel qualifications shall apply to any and all labor provided under the contract and shall form the basis for development of individual rates in the Price Schedule:

- a. Master Electrician shall have a minimum of seven (7) years of experience.
- b. Journeyman shall have a minimum of five (5) years of experience.
- Apprentice shall have a minimum of two (2) years of experience working directly with a Journeyman.

B6. PERSONAL CLASSIFICATIONS

Should more than one award be made under this RFP the Primary Contractor will be afforded the first opportunity to be issued a Work Order for a Project. However, the Project Manager may issue a Work Order to the Secondary Contractor include, but not be limited to the following:

- The Town and the Primary Contractor cannot agree on the cost/scope of the Project.
- The Primary Contractor cannot perform the Work in the specified timeframe.

Electrical Services – As Needed RFP 2021-33

- The Primary Contractor does not respond to the Work Order Proposal in the stated timeframe.
- The Project Manager determines that the Primary Contractor has too much Work
- There is insufficient capacity remaining in the Primary Contractor's Contract.
- The Primary Contractor has failed to successfully perform on previous Work Orders or under other Contracts with the Town.

The determination on using the Secondary Contractor shall rest solely with the Project Manager and the Town.

The Town will utilize a Work Order process for issuing Work under the Contract. However, where the Project Manager determines that the Work to be performed falls within either the Emergency or Critical Repair categories, as defined by the Contract the Project Manager may issue a Notice to Proceed in writing that the Contractor proceed with the Work. Where an emergency situation exists, which affects life/safety that does not allow time to issue written notice to proceed, the Project Manager shall issue a verbal Notice to Proceed and follow up as soon as possible with written verification.

The Project Manager will provide the Contractor with appropriate information in order for Contractor to develop a Proposal, which will include the scope of work and, the timeframe for completing the Project, and available drawings (if any), and any additional contract terms and conditions specific to the Project, including but not limited to additional insurance, liquidated damages, etc. The Contractor will also be provided a deadline to respond to the Project Manager concerning the Project.

The Contractor is responsible to visit the site, review any drawings and scope of work, and the site conditions. The Contractor is required to respond to the Project Manager, within the specified timeframe, with a Price Proposal and confirmation that they can perform the Work in the stipulated timeframe. The Price Proposal must include a breakdown of the maximum number of labor hours by trade classification to perform the Work and the maximum estimated cost of materials and equipment required to perform the Work in accordance with the contract Price Schedule. The Project Manager will review any recommended revisions and in its sole discretion accept or reject, in writing, the proposed revisions

Upon written acceptance of the Work Order Proposal, the Project Manager will issue a written Work Order and/or Notice to Proceed for the Project. Where the Contractor rejects the Proposal or where the Contractor fails to respond within the stipulated timeframes the Project Manager may award the Project to another Contractor or utilize other means available to the Town. Contractor shall not commence any Work without receiving a written Work Order and/or Notice to Proceed from the Town.

B7. TOWN FURNISHED DRAWINGS

The Town, in its sole discretion, may furnish design drawings. It shall be the sole responsibility of the Contractor to bring to the immediate attention of the Project Manager any discrepancies between the drawings and existing conditions, excluding hidden or unforeseen conditions, discovered prior to commencing and during the Work. The Contractor shall be solely responsible for verifying the accuracy of any Town provided drawings prior to commencing the Work and shall be responsible for any errors or revisions of the Work, which might have been avoided by notifying the Town prior to commencement. This shall also apply to any revisions or omissions identified by the Contractor.

The Contractor shall submit a Request for Information (RFI) where the Contractor believes that specifications are unclear or conflict. All requests must be submitted in a manner that clearly identifies the specification section or drawing detail, if furnished, where clarification or interpretation is being requested. As part of the RFI, Contractor shall include its recommendation for resolution. The Town shall respond in writing.

The Contractor shall have no basis for any claim for additional costs resulting from their failure to identify any required revisions, omissions and/or errors, not identified in writing to the Project Manager prior to commencing the Work.

B8. ACCESS TO UTILITIES

The Contractor is responsible for providing power required for the performance of the Work, including the use of a generator. The use of a generator may be subject to the prior approval of the Town's representative should the Work be in a primarily residential neighborhood.

The Town may, at its sole discretion, provide access to Town utilities and/or water should such be available at the Work site. However, the Contractor is responsible to ascertain the location and accessibility of any utilities sources necessary to perform the Work. The ability of the Town to make utilities available to the Contractor shall not form any basis for a change order of claim by the Contractor.

B9. AUTHORITY OF THE PROJECT MANAGER

The Town Manager hereby authorizes the Project Manager designated in the Work Order to determine, all questions of any nature whatsoever arising out of, under or in connection with, or in any way relating to or on account of the Work, and questions as to the interpretation of the Work to be performed under the Contract Documents.

The Contractor shall be bound by all determinations or orders of the Project Manager and shall promptly respond to requests of the Project Manager, including the withdrawal or modification of any previous order, and regardless of whether the Contractor agrees with the Project Manager's determination or requests. Where requests are made orally, the Project Manage will follow up in writing, as soon thereafter as is practicable.

The Project Manager shall have authority to act on behalf of the Town to the extent provided by the Contract, unless otherwise modified in writing by the Town. All instructions to the Contractor shall be issued in writing. All instructions to the Contractor shall be issued through the Town Manager or the Project Manager.

The Project Manager will not be responsible for construction means, methods, techniques, sequences, or procedures, or for safety precautions and programs in connection with the Work and will not be responsible for the Contractor's failure to carry out the Work in accordance with the Contract Documents.

All interpretations and recommendations of the Project Manager shall be consistent with the intent of the Contract Documents.

The Project Manager will not be responsible for the acts or omissions of the Contractor, any Subcontractor, or any of their agents or employees, or any other persons performing any of the Work.

END OF SECTION

SECTION C. SUBMISSION OF A PROPOSAL

C1. GENERAL INSTRUCTIONS

Proposers must carefully review all the materials contained herein and prepare their Proposals in accordance with this RFP. The detailed requirements set forth below will be used to evaluate the Proposals and failure of a Proposer to provide the information requested for a specific requirement may render their Proposal non-responsive and will result in rejection.

C2. SUBMITTAL REQUIREMENTS

This Request for Proposal ("RFP") consists of two parts; a technical component ("Technical") and a Price component ("Price"), both of which when combined constitute the Proposer's Proposal ("Proposal"). Proposers submitting a Proposal in response to this RFP must submit both the Technical and Price components. Proposals must be submitted in sealed envelope(s) or package(s) with the RFP number, title, and due date clearly noted on the outside of the envelope(s) or package(s) in the following manner:

RFP No. 2021-33

Electrical Services - As Needed

Sealed, written Proposals must be received by the Town of Miami Lakes; Town Clerk's Office, no later than the date, time, and at the location indicated in Section A of the RFP, in order to be considered responsive. Faxed documents are not acceptable. Proposals received at any other location than the Town Clerk's Office or after the Proposal due date and time will be deemed non-responsive and will not be considered.

Only one (1) Proposal from an individual, firm, partnership, corporation, or business entity, will be considered in response to this RFP. Subcontractors may be included in more than one Proposal submitted by more than one Proposer. An individual, firm, partnership, corporation, or business entity that submits a Proposal may not be a subcontractor on another Proposal submitted under this RFP. Proposals from joint ventures will not be considered. Where Proposer is listed as a subcontractor on another Proposal both Proposals will be rejected as non-responsive.

C3. ADDITIONAL INFORMATION OR CLARIFICATION

Proposers must e-mail their requests for additional information or clarifications ("RFI") in accordance with the "Cone of Silence" requirements. Requests for additional information or clarifications must be submitted to procurement@miamilakes-fl.gov. The request must include the Proposer's name, the RFP number and title, and the number of pages transmitted. Any request for additional information or clarification must be received in writing no later than seven calendar days prior to the proposal due date. Late or mis-delivered requests may not receive a reply.

The Town will issue responses to inquiries and any other corrections or amendments, it deems necessary, in the form of a written addendum, issued prior to the Response Submission Date. The Town, at its sole discretion, may not issue a response to an RFI submittal. Proposers should not rely on any oral or written representations, statements, or explanations, other than those made in this RFP or in any written addendum to this RFP. Where there appears to be conflict between the RFP and any issued addenda, the last addendum issued will prevail.

Addenda will be posted and made available on the Town's Procurement webpage and on DemandStar and it is the Proposer's sole responsibility to ensure receipt of all addenda prior to submitting its Response. The Proposer should check the Town's webpage, Public Purchase (www.publicpurchase.com) or DemandStar (www.demandstar.com) for all addenda.

The Proposer must complete and sign the Acknowledgment of Addenda form or sign each issued Addendum and include in its Response in order to have the Proposal considered. In the event a Proposer fails to acknowledge receipt of such addenda, the Town may, at its sole discretion, determine that such failure to acknowledge any or all addendum does not materially affect the Response, waive the submittal of said form(s) or the acknowledgement of one or more addendum on the form.

C4. PRICE COMPONENT

The Price Proposal Form, Form PP, requires that Proposers provide pricing for each line item listed on the Form.

The Price component of the Proposal will be opened at the Evaluation Committee meeting immediately following evaluation of the Technical components. The Price component score will be incorporated into the overall rating and ranking of the Proposals.

The Town reserves the right to negotiate the final Contract Price should that be deemed in the best interest of the Town.

C5. AWARD OF A CONTRACT

A contract may be awarded to the Successful Proposer(s) of this RFP by the Town Council, based upon the qualification requirements and Town Manager's recommendation. The Town reserves the right to execute or not execute, as applicable, a contract with the Successful Proposer(s), where it is determined to be in the Town's best interests. The Town reserves the right to cancel this solicitation entirely, in which case no award will be made. Therefore, the Town does not represent that any award will be made.

C6. UNAUTHORIZED WORK

The Successful Proposer(s) must not begin any work until the Town issues a Notice to Proceed. Such Notice to Proceed will constitute the Town's authorization to begin Work. Any unauthorized work performed by the Successful Proposer(s) is done at the Proposer's own risk, will be deemed non-compensable by the Town, and Proposer will not have any recourse against the Town for performing unauthorized work.

C7. CHANGES/ALTERATIONS/ASSIGNMENTS

Proposals will be valid and irrevocable for at least 120 days after the Proposal due date. Proposer may change or withdraw a Proposal at any time prior to the Proposal due date. All changes or withdrawals must be made in writing to the Procurement Department. Oral/Verbal modifications will not be allowed and will be disregarded. No written modifications will be accepted after the Proposal due date. Proposers must not assign or otherwise transfer their Proposal. A transfer or assignment of the Proposal will result in the rejection of the Proposal as non-responsive.

C8. SUBCONTRACTOR(S)

Proposers are not permitted to subcontract any of the Services required under this RFP without the prior written consent of the Town Manager.

Subcontractor(s) is an individual or company who has a contract with the Proposer to assist in the performance of the work required under this RFP. Subcontractor(s) will be paid through the Proposer and not paid directly by the Town. The Proposer must clearly reflect in its Proposal the major Subcontractor(s) to be utilized in the performance of the Work. Any and all liabilities regarding the use of a Subcontractor(s) will be borne solely by the Successful Proposer and insurance for each Subcontractor(s) must be maintained in good standing and approved by the Town throughout the duration of the Contract. Neither the Successful Proposer nor any of its Subcontractor(s) are to be considered employees or agents of the Town.

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C9. DISCREPANCIES, ERRORS, AND OMISSIONS

Any discrepancies, errors, omissions or ambiguities in the RFP or addenda (if any) should be reported in writing to the Procurement Department in the same manner as provided for in Section B3, Additional Information or Clarification. Should it be necessary, the Town will issue a written addendum to the RFP clarifying such conflicts or ambiguities.

C10. ESTIMATED QUANTITIES

The quantities stated on the Form PS – Price Sheet are solely estimates of what the Town anticipates its needs are for the first month of the Contract. The stated quantities do not reflect the actual quantities to be ordered and the Town has not established any minimum quantities and no guarantee is expressed or implied as to the total quantity of Work to be issued to a Contractor. The Town reserves the right, at its sole discretion, to make adjustment to the number and/or location of the Bid items. The failure of the Town to order any minimum quantities does not form any basis for a claim by the Contractor for lost work or profits.

C11. ADDITIONAL LINE-ITEM PRICING

The Town reserves the right to request price quotes for additional items not contained in the initial award. Should the Town add any additional line items the Town will do so through the Change Order process.

C12. DISQUALIFICATION/REJECTION OF PROPOSALS

This RFP requires the use and submission of specific Town Forms, along with any supporting documentation or information that may be requested herein. These forms and documents are required for being considered responsive to the solicitation. Failure to utilize Town Forms or to submit supporting documentation or information will result in the rejection of the Proposal as non-responsive. Modification of, retyping, or any other unauthorized alteration of Town Forms will result in the rejection of the Proposal as non-responsive.

The Town reserves the right to disqualify Proposals before or after the submission deadline upon evidence of, including but not limited to, collusion with intent to defraud or other illegal practices on the part of the Proposer. It also reserves the right to waive any immaterial defect or informality in any Proposal, to reject any or all Proposals in whole or in part, or to cancel this RFP and reissue another for the same or similar services.

Throughout the RFP, the phrases "must," "will," and "shall" denote mandatory requirements. Any Proposal that does not meet the mandatory requirements is subject to immediate disqualification.

The Town reserves the right to reject a Proposal from any Proposer(s) who has had performance issues under other contracts with the Town, including, but not limited to, issues performing to contractual standards, failure to deliver projects or services on time, default, or other significant issues the Town deems relevant. The Town may also reject a Proposal when it determines, in its sole discretion, that the Proposer is not in a position to perform the requirements defined in this RFP.

Any Proposal submitted by a Proposer who is in arrears, e.g., money owed or otherwise in debt by failing to deliver goods, services, fees, etc. to the Town or where the Town has an open or liquidated claim against a Proposer for monies owed the Town at the time of Proposal submission, or if a Proposer has been declared in default or abandoned a prior Town contract or agreement, or has been debarred by an federal, State of Florida, or Florida public entity within the past five (5) years will be rejected as non-responsive and will not be considered for award.

C13. PROPOSER'S EXPENDITURES

Proposer acknowledges and agrees that any expenditure it makes in the course of preparing and submitting a Proposal or in providing any information requested by the Town in connection with this RFP are exclusively at the expense of the Proposer. The Town will not pay for or reimburse any expenditure, or any other expense incurred by Proposer in connection with preparing and submitting a Proposal, remaining in compliance with the RFP and Contract Documents after a recommendation of award is made, or filing for administrative or judicial proceedings resulting from the solicitation process.

C14. DUE DILIGENCE/INSPECTION OF SITE

Proposers should carefully examine all Contract Documents and the site of the proposed Work, if applicable, before submission of a Proposal and make all necessary investigations to inform themselves thoroughly as to all difficulties involved in the performance of the work in accordance with the requirements of this RFP and the Contract. No plea of ignorance of conditions or difficulties that may hereafter exist, or of conditions or difficulties that may be encountered in the execution of the Work pursuant to this Proposal as a result of failure to make the necessary examinations and investigations will be accepted as an excuse for a failure or omission on the part of the Proposer to fulfill, in every detail, all of the requirements of the Contract Documents, nor will such pleas be accepted as a basis for any claims whatsoever for extra compensation or for an extension of time.

C15. EXECUTION OF PROPOSAL

The Proposal must be physically and duly signed by an authorized corporate officer, principal, or partner (as applicable) in blue ink with a signature in full. Proposer must complete the required Certificate of Authority, which is attached hereto as a required form. Any person signing the Proposal as an agent of the Proposer must include legal evidence of signing authority. Failure to properly execute the Proposal may result in the Proposal being rejected as non-responsive.

Proposers who are nonresident corporations must furnish to the Town a duly certified copy of their authorization to transact business in the State of Florida with the Proposal. Failure to promptly submit this evidence or qualification to do business in the State of Florida may be the basis for rejection of the Proposal.

Proposer acknowledges and agrees that submitting its Proposal to this RFP does not constitute an agreement or contract with the Town.

C16. CERTIFICATION OF ACCURACY OF PROPOSAL

Proposer, by virtue of submitting its Proposal, certifies and attests that all the information contained within the Forms, Affidavits and documents related thereto included in its Proposal are true and accurate.

Any Proposer who submits in its Proposal any information that is determined by the Town, in its sole opinion, to be substantially inaccurate, misleading, exaggerated, or incorrect, will be disqualified from consideration for award of the Contract.

C17. ORAL PRESENTATIONS

Short-listed Proposers/finalists may be required to provide an oral presentation in support of their proposals or to exhibit or otherwise demonstrate the information contained therein or by conference telephone call for clarification purposes only, prior to an award recommendation. The Firm's Project Manager shall be the sole presenter. The Evaluation Committee may elect to re-rank the finalist's proposals. Should the Town require such oral presentation; the Proposer will be notified five (5) days in advance of appearing before the Evaluation Committee.

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C18. NEGOTIATIONS

Contract(s) may be awarded on the basis of initial offers received, without discussion. Therefore, each initial offer should contain the Proposer's best terms from a monetary and technical standpoint. Pursuant to Paragraph 5(b) of Section 287.055, Florida Statutes, the Town, at its sole discretion, reserves the right to enter into contract negotiations with the number one ranked, responsive, responsible Proposer. If the Town and said Proposer cannot negotiate a Successful Contract, the Town may terminate said negotiations and begin negotiations with the number two ranked, responsive, responsible Proposer. This process will continue until a contract acceptable to the Town has been executed or all proposals are rejected. No Proposer shall have any rights against the Town arising from such negotiations or termination thereof.

END OF SECTION

SECTION D. SOLICITATION TERMS AND CONDITIONS

D1. LEGAL REQUIREMENTS

This RFP is subject to all applicable federal, state, county, and Town codes, rules, ordinances, laws, and regulations that in any manner affect any of the services covered herein. By virtue of submitting a Proposal, the Proposer acknowledges and agrees that it is has full knowledge of such codes, rules, ordinances, laws, and regulations, and that it shall comply with the same. Lack of knowledge of any applicable code, rule, ordinance, law, or regulation will in no way relieve the Proposer from the responsibility to comply with these requirements.

D2. NON-APPROPRIATION OF FUNDS

If insufficient funds are appropriated and budgeting or funding is otherwise unavailable in any fiscal period for the services provided for in this RFP, then the Town will have the unqualified right to terminate the Contract upon written notice to the Successful Proposer, without any penalty or expense to the Town.

D3. BUSINESS TAX RECEIPT REQUIREMENT

Successful Proposer(s) must meet the Town's Business Tax Receipt requirements in accordance with the Town Code, as amended, before conducting business within the Town. See Miami Lakes, Florida, Municipal Code §§ 37-56 – 37-66. Proposer(s) with a business location outside the Town must meet the applicable local or County Business Tax Receipt or Occupational License requirements.

D4. LOCAL PREFERENCE

This RFP is subject to local preference under Section 13 of Town Ordinance 17-203. In order to qualify, Proposers seeking preference must submit the Local Vendor Preference Certification Form with all required supporting documentation. The Local Vendor Preference Certification Form can be found on the Town's website at http://www.miamilakes-fl.gov.

D5. REVIEW OF PROPOSALS FOR RESPONSIVENESS

Each Proposal will be reviewed to determine if it is responsive to the submission requirements outlined in the RFP. A "responsive" Proposal is one which meets the requirements of the RFP and is submitted in the format outlined in the RFP, is of timely submission, can be evaluated in accordance with the Evaluation Criteria, and has appropriate signatures/attachments as required on each document. Failure of the Proposer to provide the information as required under this RFP may result in a rejection of the proposal as non-responsive. A non-responsive Proposal will not be provided to the Evaluation Committee for consideration for an award of a contract.

D6. CLARIFICATIONS

The Town reserves the right to make site visits, visit the Proposer's place(s) of business, request clarifications of information submitted and request or obtain any necessary supporting documentation or information of one or more Proposers, after the deadline for submission of Proposals. After the submittal of its Proposal, Proposer cannot submit any additional documents or information except upon the specific request of the Town. Any such submittal will not be considered and may result in a Proposal being rejected as non-responsive.

D7. KEY PERSONNEL

Subsequent to submission of a Proposal and prior to award of a Contract, Key Personnel must not be changed. Any changes in Key Personnel **will** result in the Proposal being rejected and not considered for award.

D8. AUDIT RIGHTS AND RECORDS RETENTION

The Successful Proposer must provide access at all reasonable times to the Town, or to any of its duly authorized representatives, to any books, documents, papers, and records of Proposer which are directly pertinent to this RFP, for the purpose of audit, examination, excerpts, and transcriptions. The Successful Proposer must maintain and retain any and all of the books, documents, papers and records pertinent to the RFP and any resulting Contract for not less than three (3) years after the Town makes final payment, and all other pending matters are closed. Proposer's failure to or refusal to comply with this condition will result in the immediate termination of the Contract (if awarded) by the Town.

D9. PUBLIC RECORDS

Proposer understands that the Proposal is a "public record, and the public will have access to all documents and information pertaining the Proposal and the RFP, subject to the provisions of Chapter 119, Florida Statutes. The Proposer, by submitting a Proposal, acknowledges that the Town may provide public access to or provide copies of all documents subject to disclosure under applicable law.

Proposer must claim the applicable exemptions to disclosure as provided by said Florida Statute in its Proposal by identifying the materials to be protected and the reason why such exclusion from public disclosure meets the requirement of Chapter 119, Florida Statutes, and is necessary and legal.

D10. DEBARRED/SUSPENDED VENDORS

An entity or affiliate who has been placed on the State of Florida debarred or suspended vendor list may not submit a Proposal or contract with a public entity for the construction or repair of a public building. In addition, such entity or affiliate may not perform any work as a supplier, subcontractor, or consultant, or subconsultant under any contract with any public entity, and may not transact business with any public entity. Any Proposer who submits a Proposal that includes such an entity or affiliate will be deemed non-responsible and the Proposal will not be considered.

D11. NONDISCRIMINATION

Proposer agrees that it will not discriminate as to race, sex, color, age, religion, national origin, marital status, or disability in connection with its performance under this RFP. Furthermore, Proposer agrees that no otherwise qualified individual will solely by reason of his/her race, sex, color, age, religion, national origin, marital status, or disability be excluded from the participation in, be denied benefits of, or be subjected to, discrimination under any program or activity.

D12. CONTINGENT FEES

Proposer represents and warrants to the Town that it has not employed or retained any person or company, to solicit or secure the award of a contract, and that it has not offered to pay, paid, or agreed to pay any person, company, corporation, or firm any fee, commission, percentage, brokerage fee, or gift of any kind contingent upon or in connection with, the award or making of a contract.

D13. ASSIGNMENT; NON-TRANSFERABILITY OF PROPOSAL

A Proposal must not be assigned, transferred, purchased, or conveyed. A Proposer who is, purchased by or merged with any other corporate entity during any stage of the Proposal process, from date of submission of the Proposal through, to and including awarding of and execution of a contract, will have its Proposal deemed non-responsive and will not be considered or further considered for award.

Attachment A contains specific language as to the assignment, transfer, sale, or conveyance of the Contract after it has been executed and any such action after execution may result in the termination of said Contract, unless it meets the specific applicable provisions of the Contract.

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D14. TIE BIDS - DRUG FREE WORKPLACE

Proposer that meets the requirements of Florida Statute 287.087 will receive preference should a tie occur in the ranking of the Proposals by the Evaluation Committee.

Should a tie in the ranking of Proposals occur the tied Proposers will be requested to submit an affidavit, if applicable, attesting to meeting the requirements.

D15. PROTEST PROCESS

Any Proposer wishing to file a protest as to the requirements or award of this RFP must do so in accordance with Ordinance 17-203 (Procurement Ordinance), which is available at http://www.miamilakes-fl.gov/index.php?option=com_content&view=article&id=67&Itemid=269.

D16. AFFIDAVITS

The following Affidavits are required to be submitted with the Proposer's Proposal:

D16.01. COLLUSION

The Proposer must include in its Proposal, in the applicable section of its Proposal, the Non-Collusive Affidavit, included in this RFP as Form NCA. Failure by the Proposer to submit this affidavit will result in the Proposal being deemed non-responsive.

Where two (2) or more related parties, as defined in this Article, each submit a Proposal to the RFP, such submissions will be presumed to be collusive. The foregoing presumption may be rebutted by the presentation of evidence as to the extent of ownership, control, and management of such related parties in preparation and submission under the RFP. Related parties means employees, officers or the principals thereof which have a direct or indirect ownership interest in another firm or in which a parent company or the principals of one Proposer have a direct or indirect ownership interest in another Proposer for the same project. RFP Proposals found to be collusive will be rejected. Bids must be developed independently. Where two or more Proposers have worked together, discussed the details of their proposals prior to submission of their Proposals or worked together in independently submitting Proposals such actions will be deemed to be collusion.

The Proposer must certify that its Proposal is made without previous understanding, agreement, or connection either with any person, firm, or corporation submitting a Proposal for the same services, or with any Town department. The Proposer certifies that its Proposal is fair, without control, collusion, fraud, or other illegal action. The Proposer further certifies that it is in compliance with the conflict of interest and code of ethics laws. The Town will investigate all situations where collusion may have occurred, and the Town reserves the right to reject any and all Proposals where collusion may have occurred.

D16.02. RELATIONSHIPS WITH THE TOWN AFFIDAVIT

The Proposer must identify any relationship the owners or employees have with the Town's elected officials or staff using Form PR included in this RFP.

D16.03. CONFLICT OF INTEREST

Proposer, by responding to this RFP, certifies that to the best of its knowledge or belief, no elected/appointed official or employee of the Town is financially interested, directly or indirectly, in the services specified in this RFP. Proposer further certifies that its Proposal is made independently of any assistance or participation from any Town employee, elected official, or contractor working for or on behalf of the Town, who assisted in any aspect with the development, evaluation, or award if this

or any solicitation issued by the Town. Proposers must complete and submit Form COI with its Proposal.

Proposer must include as part of its Proposal a detailed statement describing any relationships; professional, financial, or otherwise that it may have with the Town, its elected or appointed officials, its employees, or agents or any of its agencies or component units for the past five (5) years, together with a statement explaining why such relationships do not constitute a conflict of interest relative to performing the Services sought in this RFP. Additionally, the Proposer must give the Town written notice of any other relationships; professional, financial, or otherwise that it enters into with the Town, its elected or appointed officials, its employees or agents or any of its agencies or component units during the period of the Contract.

Further, Proposer must disclose the name of any Town employee who owns, directly or indirectly, an interest of five percent (5%) or more of the total assets of capital stock in the Proposer's company.

Failure by the Proposer to disclose this information will result in the Proposal being deemed non-responsive.

Town employees may not contract with the Town through any corporation, or business entity in which they or their immediate family members hold a controlling financial interest (e.g., ownership of five (5) percent or more). Immediate family members, including spouse, parents, and children are also prohibited from contracting with the Town without the prior approval of the Town Council.

Miami-Dade County Ordinance 2-11.1, Conflict of Interest & Code of Ethics ordinance or the provisions of Chapter 112, Part III, Fla. Stat., Code of Ethics for Public Officers and Employees, as applicable and as amended are hereby included into and made a part of this solicitation.

D16.04. ANTIKICKBACK

Proposers must complete and submit Form AK with their Proposal, attesting that no portion of the sum of the bid will be paid to any employees of the Town, its elected officials, the Proposer, or its consultants, as a commission, kickback, reward, or gift, directly or indirectly by any member of the Proposer's firm.

D16.05. PUBLIC RECORDS AFFIDAVIT

Proposers must complete and submit Form PRA with their Proposal. The Proposer must comply with the Public Records Law as provided by Chapter 119, Florida Statutes, and all applicable amendments. Applicants must invoke the exemptions to disclosure provided by law in the response to the solicitation and must identify the data or other materials to be protected by separate envelope and must state the reasons why such exclusion from public disclosure is necessary. The submission of a Proposal authorizes release of your firm's credit data to the Town.

All prospective Proposers must complete and submit the Compliance with Public Records Law affidavit with their Proposal. Failure to submit the completed affidavit may result in the Bid being deemed non-responsive. Proposers, by submitting the Compliance with Public Records Law affidavit, specifically acknowledge their obligation to comply with Section 119.0701, Florida Statutes.

D16.06. PUBLIC ENTITY CRIMES ACT

Proposers must submit Form PEC with their Proposal to attest to their compliance with Section 287.133, Florida Statutes. In accordance with the Public Entity Crimes Act, (Section 287.133, Florida Statutes) a person or affiliate who is a contractor, who had been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any

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goods or services to the Town, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases or real property to the Town, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with the Town in excess of the threshold amount provided in Section 287.917, Florida Statutes, for Category Two for a period of 36 months from the date of being placed on the convicted vendor list. Violation of this section by the Contractor will result in rejection of the Bid, termination of the contract, and may cause Contractor debarment. Proposer must complete the Public Entity Crime Affidavit included in the RFP.

END OF SECTION

SECTION E. INSTRUCTIONS FOR PREPARING A PROPOSAL

Proposer's Proposal to this RFP must contain the following information and documents and follow the instructions in its preparation. Failure to do so may deem your Proposal non-responsive. Non-responsive submittals will receive no further consideration and will not be provided to the Evaluation Committee.

E1. PREPARATION REQUIREMENTS

Each Proposal must contain the following documents and forms required by Sections E1.01 and E1.02, each fully completed, and signed as required. Proposers must prepare their Proposals utilizing the same format outlined below in Section E1.03. Each section of the Proposal as stipulated in E1.03 must be separated by a tabbed divider identifying the corresponding section number. Proposers are not to submit any information in response to this RFP that has not been requested or which the Proposer considers confidential, unless specifically required by the RFP. Submission of any confidential information will be deemed a waiver of any confidentiality or other such protection, which would otherwise be available to the Proposer, except as specifically permitted under Florida Statute. Proposers are not to include any documents not specifically required or requested, including, but not limited to; media and public relations literature, annual reports, pictures, etc. Such documentation will not be considered and will be redacted from the copies provided to the Evaluation Committee. The submission of such documentation may adversely affect the evaluation of the Proposal by the Evaluation Committee. Page limitations may have been established for some of the Town Forms, as well as other documents. Any pages submitted in excess of the page limitations will be redacted or removed and not provided to the Evaluation Committee for consideration during the evaluation process. The font size and type for Town Forms are set and cannot be changed. Proposer should use the font style Calibri, Times New Roman, or Arial, with a font size of 11 or 12 for any other information or documents to be submitted.

Hard cover binders are not to be used in the submission of the Proposal. Only heavy stock paper, not exceeding 100#, is to be used for the front and back covers, as well as the required section dividers. Proposers should also make every effort to utilize recycled paper in preparing its proposal. Double sided printing is permitted provided that the Proposal complies with the format set forth in E1.03 below.

E1.01. TECHNICAL COMPONENT OF THE RFP:

The Proposer's response to the requirements of the Technical Proposal should provide complete detailed responses to all of the submission requirements of the Technical component of the RFP. Missing, incomplete or vague responses to the questionnaire or any of the submittal requirements can adversely impact the evaluation of the Proposal. The technical portion of the Proposal must contain sufficient information to enable the Evaluation Committee to evaluate each of the criteria to be used in scoring the Technical component of the Proposal.

Company Declaration

Proposer must complete and submit Form CPD, Company Profile & Declaration for this section of its Proposal.

2. Qualifications of the Proposer

Proposer must complete and submit Form CQQ, Company Qualifications Questionnaire for this section of its Proposal.

Qualifications and Experience

Proposer must provide the following documentation and be capable of meeting the Contract bonding and insurance requirements to be considered responsive to the RFP.

- a. Clearly describe the ability to perform the scope of services proposed.
- b. Provide resumes for all of firm's employees that will be used in providing the services specified herein, including information about licenses, certifications, and trainings.

4 Resources and Availability

Proposer must complete and submit the following for this section of its Proposal.

- a. Provide a list of current electrical services contracts of similar scope and size.
- b. Describe the firm's management plan to be used, staffing configuration, and safety protocols.
- c. Provide information about the equipment and services at the firm's disposal.

5 References

Proposer shall provide at least five (5) different Form CRL – Client Reference Letters that the Proposer has provided similar services to in the past three (3) years. Governmental references are preferred.

7. Forms

In addition to the Forms and documents identified elsewhere in the RFP the following Form must be submitted:

- Form AK Anti-Kickback Affidavit
- Form PEC Public Entity Crime Affidavit
- Form NCA Non-Collusive Affidavit
- Form COI Conflict of Interest Affidavit
- Form PR Public Relations Affidavit
- Form PRA- Public Records Affidavit
- Form CE Contract Execution Form

E1.02. PRICE COMPONENT OF THE RFP:

1. Submission of Price Proposal

Proposers must complete Form RFP-PP for the Price component of the RFP.

The Proposer will be solely responsible for all costs to complete the Project, except where costs are covered as reimbursable costs under the Contract, or result from Town directed changes, or changes resulting from hidden/unforeseen conditions.

The Price component must be submitted in a <u>separate sealed envelope</u> concurrent with the submittal of the Technical component, utilizing the Price Proposal Form contained in the RFP.

The Price submitted in the Proposal must be based upon and include any and all costs or expenses to be incurred by the Proposer in completing all aspects of the mobilization/start-up, construction, and Project close-out. The Price component, in addition to all direct and indirect costs and expenses, must include all other costs and expenses including but not limited to such costs as the Proposer's general, administrative, and overhead costs; project management and supervisory costs; all fees, charges and taxes; labor, direct and indirect payroll costs, including labor burden; insurance and bond costs; cost of equipment, material, tools and transportation; and operating margin (profit).

Options, if any included as part of the Price component must be priced by the Proposer for the Proposal to be considered responsive.

Reimbursable Costs: The Town's permit fees are not to be included within the Price component. Other fees such as Miami-Dade County WASD connection fees are also not to be included in the Price component. The Town will reimburse the Successful Proposer for the Town's permits and regulatory fees and Miami-Dade County WASD connection fees. All other permit and other fees, such as those assessed by Miami-Dade County, FPL, etc. are to be included as part of the Price Component.

The Price Proposal is submitted for the purposes of determining the Successful Proposer. The Town, at its sole discretion, may conduct further negotiation to determine the final value of the Contract to be awarded.

Price Proposal Errors

Where the Price Proposal form, Form PP, has erasures or corrections, the Proposer must initial each erasure or correction in ink. In case of unit Price Proposal items, if an error is committed in the extension of an item, the unit price as shown on the Price Proposal Form will govern. Errors between any sum, computed by the Proposer and the correct sum will be resolved in favor of the correct sum. Any discrepancy between words and numbers will be resolved in favor of the written word. Use of any other forms will result in the rejection of the Proposal as nonresponsive.

3. Schedule of Values Submittal

Proposer must provide a proposed Schedule of Values for the Construction of the Project. The Schedule of Values will be broken down only to trade categories, such as drainage, roadway, striping, landscaping, etc. The proposed Schedule of Values should include major/critical subtask but should not include all of the subtasks. At a minimum, the information must include the trade category, and the estimated cost of the Work. Where a discrepancy exists between the trade category's estimated cost of work and the percentage shown in the subcontract list the trade category estimated percentage of the total work will prevail.

Cost and Pricing Data

The Town will require the Successful Proposer to provide, for itself, and Subcontractor(s), prior to commencement of any Work the raw labor rates, burden rates, and fully loaded labor rates by labor classification certified as accurate by an officer of the company to be used in determining and change orders that may occur as a condition precedent to execution of a Contract.

The Town may require that supporting documentation be submitted to support the information provided and such rates may be subject to negotiation by the Town.

The forms for submission of portions of the information contained above are included as part of the RFP and are also available on the Town's website. Where the Town does not provide specific forms to be utilized the Proposer must provide the information in a format acceptable to the Town.

Subcontractor/Subconsultants/Supplier Pricing Information

Proposers are expressly prohibited from substituting Subconsultant or Subcontractors projected to perform five percent (5%) or more of the over-all Work as stated in the RFP. Such substitution, for any reason, after receipt of the Proposal, and prior to award by the Town, will result in disqualification of the Proposal from further consideration for award.

6. Evaluation of Price Proposal Documents

Proposers must submit pricing for all line items in the Price Proposal. Failure to provide pricing for all three (3) Phases of the Project will result in a Proposal being deemed non-responsive. Phase III of the Project will be awarded at the sole discretion of the Town prior to the Contractor achieving Substantial Completion of Phases 1 & II, which will be constructed simultaneously.

The scoring of the Price Proposal will be based on the combined pricing submitted for all three (3) phases.

The Price Proposal will be evaluated in the following manner:

- a. For Form PP
 - i. The responsive Proposal with the lowest total Price component will be given the full weights as identified above.
 - ii. Every other Proposal will be given points proportionally in relation to the lowest price. This point total will be calculated by dividing the lowest price for by the total price of the Price Proposal being evaluated with the result being multiplied by the maximum weight for the price to arrive as a cost score of less than the full score for price.

Example:	Lowest Price Proposed		Total Points		
	Proposer's Price	Χ	for	Price	=
Price Score					
Example: \$1,650,00	<u>0</u>				
\$2,000,000					
Χ					
125					
=					
103.13 points					

b. Subcontractor Breakdown

This portion of the Price Proposal will be evaluated as part of the Qualification of the Project Team and Subconsultants.

E1.03. PROPOSAL SUBMISSION FORMAT

Proposals are to be prepared and submitted in the following format and in the stated order. Failure to comply with this format may adversely impact the evaluation of the Proposal. Part A and B are to be submitted in separate sealed envelopes or boxes.

Part A - Technical component

- 1. Company Declaration
 - a. Form CPD Company Declaration
- 2. Qualifications of Proposer
 - a. Form CQQ Company Qualifications Questionnaire
- 3. Qualifications and Experience

- 4. Resources and Availability
 - a. Provide list of current electrical services contracts of similar scope and size
 - b. Describe firm's management plan to be used, staffing configuration, and safety protocols
 - c. Provide information about the equipment and services at the firm's disposal.
- 5. References
 - a. Form CRL Client Reference Letters
- 6. Forms
 - a. Form AK Anti-Kickback Affidavit
 - b. Form PEC Public Entity Crime Affidavit
 - c. Form NCA Non-Collusive Affidavit
 - d. Form COI Conflict of Interest Affidavit
 - e. Form PR Public Relations Affidavit
 - f. Form PRA Public Records Affidavit
 - g. Form CE Contract Execution Form

Part B - Price component

1. Form PP - Price Proposal

SECTION F. EVALUATION/SELECTION PROCESS

F1. PREPARATION REQUIREMENTS

F1.01. EVALUATION PROCEDURES

The procedure for response evaluation and selection is as follows:

- 1. Request for Proposals issued.
- Receipt of Proposals.
- Opening of Technical components and listing of all Proposals received.
- Preliminary review of the Technical Proposals by Town staff for compliance with the submission requirements of the RFP, including verification that each Proposal includes all required documents.
- 5. Review by Town Staff to confirm that the Proposer's Team is qualified to render the required services according to State regulations.
- 6. The Evaluation Committee ("Committee"), appointed by the Town Manager, will meet to evaluate each responsive Proposal Technical component in accordance with the requirements of the RFP. At the Committee's option, the Proposers may be required to attend an interview session. The Committee may, at its sole discretion, shortlist the proposers and may invite only the shortlisted firms to an interview session.
- 7. Subsequent to completing its evaluation of the Technical components, the scoring for the Price component will be calculated by the Evaluation Committee and Town staff.
- 8. The score for each Price component will be determined in accordance with the methodology stated in Section E.
- 9. Town staff will then calculate the total score of each Proposal and advise the Committee of each Proposal's combined score.
- 10. The Committee will form its recommendation of the most qualified Proposer(s) to the Town Manager inclusive of the ranking and scoring of the Proposals.
- 11. The Town Manager will review the Evaluation Committee's recommendation and make a his/her own recommendation to the Town Council for award, reject all Responses, or return the recommendation to the Committee for reconsideration. In the event of a tie the recommendation of the Town Manager will control. The Town Manager may submit a recommended Proposer or "short list" of a combination of a recommended Proposer and the "short list" to the Town Council.
- 12. As stated in the solicitation the Town Manager or designees may conduct negotiations with the highest ranked Proposer.
- 13. If the Town is unsuccessful in negotiating a Contract with the selected Proposer the negotiations with the Proposer may be terminated and the Town Manager will attempt to negotiate a Contract with the next highest ranked Proposer and so on.
- 14. The Town Council will make the final selection and award.

F1.02. EVALUATION CRITERIA

Responses will be evaluated according to the following criteria and respective weight:

	Qualifications and Experience	Maximum 30 points
\triangleright	Resources and Availability	Maximum 15 points
\triangleright	Client References	Maximum 15 points
>	Price Proposal	Maximum 40 points

Total Points: 100

F1.03. SOLICITATION SCHEDULE

Below is the anticipated schedule for this solicitation. Dates are subject to change at the sole discretion of the Town.

> Date Solicitation Issued: June 1, 2021

> Due Date for Submittals: June 29, 2021

Due Diligence Period: June 29-July 2, 2021

> Evaluation Committee Meeting: July 5-16, 2021

> Evaluation Committee Award Recommendation: July 16, 2021

> Intent to Award Issued: July 16, 2021

> Town Council Award Date: August 10, 2021

EXHIBIT A - CONTRACT 2021-33



AGREEMENT

between

THE TOWN OF MIAMI LAKES

and

[CONTRACTOR]

for

RFP No. 2021-33 Electrical Services - As Needed

THIS AGREEMENT is made and entered int	to as of this day of	, 2021 by and
between [CONTRACTOR], a Florida	with principal offices at [ADDRE	SS] (the "Contractor"),
and the Town of Miami Lakes, a municipal co	orporation in the State of Florida,	with a principal office
located at 6601 Main Street (hereinafter refer	red to as the "Town").	

WITNESSETH:

WHEREAS, on June 1, 2021, the Town issued Request for Proposals ("RFP") 2021-33 Electrical Services – As Needed, which includes the General Terms and Conditions of the RFP, Special Conditions, Technical Specifications and Exhibits, Bid Forms, and associated addenda, which are collectively referred to as the "RFP 2021-33" and which is attached hereto and incorporated herein as Exhibit "A;" and

WHEREAS, on June 29, 2021, the Contractor submitted a response to RFP 2021-33 Electrical Services – As Needed, hereinafter referred to as the "Contractor's Proposal," and the terms of which are incorporated herein by reference and which is attached hereto and incorporated herein as Exhibit "B;" and

WHEREAS, the aforementioned Exhibits "A" and "B" shall collectively be referred to as the "Contract Documents" and are specifically incorporated into this Agreement; collectively this is the "Agreement;" and

WHEREAS, the Contractor has offered to provide the materials and/or services and to be bound by the terms and conditions of RFP 2021-33 Electrical Services – As Needed, which includes the Notice to Proposers, Submission of a Response, Scope of Work, Response Format, Evaluation/Selection Process, Terms and Conditions, Price Proposal, Required Forms, and associated addenda attached hereto and incorporated herein as Exhibit "A", and the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".

WHEREAS, the Town desires to procure from the Contractor such services for the Town in accordance with the terms and conditions of this Agreement.

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

1 of 3 2021-33

- Contractor shall deliver materials and/or provide services in accordance with the terms of RFP 2021-33, attached hereto and incorporated herein as Exhibit "A" and with the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".
- 2. The Town agrees to make payment in accordance with the terms of RFP 2021-33 incorporated herein as Exhibit "A" and with the terms of Contractor's Proposal attached hereto and incorporated herein as Exhibit "B".
- 3. This Agreement and attachments hereto constitute the entire agreement between the parties hereto, and its provisions shall not be amended, except in writing, after formal approval by both parties.
- 4. This Agreement will be effective upon execution and remain in effect for a period of three (3) years. The Town at its sole option may opt to renew the Contractor for two (2) additional 12-month periods. Price adjustments for renewal terms must be in accordance with RFP 2021-33 Section B3.
- 5. In addition to any other contractual indemnification provisions in Exhibit "A" or Exhibit "B" in favor of the Town, Contractor hereby agrees to indemnify and hold the Town harmless from any and all claims, suits, actions, damages, causes of action, and attorney's fees, arising from any personal injury, loss of life, or damage to person or property sustained by reason of or as a result of the products or materials used or supplied in the performance of this Agreement.
- 6. Attorney's Fees and Costs. In addition to any other contractual attorney's fees and costs provisions in Exhibit "A" or Exhibit "B" in favor of the Town, Contractor hereby agrees that in the event either the Town or Contractor must initiate litigation to enforce this Agreement, the prevailing party shall be entitled to an award of reasonable attorney's fees and costs, at all levels of litigation, including trials and appeals, including fees for litigating entitlement to and amount of attorney's fees.
- 7. Governing Law and Venue. This Agreement shall be interpreted and governed according to the laws of the State of Florida. Any dispute or conflict arising out of or relating to this Agreement must be brought only in the Circuit Court of the Eleventh Judicial Circuit in and for Miami-Dade County, Florida. The Parties agree such court and such court alone shall have personal jurisdiction and venue over any action relating to this agreement and further agree to waive any rights they may have to challenge the court's jurisdiction over them.
- 8. **Notice.** Whenever either party desires to give written notice to the other relating to the Contract, such must be addressed to the party for whom it is intended at the place specified below; and the place for giving the notice shall remain until it shall have been changed by written notice in compliance with the provisions of this Article. Notice shall be deemed given on the date received or within 3 days of mailing, if mailed through the United States Postal Service. Notice shall be deemed given on the date sent via e-mail or facsimile. Notice shall be deemed given via courier/delivery service upon the initial delivery date by the courier/delivery service. For the present, the parties designate the following as the respective places for giving of notice:

For Town:

Mr. Edward Pidermann
Town Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014
Pidermanne@miamilakes-fl.gov

2 of 3 2021-33

With a copy to:
Nathalie Garcia
Procurement Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, Florida 33014
garcian@miamilakes-fl.gov

For Contractor:

[NAME]
[TITLE]
[FIRM NAME]
[ADDRESS]
[ADDRESS 2]
[CITY, STATE, ZIPCODE]
[EMAIL]

- 9. In the event there is a conflict between or among the provisions of the Agreement, the order of precedence is as follows:
 - 1. Last addendum issued
 - 2. RFP Solicitation No. 2021-33
 - 3. RFP Exhibits, Solicitation No. 2021-233
 - 4. Contractor's Proposal, Solicitation No. 2021-33

[Remainder of page intentionally left blank]

3 of 3

respective dates under each signature.	es have made and executed this Agreement on the Fown of Miami Lakes, through its Town Manager or and through its (title of
individual) duly authorized to execute same	e.
WITNESS/ATTEST	[CONTRACTOR]
Signature	Signature
Print Name, Title	Print Name, Title of Authorized Officer or Official
ATTEST:	(Corporate Seal)
Consultant Secretary	
(Affirm Consultant Seal, if available)	
ATTEST:	Town of Miami Lakes , a municipal corporation of the State of Florida
Gina Inguanzo, Town Clerk	Edward Pidermann, Town Manager
	APPROVED AS TO LEGAL FORM AND CORRECTNESS:
	Town Attorney

EXHIBIT A ELECTRICAL SERVICES – AS NEEDED RFP 2021-33

5 of 3 2021-33

EXHIBIT B CONTRACTOR'S PROPOSAL

6 of 3 2021-33

EXHIBIT B – OTHER EXHIBITS/FORMS



Company Profile and Declaration

Solicitation Nam		
olicitation Num	ber:	
ubmitted By:		
	(Respondent Firms' Legal Nam	ne)
	(Respondent D/B/A Name, if u	ised for this Project)
	(Name and Title of Officer Sign	ning the Submittal for the Respondent)
	(Contact Name, if different fro	om Officer)
	(Street Address)	
	(City/State/Zip Code)	
	(Email Address)	(Phone Number)
	Dec	laration
		hereby declare that I am the
	Print Name	
	of	
	Title	Name of Company

the ("Respondent") submitting the Company Profile and Declaration, and that I am duly authorized to sign this Company Profile and Declaration on behalf of the above-named company; and that all information in this Company Profile and Declaration and other information and documents submitted in response to this RFP are, to the best of my knowledge, true, accurate, and complete as of the submission date.

Page 1 of 3 Form CPD



The Respondent further certifies as follows:

- 1. This Company Profile and Declaration is submitted as part of the Respondent's submittal ("Submittal") in response to the above stated RFP issued by the Town of Miami Lakes;
- Respondent has carefully examined all the documents contained in the RFP and understands all
 instructions, requirements, specifications, terms and conditions, and hereby offers and proposes
 to furnish the products and/or services described herein at the prices, fees and/or rates quoted
 in the Respondent's Submittal, and in accordance with the requirements, specifications, terms
 and conditions, and any other requirements of the RFP Documents;
- 3. This Submittal is a valid and irrevocable offer that will not be revoked and shall remain open for the Town's acceptance for a minimum of 120 days from the date Submittals are due to the Town, to allow for evaluation, selection, negotiation, and any unforeseen delays, and Respondent acknowledges that if its Submittal is accepted, Respondent is bound by all statements, representations, warranties, and guarantees made in its Submittal, including but not limited to, representation to price, fees, and/or rates, performance and financial terms;
- 4. Respondent has the necessary experience, knowledge, abilities, skills, and resources to satisfactorily perform the requirements under this RFP;
- 5. Respondent certifies that it meets the minimum qualification requirements set forth in the RFP.
- Respondent is in full compliance with all applicable Federal, State, and local lows, rules, regulations and ordinances governing its business practices;
- 7. All statements, information and representations prepared and submitted in response to the RFP are current, complete, true, and accurate. Respondent acknowledges that the Town will rely on such statements, information, and representations in selecting a Respondent, and hereby grants the Town permission to contact any persons identify in this RFP to independently verify the information provided in the Submittal;
- Submission of a Submittal indicates the Respondent's acceptance of the evaluation criteria and technique and the Respondent's recognition that some subjective judgments may be made by the Town as part of the evaluation process;
- No attempt has or will be made by the Respondent to induce any other person or firm to not submit a response to this RFP;
- 10. No personnel currently employed by the Town participated, directly or indirectly, in any activities related to the preparation of the Respondent's Submittal;
- 11. Respondent has had no contact with Town personnel regarding the RFP, the Project or evaluation of Submittals in response to this RFP. If contact has occurred, except as permitted under the Cone of Silence, so state and include a statement identifying in detail the nature and extent of such contacts and personnel involved;
- 12. The pricing, rates or fees proposed by the Respondent have been arrived at independently, without consultation, communication, or agreement, for the purpose of restriction of competition, as to any other Respondent or competitor; and unless otherwise required by law,

Page 2 of 3 Form CPD



the prices quoted have not been disclosed by the Respondent prior to submission of the Submittal, either directly or indirectly, to any other Respondent or competitor;

- 13. Respondent has reviewed a copy of the Contract, included as an Exhibit to the RFP; and
- 14. Respondent is not currently disqualified, de-listed or debarred from doing business with any public entity, including federal, state, county or local public entities, or if so, Respondent has provided a detailed explanation of such disqualification, de-listing or debarment, including the reasons and timeframe.

This declaration was executed in	County, State of	or
20		
Classia		
Signature		
Print Name		
Subscribed and sworn to before me this	day of	<u>,</u> 20
Signature		
Print Name		
(Notary Seal/Stamp)		

Page 3 of 3 Form CPD



Company Qualification Questionnaire

Some responses may require the inclusion of separate attachments. Separate attachments should be as concise as possible, while including the requested information. In no event should the total page count of all attachments to this Form exceed five (5) pages. Some Information may not be applicable, in such instances insert "N/A".

a.	Professional Licenses/Certifications (include name and license #)* Issuance D
	ude active certifications of small or disadvantage business & name of certifying entity)
	of Company: Individual Partnership Corporation LLC Other
It.	other, please describe the type of company:
a.	FEIN/EIN Number:
b.	Dept. of Business Professional Regulation Category (DBPR):
	i. Date Licensed by DBPR:
	ii. License Number:
c.	
Ċ.	
C.	Date registered to conduct business in the State of Florida:

Page 1 of 5 Form CQQ



	alifiers during the past five (5) year ny and years as qualifier for the cor	
h. Name and Licenses of	any prior companies	
Name of Company	License Name & No.	Issuance Date
npany Ownership	partners of the company	
	partners of the company: Title	% of ownership
a. Identify all owners or p		% of ownership
a. Identify all owners or p		

3.

Page 2 of 5



c. Identify all individuals authorized to sign for the company, indicating the level of their authority (check applicable boxes and for other provide specific levels of authority) Signatory Authority No-Name Title All Cost Cost Other Explanation for Other: _ 4. Employee Information a. Total No. of Employees: b. Total No. of Managerial/Admin. Employees: Number of Trades Personnel and total number per classification: (Apprentices must be listed separately for each classification) 5. Employer Modification Rating: ___ 6. Insurance & Bond Information: a. Insurance Carrier name & address:

Page 3 of 5



	b. Insurance Contact Name, telephone, & e-mail:
	c. Insurance Experience Modification Rating (EMR): (if no EMR rating please explain why)
	d. Number of Insurance Claims paid out in last 5 years & value:
7.	Have any lawsuits been file against your company in the past 5 years? ☐ Yes ☐ No
	If yes, in a separate attachment, identify each lawsuit and its current disposition. For each lawsuit provide its case number, venue, the year the suit was filed, the basis for the claim of judgment, its current disposition and, if applicable, the settlement unless the value of the settlement is covered by a written confidentiality agreement.
8.	To the best of your knowledge, is your company or any officers of your company currently under investigation by any law enforcement agency or public entity. \Box Yes \Box No
	If yes, in a separate attachment, provide details including the identity of the officer and the nature of the investigation.
9.	Have any Key Staff or Principals (including stockholders with over 10% ownership) of the company been convicted by a Federal, State, County or Municipal Court of or do any Key Staff of Principals have any pending violations of law, other than traffic violations? Yes
	If yes, in a separate attachment, provide an explanation of any convictions or pending action including the name of the Key Staff member or Principal involved and the nature of the offense.
10.	Has your company been assessed liquidated damages or defaulted on a project in the past five (5) years? \square Yes \square No
	If yes, in a separate attachment provide an explanation including the name of the project, the circumstances of default or assessed damages, and the ultimate disposition of the issue.
11.	Has the Proposer or any of its principals failed to qualify as a responsible proposer, refused to enter into a contract after an award has been made, failed to complete a contract during the past five (5) years, or been declared to be in default in any contract in the last five (5 years? \square Yes \square No
	If yes, in a separate attachment provide an explanation including the year, the name of the awarding agency, and the circumstances leading to default.
12.	Has the proposer or any of its principals ever been declared bankrupt or reorganized unde Chapter 11 or put into receivership?

Page 4 of 5



If yes, in a separate attachment provide the date, court jurisdiction, action taken, and any other explanation deemed necessary.

13. In a separate attachment, provide a list of all desk reviews of field reviews performed by Federal or State agencies within the past five (5) years including information on the result of each

review, the review's current status, and whether a the Proposer as a result of these reviews.	ny disciplinary action has been taken against
14. In the space below, describe any other experience requirements of the RFP, related to the Services Proposer believes is unique to its organization and versions.	to be performed under the Contract that
By signing below, Proposer certifies that the information of the best of Proposer's knowledge.	ontained herein is complete and accurate to
Ву:	
Signature of Authorized Officer	Date

Page 5 of 5 Form CQQ

Printed Name



CLIENT REFERENCE LETTER

To Whom It May Concern,

Subject: Reference Letter for RFP 2021-33 for Electrical Services - As Needed

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information your feel is pertinent:

Name of Public Entity:		
Name of Project:		
Scope of Work:		
Initial Value of Contract: \$	Is contract still active?	Yes No
Final Contract Value: \$	_	
Was the work performed timely: [Yes No	
Was the work performed to accept	able quality standards? Tyes [No
Were the number of RFIs submitted	d reasonable for the scope of the	project(s)? Yes No
Number of Change Orders:	Were any Contractor drive	n? Yes No
Would you enter into a contract wi	th the Contractor in the future? [Yes No
If no to any of the above please appropriate.	provide details below. Provide	
Thank you for your assistance in he	elping us in evaluating our bid soli	
		Datas
Name of individual completing this		
Signature:	Title:	
Telephone:	E-mail:	
Sincerely,		
Nathalie Garcia Procurement Manager		



ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation No.:	
Listed below are the dates of issue for each Adden	dum received in connection with this Solicitation:
Addendum No,	Dated
Addendum No	Dated
☐ No Addendum issu	ed for this Solicitation
Firm's Name:	
Authorized Representative's Name:	
Title:	
Authorized Signature:	

CERTIFICATE OF AUTHORITY (IF CORPORATION)

•	LIEDED\(0557151			.,	,					
1	HEREBY	CERTIFY	that	at a	meetin	g of	the	Board	of	Directors	of
					a corporation	n or gar	nized an	d existing	g unde	r the laws o	of the
State of _		, held	on the ₋	day d	of		, a	resolution	n was	duly passed	l and
adopted	authorizing	(Name)_				as	(Title)_		•	of	the
corporation	on to execute	bids on beh	alf of th	e corpor	ation and p	oviding	that his	her exec	ution	thereof, att	ested
by the sec	retary of the	corporation	n, shall b	e the of	ficial act an	d deed o	of the co	orporation	١.	I further c	ertify
that said r	esolution rer	mains in full	force a	nd effect							
	I VAZITRICC VA	UEDEOE 11			4	J- : -		c.		20	
11	N WITNESS W	HEREUF, I I	iave ner	eunto se	t my nand	nis	_, aay o	Γ		20	
Secretary	:					Pr	int:				_
											
					CATE OF AU	_	Υ				
1	HEREBY	CERTIFY	that		meetin	-	the	Board	of	Directors	of
					a partners	nip orga	nized a	nd existin	g unde	er the laws o	of the
State of _		, held o	n the	_day of _		, a	resoluti	on was di	uly pas	sed and add	opted
authorizir	ig (Name)			a	s (Title)			of t	he to	execute bio	ds on
behalf of	the partnersh	nip and prov	ides tha	t his/her	execution t	nereof,	attested	l by a part	ner, sł	nall be the o	fficial
act and de	eed of the pa	rtnership.									
l further c	ertify that sa	id partnersł	nip agre	ement re	emains in fu	ll force a	and effe	ct.			
II	N WITNESS W	/HEREOF, I h	nave her	eunto se	t my hand	his	_, day o	f	,	20	
Partner: _			····			Pr	int:				

CERTIFICATE OF AUTHORITY (IF INDIVIDUAL)

HEREBY CERTIFY that, (Name)		, individually	and doing busines	ss as (d/b/a)
	_ (If Applicable)	have executed and	am bound by the	terms of the
Bid to which this attestation is attached.				
IN WITNESS WHEREOF, I have hereunto set m	y hand this	, day of	, 20	·
Signed:				
Deint				

NOTARIZATION

STATE OF)							
COUNTY OF) SS:)							
The	foregoing	instrument	was	acknowledged	before	me	this		day	of
	, 20	by				, wł	no is p	ersona	lly kno	owr
to me or wh	o has produ	nceq			as id	entifi	catior	and wh	no (□	dic
/ □ did not)	take an oa	th.								
SIGNATURE STATE OF FL		PUBLIC		_						
PRINTED, ST				·						

SWORN STATEMENT ON PUBLIC ENTITY CRIMES SECTION 287.133(3)(a), FLORIDA STATUTES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted to the Town of Miami Lakes

1.

11113 3 44 0111 3 tu	terrierit is submitted te	the rown or whan	II Eakes	
by				_
	[print individu	ual's name and title]		
for				
	[print name of entity s	ubmitting sworn state	ement]	
whose business ad	ldress is			
		reason in some fillere of files of the south files		
and (if applicable)	its Federal Employer Id	dentification Numb	er (FEIN) is	
46.1	FEIN 1 1 1 1 C	1.10	Call - to alt stale - I	
(If the entity has n	o FEIN, include the Soc	cial Security Numbe	er of the individual	
signing this sworn	statement:)		

- 2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)9g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or the United States, including, but not limited to, any bid or contract for goods and services to be provided to any public entity or an agency or political subdivision of any other state or of the United States involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
- 4. I understand than an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
 - a. A predecessor or successor of a person convicted of a public entity crime; or
 - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime.

The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who

has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an entity. 6. Based on information and belief, the statement that I have marked below is true in relation to the entity submitting this sworn statement. [Indicate which statement applies.] Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, not any affiliate of the entity, has been charged with and convicted of a public entity crime subsequent to July 1, 1989. _ This entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. _ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. [attach a copy of the final order] I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND. THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM. BEFORE ME, the undersigned authority, personally appeared ______ to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that ______ executed said Affidavit for the purpose therein expressed. WITNESS, my hand and official seal this _____ day of ______. My Commission Expires:

Notary Public State of Florida at Large

NON-COLLUSIVE AFFIDAVIT

State of }	
} SS: County of }	
he	eing first duly sworn, deposes and says that:
or Agent) of	, (Owner, Partner, Officer, Representative, the Bidder that has submitted the
	cting the preparation and contents of the attached Proposal and of all
pertinent circumstances respecting c) Such Proposal is genuine and i	g such Proposal; s not collusive or a sham Proposal;
or parties in interest, including the directly or indirectly, with any oth connection with the Work for which proposing in connection with such to fix the price or prices in the attention cost elements of the Proposal pany collusion, conspiracy, connivate person interested in the proposed e)Price or prices quoted in the collusion, conspiracy, connivance,	y of its officers, partners, owners, agents, representatives, employees is affiant, have in any way colluded, conspired, connived or agreed, her Bidder, firm, or person to submit a collusive or sham Proposal in hich the attached Proposal has been submitted; or to refrain from work; or have in any manner, directly or indirectly, sought by person ached Proposal or of any other Bidder, or to fix any overhead, profit, price or the Proposal price of any other Bidder, or to secure through nce, or unlawful agreement any advantage against (Recipient), or any work; attached Proposal are fair and proper and are not tainted by any or unlawful agreement on the part of the Bidder or any other of its employees or parties in interest, including this affiant.
Signed, sealed and delivered in the pre	
Witness	Ву:
Withess	
Witness	(Printed Name)
Withess	(rifficed Name)
	(Title)
BEFORE ME, the undersigned a	authority, personally appeared to me well known and
known by me to be the person of	described herein and who executed the foregoing Affidavit and
therein expressed.	executed said Affidavit for the purpose
·	l seal this day of
WITHESS, THY Hariu and Official	Seal tills tay til
My Commission Expires:	
Notary Public State of Florida at Large	_

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA }
SS: COUNTY OF MIAMI-DADE }
I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein
bid will be paid to any employees of the Town of Miami Lakes, its elected officials, and
or its design consultants, as a commission, kickback, reward or gift, directly or
indirectly by me or any member of my firm or by an officer of the corporation.
Ву:
Title:
BEFORE ME, the undersigned authority, personally appeared to me well
known and known by me to be the person described herein and who executed the foregoing
Affidavit and acknowledged to and before me that executed said
Affidavit for the purpose therein expressed.
WITNESS, my hand and official seal this day of,
My Commission Expires:
Notary Public State of Florida at Large

CONFLICT OF INTEREST AFFIDAVIT

State of } SS:	
County of }	
being fi	rst duly sworn, deposes and says that he/she is the (Owner,
Partner, Officer, Representative or Agent) of	, the Proposer that has
submitted the attached Proposal and certifie	s the following;
the Town has a financial interest directly under or through the award of a contract official (including Town committee mem employee or elected or appointed official Proposer, and further, that no such Town or child of any of them, alone or in combininterest means direct or indirect ownersh Proposer. Any contract award containing by the Town Council. Further, Proposer reviolates or is a party to a violation of the education Dade County Code Section 2-11.1, as app Stat., the Code of Ethics for Public Offic furnishing the goods or services for which submitting any future bids or proposals for herein, includes any person or entity making Proposer further certifies that the price of	all that no elected official, committee member, or employee of or indirectly in this Proposal or any compensation to be paid t, and that no Town employee, nor any elected or appointed bers) of the Town, nor any spouse, parent or child of such of the Town, may be a partner, officer, director or employee of employee or elected or appointed officer, or the spouse, parent nation, may have a material interest in the Proposer. Material ip of more than 5% of the total assets or capital stock of the an exception to these restrictions must be expressly approved ecognizes that with respect to this solicitation, if any Proposer thics ordinances or rules of the Town, the provisions of Miamilicable to Town, or the provisions of Chapter 112, part III, Fla. ers and Employees, such Proposer may be disqualified from the Proposal is submitted and may be further disqualified from r goods or services to the Town. The terms "Proposer" as used ng a bid or proposal to the Town to provide goods or services.
any other of its agents, representatives, ov	ivance, or unlawful agreement on the part of the Proposer or vners, employees or parties in interest, including this affiant.
Signed, sealed and delivered in the presence	of:
Witness	Ву:
Witness	(Printed Name)
	(Title)
by me to be the person described herein ar	conally appeared to me well known and known and who executed the foregoing Affidavit and acknowledged to executed said Affidavit for the purpose therein expressed.
WITNESS, my hand and official seal t	his day of,
My Commission Expires:	
Notary Public State of Florida at Large	 Form COI

COMPLIANCE WITH PUBLIC RECORDS LAW

The Town of Miami Lakes shall comply with the Public Records Law as provided by Chapter 119, Florida Statutes, and all applicable amendments. Applicants must invoke the exemptions to disclosure provided by law in the response to the solicitation and must identify the data or other materials to be protected by separate envelope, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a response authorizes release of your firm's credit data to the Town of Miami Lakes.

If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their submittal/proposal package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the Town in a separate envelope marked "EXEMPT FROM PUBLIC RECORDS LAW". Failure to identify protected material via a separately marked envelopment will cause the Town to release this information in accordance with the Public Records Law despite any markings on individual pages of your submittal/proposal.

- (a) CONTRACTOR acknowledges TOWN'S obligations under Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statues, to release public records to members of the public upon request. CONTRACTOR acknowledges that TOWN is required to comply with Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statutes, in the handling of the materials created under this Agreement and that said statute controls over the terms of this Agreement.
- (b) CONTRACTOR specifically acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
 - 1. Keep and maintain public records that ordinarily and necessarily would be required by TOWN in order to perform the services required under this Agreement;
 - 2. Provide the public with access to public records on the same terms and conditions that TOWN would provide the records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
 - 3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law; and
 - 4. Meet all requirements for retaining public records and transfer, at no cost to the TOWN, all public records in possession of CONTRACTOR upon termination of this Agreement and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to TOWN in a format that is compatible with the information technology system of TOWN.
- (c) Failure to comply with this Section shall be deemed a material breach of this Contract for which TOWN may terminate this Agreement immediately upon written notice to CONTRACTOR.

By submitting a response to this solicitation, the company agrees to defend the Town in the event we are forced to litigate the public records status of the company's documents.

Company Name:	
Authorized representative (print):	
Authorized representative (signature):	Date:



PUBLIC RELATIONS AFFIDAVIT

idder's Name:		_ Sol	Solicitation No.:			
		Proposer discloses a				or past
cperience	with any current To	own employee or elec	ted represent	ative of the To	wn.	
roposer s	hall disclose to the	Town:				
a)	Any direct or indirepresentative of the	rect personal interests he Town.	s in a vendo	held by any	employee or	elected
	Last name	First name		Relationship		
	Last name	First name		Relationship		
	Last name	First name		Relationship	5	
b)	Any family relation	ships with any employ	ee or elected	representativ	e of the Towr	ĭ,
	Last name	First name		Relationship		
	Last name	First name		Relationship		
	Last name	First name		Relationship	7	
	Authorized Signat	ture	Date:			
	Print Name		Title:		_	

CONTRACT EXECUTION FORM

This Contract made this	day of in the year in an amount not
to exceed \$ by and	between the Town of Miami Lakes, Florida, hereinafter
called the "Town," and	, hereinafter called the "Contractor."
IN WITNESS WHEREOF, the par first above written.	ties have executed this Agreement as of the day and year
Attest:	TOWN OF MIAMI LAKES
Ву:	Ву:
Gina Inguanzo, Town Clerk	Edward Pidermann, Town Manager
Legal Sufficiency:	
By: Raul Gastesi, Town Attorney	Date:
Signed, sealed and witnessed in the presence of:	CONTRACTOR
	(Contractor's Name)
By:	Ву:
	Name:
	Title:
	Date:

(*) In the event that the Contractor is a corporation, there shall be attached the original of the corporate resolution in the form contained in this Section, of the board of the corporation, authorizing the officer who signs the Contract to do so in its behalf.

CORPORATE RESOLUTION

WHEREAS,		, Inc. desires to enter into a contract
with the Town of Miami Lakes for t	he purpose of perform	ning the work described in the contract
to which this resolution is attached	; and	
WHEREAS, the Board of Dir	ectors at a duly held	corporate meeting has considered the
matter in accordance with the By-L	aws of the corporatior	n;
Now, THEREFORE, BE IT RES	OLVED BY THE BOARD	OF
DIRECTORS that the		· · · · · · · · · · · · · · · · · · ·
	(type title of officer)	
		is hereby authorized
(type name of officer)		
and instructed to enter into a cont	ract, in the name and	on behalf of this corporation, with the
Town of Miami Lakes upon the term	ns contained in the pro	posed contract to which this resolution
is attached and to execute the corre	esponding performand	ce bond.
DATED this	_ day of	, 20
	Corporate Secretary	
		(Corporate Seal)

EXHIBIT B CONTRACTOR'S PROPOSAL

6 of 3 2021-33



6784 NW 17th Ave., Ft. Lauderdale, FL 33309 State Certified Electrical Contractor Office 954.484.5233 Fax 954.484.5487 www.universalphilco.com

RFP 2021-33
Electrical Services - As Needed
Due Date: June 29, 2021

Technical Component



6784 NW 17th Ave., Ft. Lauderdale, FL 33309 State Certified Electrical Contractor Office 954.484.5233 Fax 954.484.5487 www.universalphilco.com

Tab 1: Company Declaration



Company Profile and Declaration

Solicitation Name:	Electrical Services - As Need	ed
Solicitation Numbe	r:RFP No. 2021-33	
Submitted By:	Universal Electric of Florida,	
	(Respondent Firms' Legal Name	2)
	(Respondent D/B/A Name, if us	
	Phillip L. Kroyman, Jr. Preside	ent
	(Name and Title of Officer Sign	ing the Submittal for the Respondent)
	(Contact Name, if different from	n Officer)
	(Street Address)	
	Fort Lauderdale, Florida 333	09
	(City/State/Zip Code)	
	Phil@ universalphilco.com	(954) 484-5233
	(Email Address)	(Phone Number)
	Decl	aration
l,	Phillip L. Kroyman, Jr.	hereby declare that I am the
	Print Name	
Presid	dent of	Universal Electric of Florida, Inc.
Titl		Name of Company

the ("Respondent") submitting the Company Profile and Declaration, and that I am duly authorized to sign this Company Profile and Declaration on behalf of the above-named company; and that all information in this Company Profile and Declaration and other information and documents submitted in response to this RFP are, to the best of my knowledge, true, accurate, and complete as of the submission date.



The Respondent further certifies as follows:

- This Company Profile and Declaration is submitted as part of the Respondent's submittal ("Submittal") in response to the above stated RFP issued by the Town of Miami Lakes;
- Respondent has carefully examined all the documents contained in the RFP and understands all
 instructions, requirements, specifications, terms and conditions, and hereby offers and proposes
 to furnish the products and/or services described herein at the prices, fees and/or rates quoted
 in the Respondent's Submittal, and in accordance with the requirements, specifications, terms
 and conditions, and any other requirements of the RFP Documents;
- 3. This Submittal is a valid and irrevocable offer that will not be revoked and shall remain open for the Town's acceptance for a minimum of 120 days from the date Submittals are due to the Town, to allow for evaluation, selection, negotiation, and any unforeseen delays, and Respondent acknowledges that if its Submittal is accepted, Respondent is bound by all statements, representations, warranties, and guarantees made in its Submittal, including but not limited to, representation to price, fees, and/or rates, performance and financial terms;
- Respondent has the necessary experience, knowledge, abilities, skills, and resources to satisfactorily perform the requirements under this RFP;
- 5. Respondent certifies that it meets the minimum qualification requirements set forth in the RFP.
- Respondent is in full compliance with all applicable Federal, State, and local lows, rules, regulations and ordinances governing its business practices;
- 7. All statements, information and representations prepared and submitted in response to the RFP are current, complete, true, and accurate. Respondent acknowledges that the Town will rely on such statements, information, and representations in selecting a Respondent, and hereby grants the Town permission to contact any persons identify in this RFP to independently verify the information provided in the Submittal;
- Submission of a Submittal indicates the Respondent's acceptance of the evaluation criteria and technique and the Respondent's recognition that some subjective judgments may be made by the Town as part of the evaluation process;
- No attempt has or will be made by the Respondent to induce any other person or firm to not submit a response to this RFP;
- No personnel currently employed by the Town participated, directly or indirectly, in any activities related to the preparation of the Respondent's Submittal;
- 11. Respondent has had no contact with Town personnel regarding the RFP, the Project or evaluation of Submittals in response to this RFP. If contact has occurred, except as permitted under the Cone of Silence, so state and include a statement identifying in detail the nature and extent of such contacts and personnel involved;
- 12. The pricing, rates or fees proposed by the Respondent have been arrived at independently, without consultation, communication, or agreement, for the purpose of restriction of competition, as to any other Respondent or competitor; and unless otherwise required by law,

Page 2 of 3 Form CPD



the prices quoted have not been disclosed by the Respondent prior to submission of the Submittal, either directly or indirectly, to any other Respondent or competitor;

- 13. Respondent has reviewed a copy of the Contract, included as an Exhibit to the RFP; and
- 14. Respondent is not currently disqualified, de-listed or debarred from doing business with any public entity, including federal, state, county or local public entities, or if so, Respondent has provided a detailed explanation of such disqualification, de-listing or debarment, including the reasons and timeframe.

This declaration was executed in <u>Broward</u>	County, State of _	Florida	on
20_21.			
Signature Signature			
Phillip L. Kroyman, Jr.			
Print Name			
Subscribed and sworn to before me this29	day ofJune	-	, 20 <u>21</u> .
Signature			
Angelea Peterson			
Print Name			

(Notary Seal/Stamp)





6784 NW 17th Ave., Ft. Lauderdale, FL 33309 State Certified Electrical Contractor Office 954.484.5233 Fax 954.484.5487 www.universalphilco.com

Tab 2: Qualifications of the Proposer



Company Qualification Questionnaire

Some responses may require the inclusion of separate attachments. Separate attachments should be as concise as possible, while including the requested information. In no event should the total page count of all attachments to this Form exceed five (5) pages. Some Information may not be applicable, in such instances insert "N/A".

42		
a. Professional Licenses/Certification	s (include name and license #)* Issuance Date
EC13001975		5/27/20
("include active certifications of small or disadvantage 2. Type of Company: Individual Partn		LLC [X] Other
If other, please describe the type of co		S. Corp.
a. FEIN/EIN Number:	59-1898508	
b. Dept. of Business Professional Reg	gulation Category (DBPR):	Electrical Contractor
i. Date Licensed by DBPR:	5/27/20	
ii. License Number:	EC13001664	
c. Date registered to conduct busine	ss in the State of Florida:	2/22/79
i. Date filed:	1/4/21	
ii. Document Number:	610808	
d. Primary Office Location:	6784 N.W. 17th Ave., Fort La	uderdale, FL 33309
e. What is your primary business?	Electrical Contractors (This answer should be specific)	



f. Name of Qualifier, license number, and relationship to company: Phillip L. Kroyman, Jr., EC13001975, President g. Names of previous Qualifiers during the past five (5) years including, license numbers, relationship to company and years as qualifier for the company: N/A h. Name and Licenses of any prior companies Issuance Date Name of Company License Name & No. N/A 3. Company Ownership a. Identify all owners or partners of the company: % of ownership Title Name President 100 Phillip L. Kroyman, Jr. b. Is any owner identified above an owner in another company?

Yes

No If yes, identify the name of the owner, other company names, and % ownership N/A



c. Identify all individuals authorized to sign for the company, indicating the level of their authority (check applicable boxes and for other provide specific levels of authority) Signatory Authority No-Cost Other Title All Cost Name Office Manager Heather Bryner Explanation for Other: 4. Employee Information 61 a. Total No. of Employees: b. Total No. of Managerial/Admin. Employees: c. Number of Trades Personnel and total number per classification: (Apprentices must be listed separately for each classification) Employer Modification Rating: 0.70 6. Insurance & Bond Information: a. Insurance Carrier name & address: Risk Strategies Co. - 11440 Okeechobee Blvd. Suite #201, Royal Palm Beach, FL 33411



	b. Insurance Contact Name, telephone, & e-mail: Chantal Price, (561) 459-2870, cprice@risk-strategies.com
	c. Insurance Experience (Modification Rating (EMR): 0.70 (If no EMR rating please explain why)
	d. Number of Insurance Claims paid out in last 5 years & value:0
7.	Have any lawsuits been file against your company in the past 5 years? ☐ Yes ☒ No
	If yes, in a separate attachment, identify each lawsuit and its current disposition. For each lawsuit provide its case number, venue, the year the suit was filed, the basis for the claim or judgment, its current disposition and, if applicable, the settlement unless the value of the settlement is covered by a written confidentiality agreement.
8.	To the best of your knowledge, is your company or any officers of your company currently under investigation by any law enforcement agency or public entity. \square Yes \square No
	If yes, in a separate attachment, provide details including the identity of the officer and the nature of the investigation.
9.	Have any Key Staff or Principals (including stockholders with over 10% ownership) of the company been convicted by a Federal, State, County or Municipal Court of or do any Key Staff or Principals have any pending violations of law, other than traffic violations? \square Yes \square No
	If yes, in a separate attachment, provide an explanation of any convictions or pending action including the name of the Key Staff member or Principal involved and the nature of the offense.
10.	Has your company been assessed liquidated damages or defaulted on a project in the past five (5) years? \square Yes \square No
	If yes, in a separate attachment provide an explanation including the name of the project, the circumstances of default or assessed damages, and the ultimate disposition of the issue.
11.	Has the Proposer or any of its principals failed to qualify as a responsible proposer, refused to enter into a contract after an award has been made, failed to complete a contract during the past five (5) years, or been declared to be in default in any contract in the last five (5) years? \square Yes \square No
	If yes, in a separate attachment provide an explanation including the year, the name of the awarding agency, and the circumstances leading to default.
12.	Has the proposer or any of its principals ever been declared bankrupt or reorganized under Chapter 11 or put into receivership? ☐ Yes ☒ No

Page 4 of 5



If yes, in a separate attachment provide the date, court jurisdiction, action taken, and any other explanation deemed necessary.

13. In a separate attachment, provide a list of all desk reviews of field reviews performed by Federal

or State agencies within the past five (5) ye review, the review's current status, and whet the Proposer as a result of these reviews. N	ears including information on the result of each her any disciplinary action has been taken against 'A
14. In the space below, describe any other exper requirements of the RFP, related to the Se Proposer believes is unique to its organization	ience, not covered by any of the stated submittal rvices to be performed under the Contract that and would benefit the Town.
N/A	
By signing below, Proposer certifies that the information the best of Proposer's knowledge.	tion contained herein is complete and accurate to
By: Ay 2 / Ay	June 29, 2021
Signature of Authorized Officer	Date
Phillip L. Kroyman, Jr.	
Printed Name	

CERTIFICATE OF AUTHORITY (IF CORPORATION)

					Directors of
Universal Electric	of Florida, Inc.	, a corporati	on organized and	d existing under	the laws of the
State of Florida	, held on the	3 day of Februar	y, <u>2003</u> , a r	esolution was d	luly passed and
adopted authorizin	g (Name) Phil	lip L. Kroyman, Jr.	as (Title)	President	of the
corporation to execut	e bids on behalf of t	the corporation and p	roviding that his	her execution tl	hereof, attested
by the secretary of th	e corporation, shall	be the official act an	d deed of the co	rporation.	further certify
that said resolution re	emains in full force	and effect.			
IN WITNESS Y	WHEREOF, I have he	ereunto set my hand	this <u>29</u> , day of		20_21
Secretary: K	8		Print:Ta	mmy Kroyman	
		CERTIFICATE OF AU	JTHORITY		
I HEREBY	CERTIFY that	(IF PARTNERSH) at a meetin	(P) g of the	Board of dexisting under	Directors of the laws of the
		(IF PARTNERSH) at a meetin, a partners	(P) g of the hip organized an	d existing under	the laws of the
State of	, held on the _	(IF PARTNERSH) at a meetin, a partnersday of,	P) g of the hip organized an, a resolution	d existing under on was duly pass	the laws of the
State of authorizing (Name)_	, held on the _	(IF PARTNERSH) at a meetin, a partnersday of,as (Title)	P) g of the hip organized an, a resolutio	d existing under on was duly pass of the to e	the laws of the ed and adopted execute bids on
State of authorizing (Name)_ behalf of the partners	, held on the _ ship and provides th	(IF PARTNERSH) at a meetin, a partnersday of,as (Title)	P) g of the hip organized an, a resolutio	d existing under on was duly pass of the to e	the laws of the ed and adopted execute bids on
State of authorizing (Name)_ behalf of the partners act and deed of the p	held on the, held on the	(IF PARTNERSH) at a meetin, a partnersday of,as (Title) at his/her execution t	p of the hip organized an , a resolution hereof, attested	d existing under on was duly pass of the to e by a partner, sha	the laws of the ed and adopted execute bids on
State of authorizing (Name)_ behalf of the partners act and deed of the p	held on the, held on the	(IF PARTNERSH) at a meetin, a partnersday of,as (Title) at his/her execution t	g of the hip organized an , a resolution, hereof, attested	d existing under on was duly pass of the to e by a partner, sha	the laws of the ed and adopted execute bids on all be the official

CERTIFICATE OF AUTHORITY (IF INDIVIDUAL)

I HEREBY CERTIFY that, I (Name)	, individually and doing business as (d/b/s			
(If A	pplicable) have executed and am bound by the terms	of the		
Bid to which this attestation is attached.				
IN WITNESS WHEREOF, I have hereunto set my har	d this, day of, 20			
Signed:				
Print:				

NOTARIZATION

STATE OF _	Florida)							
COUNTY OF	Broward) SS:)							
The	foregoing instrum	nent was	acknowledged	before	me	this	29	day	of
June	, 20 <u>21</u> , by	Phillip L. Kr	oyman, Jr.		_, wh	o is pe	ersonal	ly kno	wn
to me or wh	o has produced			as id	entific	ation a	and wh	o (□	did
/ □ did not)	take an oath.								
SIGNATURE	OF NOTARY PUBLIC	at a stip		Motary Publi Commissi My Comm. E	on ≠ GG J3 xpires May	f F crida 29651 71, 2023			
STATE OF FL	ORIDA		Band	ec through N	ations, Not	tary Assn.	l .		
Angelea Pe	eterson						•		
PRINTED, ST.	AMPED OR TYPED								

NAME OF NOTARY PUBLIC



ADDENDUM ACKNOWLEDGEMENT FORM

Addendum No, Addendum No, Addendum No,	Dated
Addendum No	Dated
Addendum No	
Addendum No	Dated
	Dated
Addendum No.	Dated
Addendum No,	Dated
	Dated
	Dated
Addendum No,	Dated
□ No Addendum issued f	or this Solicitation
Firm's Name:Universal Electric of Florida, Inc.	
Authorized Representative's Name: Phillip L. Kroyman	lr .



RFP 2021-33 Electrical Services – As Needed

Addendum #1

Due Date: 11:00AM, June 29, 2021

This addendum is incorporated into and made a part of the Request for Proposal ("RFP"). The following may include clarifications, revisions, additions, deletions, or answers to questions received relative to the RFP, which take precedence over the ITB documents. <u>Underlined</u> word(s) indicate additions. Deletions are indicated by strikethrough.

Questions:

How does the Town want the Proposals prepared? I.e., stapled, bound, clipped, etc.
 Response: The Town would prefer the Proposals to be either stapled or clipped.

ledgement:	
Name of Signatory	Signature
Title	Name of Bidder
Date	



Tab 3: Qualifications and Experience



Statement of Capabilities

Proposed Solution:

Universal Electric has extensive guidelines in place for managing our maintenance and contracting services. We employ real hands on approach with direct customer contact for all our current and future maintenance or contracting projects. We assign our clients with a service manager for all maintenance, and/ or service repairs.

Universal Electric has a large highly skilled and well equipped service department. Our fulltime office personnel, which includes a fulltime estimator, office manager, project managers, field supervisors, journeyman electricians, and several electrical apprentices are available from 7:00 am to 4:30 pm and are always prepared to handle any project large or small. With a knowledgeable workforce of service technicians, each equipped with a fully stocked service truck, we are prepared to handle any and all of your maintenance needs. All of our Technicians have a smart phone and are available for 24hour on-call service 7 days a week. With a 6,000 square foot office/warehouse and open accounts at several electric distributors throughout the tri-county area getting the materials at a competitive price for any project is never a problem.

Scheduled projects are another area where our clients can benefit enormously from Universal Electric's 40 years of local contracting experience. We have the equipment, the resources, the knowledge, and experience to undertake any project generated by our clients. Furthermore, Universal Electric is a state certified electrical contract with the bonding capacity for multi-million dollar public and private projects. Our large bonding capacity is good indications of the financial strength and stability of our company and valuable asset to any customer.

The personal safety of each employee and customer is one of Universal Electric's primary concerns. We believe that a successful program must embody the proper attitude of each employee and supervisor; this requires Cooperation in all safety matters.

Supervisors and key Personnel of universal's Employees are 30 hour OSHA trained and certified. In addition, Universal Electric is a drug free workplace (DFWP). We also require weekly tool box talks that to be signed by each employee. We strongly believe that is has a large part in achieving our exceptional Workman's Compensation Experience modification of .71 in 2018.



Scope of Service

Proposer's Procedures to Provide 24/7/365 Service:

Universal Electric has a large, highly skilled equipped Service Division. Locally owned and operated with all of our Service Technicians equipped with a fully stocked Service Truck and smart phone, we effortlessly provide 24 hour 7 day on call service to all our clients.

Upon receipt of directive to precede either verbally or by purchase order, Universal Electric will schedule the specified work accordingly. All normal requested service work will be scheduled within 24 hours, or as directed by Coconut Creek's Representative, during our normal office hours from 7:00 am-4:30 pm. All Emergency requested service will be scheduled immediately by our Service Manager, Will Kroyman, and a Universal Electric Service Technician and Service Truck will be dispatched and on-site within (3) hours. Please see the included Emergency 24 hour Contact List and Coordination/Communication Chart for a detailed description on how we can address all emergency calls.

Once the repairs have been made the Service Technician will complete a detailed work order identifying the materials and man-hours required to complete the repairs. This work order will be reviewed by a Coconut Creek Representative for final approval. All invoices will be generated from Coconut Creek's Purchase Order and Universal electric's field Work Orders.

Phillip L. Kroyman Jr. 512 N.E. 8th Avenue

512 N.E. 8" Avenue Deerfield Beach, Fl 33441 (954) 418-0778

• OBJECTIVE

Contractor Qualification

EDUCATION

Boyd Anderson High School Ft. Lauderdale, Fl 1979-1983 Graduated

Association of Builders and Contractors Institute, Inc. Boca Raton, Fl Electrical Apprenticeship 1984-1988 Graduated

Nova Adult Vocational Center Davie, Fl (40) hour Master Electrician Course

EMPLOYMENT

Universal Electric of Florida, Inc.
Tamarac, Fl
1984-1993
(Electrical Apprentice, Journeyman, and Field
Supervisor)

Phileo Electric of Florida, Inc. 1993-Present Owner and President

Association of Builders and Contractors Institute, Inc. 1993-1997 (Part-time while building my business) (Electrical Apprenticeship Instructor and Coordinator)

Universal Electric of Florida, Inc. 1999-Present President

· CREDENTIALS

Master Electrician since 1992

Electrical Contractor and Business owner since 1993

School Board of Broward County Certified Electrical Apprentice Instructor 1994-1999

PERSONAL REFERENCES (AVAILABLE UPON REQUEST)

RICHARD A. DADDIS

1731 N.W. 97th TERRACE CORAL SPRINGS, FL. 33071 (954) 340-9542

OBJECTIVE

CONTRACTOR QUALIFICATION

EDUCATION

COLUMBIA HIGH SCHOOL COLUMBIA, SOUTH CAROLINA GRADUATED 1974

ASSOCIATION OF BUILDERS AND CONTRACTORS
2 YEARS ELECTRICAL APPRENTICESHIP TRAINING 1980-1982

MIKE HOLT ENTERPRISES JOURNEYMAN / MASTER EXAM PREPERATION COURSE

FIRE LITE ACADEMY
(3-DAY MANUFACTURE FIRE ALARM TRAINING COURSE)

EXPERIENCE/EMPLOYMENT

COUNTY ELECTRIC
OAKLAND PARK, FL
1994-2001
(BLECTRICAL FIELD SUPERVISOR AND GENERAL FOREMAN)

UNIVERSAL ELECTRIC OF FLORIDA TAMRAC, FL. 2001-PRESENT FIELD SUPERVISOR / PROJECT MANAGER (SPECIALIZING IN SCHOOLS)

CREDENTIALS

WORKING IN THE ELECTRICAL INDUSTRY SINCE 1980

MASTER ELCTRICAN SINCE 1992

FIELD SUPERVISOR AND GENERAL FOREMAN SINCE 1984

CERTIFIED FIRE INSTALLER AND PROGRAMER

PERSONAL REFERENCES (AVIALABLE UPON REQUEST)

Danny Rocco Lapenna Deerfield Beach, FL Tel: (954)658-0086

E-mail: danny@universalphilco.com

Experience

Field Supervisor (June 2009 - present)

- Performed business management duties which included maintaining records and files, preparing reports, ordering supplies and equipment.
- Accurately prepared sketches and cost estimations.
- Responsible for budget management on electrical projects
- Implementing all Safety and Quality Assurance policies
- Planned, staffed, and scheduled multiple electrical projects simultaneously.
- Coordinated with other construction contractors to insure completion of projects in a safe, proficient, and timely manner

Job Foreman, (March 2004 - June 2009)

- Interpreted electrical plans for the installation of wiring, equipment, and fixtures based on job specifications and local codes.
- Installed temporary generator service at construction sites as needed.
- Mentored apprentice electricians on proper safety procedures and methods of maximizing productivity, efficiency, and quality.
- Installed and repaired distribution systems, panel boards, generators, transfer switches, motors, motor starters, and transformers.

Electrical Apprenticeship, (March 2002 - March 2004)

- Utilized trouble shooting skills to repair single and three phase electrical systems on commercial and industrial projects.
- Installed conduits, wiring, fixtures in accordance with electrical plans and specifications.
- Installed, repaired, and maintained street lighting utilizing a 40 foot bucket truck.
- Disassembled defective electrical equipment, replaced defective and worn parts, and reassembled equipment.

Achievements

- Journeyman Electrician license: awarded 2005
- OSHA 30, Construction Safety and Health, completed April 22, 2010
- Associates degree from Palm Beach State College awarded 1999
- Supervised construction of 4 public schools, ground to completion, in Broward School District

Education

1994: graduated Deerfield Beach High School, Deerfield Beach, FL.

- o 1995 1999: attended Palm Beach State College, Boca Raton, FL
- 2001 2002: Certificate in Electricity awarded by Atlantic Technical Center, Coconut Creek, FL
- 2002 2006: completed Electrical Apprenticeship Program, Associated Builders & Contractors Institute, Inc., Coconut Creek, FL

References

David Shear – work associate, (954) 592-8136, <u>davideshear@aol.com</u>
Roger Call – work associate, (954)324-5597, <u>rgrcall@yahoo.com</u>
Doug Elias – work associate, (954)494-4808, <u>doug@universalphilco.com</u>



Tab 4: Resources and Availability

Reference Sheet:

City of Aventura

Electric maintenance and Repair

Primary Contractor Contact: Alan Levine

19200 W. Country Club Dr., Aventura, FL 33180

levinea@cityofaventura.com

305-466-8931 (Tel) 305-466-3277 (Fax)

Start Date: May 2010 to present

Project type: Service/ Maintenance/ Repairs/ Renovations

Present Status: Ongoing

Service/Project Manager: Daniel Welch

Town of Palm Beach

Electrical Maintenance and Repair

Primary Contract Contact: Eric Shibley

951 Okeechobee Rd. W. Palm Beach, FL 33401

eshibley@townofpalmbeach.com

561-227-7009

Start date: November 2013-present

Project Type: Service/ Maintenance/ Repairs/ Renovations

Present Status: Ongoing

Service/ Project Manager: Daniel Welch

School Board of Broward County

Primary Electrical contractor for Minor electrical contracts and services

Primary Contract

Contact: Daniel Montemayor

600 SE 3rd Ave., Fort Lauderdale, FL 33301 Daniel.montemayor@browardschools.com

754-321-4671

Start date: August 2000 -present

Project Type: Minor projects/ Remodeling Renovations

Present Status: Ongoing

Service/ Project Manager: Daniel Welch



www.universalphilco.com

Reference Sheet:

Broward College

Electric maintenance and Repair

Primary Contractor Contact: Mike Coval

3501 SW Davie Blvd., Davie, FL 33312

MCoval@broward.edu 954-201-7460 (Tel) 954-201-7330 (Fax)

Start Date: July 2012 to present

Project type: Electrical maintenance/ Contracting Services and Projects

Present Status: Ongoing

Service/Project Manager: Daniel Welch

Palm Beach County

Electrical Maintenance and Repair

Primary Contractor Contact: Sandy Shea

50 S. Military Trail Suite 110, W. Palm Beach 33415

SShea@pbcgov.com 561-616-6824

Start date: March 2013-present

Project Type: Service/ Maintenance/ Repairs/ Renovations

Present Status: Ongoing

Service/ Project Manager: Daniel Welch

City of Delray Beach

Electrical services and Repairs

Primary Contractor Contact: Jabiel Diaz

434 S. Swinton Ave., Delray Beach, FL 33444

diazj@mydelraybeach.com

561-243-7341

Start date: September 2013-present

Project Type: Service/ Maintenance/ Repairs/ Renovation

Present Status: Ongoing

Service/ Project Manager: Daniel Welch



State Certified Electrical Contractor
Office 954.484.5233 Fax 954.484.5487
www.universalphilco.com



Organizational Chart

President Phillip L. Kroyman

Lead Estimator / Project Manager Rick Daddis Controller / Project Manager Tammy Kroyman

Office Manager/Assistant PM Heather Bryner

Estimator/ Project Manager

Danny Lapenna

Estimator

David Zubak

Field Supervisor Joe Jefferies Field Supervisor Will Kroyman

Service Manager Daniel Welch

Supervisors, Foreman, or Surperintendent: 15 employed

Skilled Employees including Technicians: 34 employed

Universal Electric of Florida, Inc.

Equipment List

No.	Year	Manufacture	Make	Own	Lease
Eq-01	2017	JCB	Mini Excavator	х	
Eq-04	2006	jlg	Scissor19ft 1930ES	х	
Eq-05	2007	JLG	Scissor26ft 2630ES	X	

Vehicle List

No.	Year	Manufacture	Make	Own	Lease
1	2006	International	Bucket Truck	X	
2	2008	Ford	Bucket Truck	X	
3	2017	Nissan	NV2500 Service Van	х	
4	2017	Nissan	NV2500 Service Van	х	
5	2020	Nissan	NV2500 Service Van	х	
6	2002	GMC	Service Van	х	
7	2000	GMC	12' Delivery Box Truck	х	
8	2006	Ford	E-250 Service Van	х	
9.	2000	Ford	E-250 Service Van	Х	
10	2008	Toyota	Pick-Up	х	
11	2008	Toyota	Pick-Up	х	
12	2015	Nissan	Pick-Up	х	

Tool List

Manufacture	Description	Model #	Own	Lease
Greenlee	Wire Tuger	6805	X	
Maxis	Wire Tuger	3000	Х	
Maxis	Wire Tuger	6000	X	
Greenlee	Conduit bender	855	X	
Rigid	Conduit threader	300 Compact	Х	
Greenlee	Hydraulic Crimper	HK12ID	X	
Greenlee	Hydraulic Knock-out set	7310	X	
Maxis	Knock-out set		X	1
C.A.T.	Circuit Tracer / Locator		X	
Master	Lock-out tag-out kits		X	
Stanco	Archflash Protection		Х	
AEMC	Load Analaysis Meter / Ground resistance Test		Х	-
	More Tools avaialable upon request			

UNIVERSAL ELECTRIC OF FLORIDA, INC.

6784 NW 1711 AVE FORT LAUDERDALE FL 33309 | PH: 954-484-5233 | FAX: 954-484-5487 | LICENSE: EC13001975

SAFETY PROGRAM:



SAFETY MANUAL

2021



TABLE OF CONTENTS

- Safety Policy Statement
- Assignment of Responsibility
- Behavior Based Safety
- General Safety Rules (Tools, Ladders, Equipment, Clothing, lifting, Work habits)

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- Disciplinary Program
- Safety Warnings
- Driving Safety Policy
- Drug Free Workplace Program
- Emergency Action Plan Outline
- Training Health & Safety
- Johsite Clean- Up
- Injuries
- Preventing & Recording of Injuries
- Safety Toolbox Weekly Meetings
- ALL MSDS SHEETS

Universal Electric of Fl. Inc

All Employees:

The Personal Safety and Health of Each Employee along with the reduction and prevention of workplace injuries is the Primary concern of the Company. Safe working procedures will be given precedence over productivity whenever necessary.

To be successful, such a program must embody the proper attitudes of Supervisors as well as the job site Employees toward injury prevention. It requires cooperation in <u>all</u> safety matters including between such employees.

Supervisors will ensure all rules and regulations are properly implemented towards a safe working environment.

As for the Employees on site, these procedures must be executed alongside the proper protective equipment to provide and ensure efficient safety measures within the Jobsite are fulfilled daily.

Phillip l. Krayman jr

Phillip L. Kroyman Jr.

Owner- President

Assignment of Responsibility:

Safety Director

The Safety Director acts in a staff capacity to help ensure the policies are understood, provide technical information as well as the training of program material to all supervisors and employees.

Project Supervisor

While management has the Ultimate responsibility towards safety, it allows authority for safe operation through all the levels of the Company.

The Project Supervisor is the key element in the safety program because he or she is <u>always</u> in contact with the employees on site. They are meticulously familiar with hazards that can come about in a daily working project.

They should always be alert and available to identify and solve unsafe working conditions and practices. The supervisors' duties demand them to give close supervision over their project and those working underneath them within the company.

Each supervisor is directly responsible for the safety of his or her crew & projects. This responsibility requires them to constantly monitor their crew and projects, as the conditions change, and the possibility of unsafe working environments can arise at any time. The supervisor is responsible for <u>enforcing</u> the safety rules and regulations at all times.

Employee

Alert Employees can assist in preventing accidents. The safety aware employee will always look for conditions that are deemed unsafe and might result in the injury to themselves or their fellow crew members. Each employee should inspect their workenvironment daily, and report hazards to their direct supervisor. The employee should expect to be provided with the correct information on a safe work environment, proper protection, and how to safely handle the tools and machines in which they will be using to complete their job. Only then can we as a profitable collective work together in harmony.

The Company will provide:

- 1. A safe work environment, proper materials, tools and protection.
- A desire to establish and demand safe methods and practices at all times on the jobsite as well as the
 office. When an individual is employed within the company, his or her safety is priority, we will not
 accept short cuts.

You must always "Think Safety" and use common sense to provide proper safety procedures.

Behavior Based Safety:

Please be advised, that at any time an employee is observed and projects unsafe behavior causing a potential hazard for themselves or others, immediate and authoritative action will be <u>strictly</u> enforced through their direct supervisor.

ALL documentation will be held in the employee's file permanently.

Purpose of Behavior Safety:

Universal Electric of Fla. Inc offers education and observation processes that improve the safety and reduces the risk of Injury within the company. The process intends to communicate all procedures of Behavior Based Safety that will reduce the risk of behaviors that cause injuries.

of Florida his

The requirements of the program follow these key concepts:

- a Rushing
- Frustration
- Fatigue
- Complacency
- Awareness
- Line of fire
- Loss of balance/grip

This process is to evaluate the jobsite and eliminate or control all hazards that might arise when completing the job. We as a collective need to raise awareness of behavior through the observation and feedback.

During the behavior observation of the employee, these recorded findings are as follows but not limited to:

- Personal Protective Equipment
- Procedures & Methods
- People interactions
- Work environment
- Equipment

After the observations are made the observer will review the observation with the employee as follows:

- Start with positive comments
- Reinforce safe behaviors observed first
- Describe & discuss what is unsafe
- Request from observed employee their explanation of their unsafe behavior with open ended questions
- Re-emphasize no consequence to employee

Documenting feedback is extremely important as it allows workers to re-evaluate their behavior and correct any issues that might cause risks in the near future at the workplace and job sites.

General Rules of Universal Electric of Fla. Inc.

- Practice good clean upkeep of work vehicles & surrounding areas. This includes, keeping tools in the
 proper place, cleaning up when the job is complete, wipe up spills <u>immediately.</u>
- Always wear proper eye and face protection when exposed to flying particles, hot splashing metal, chemicals or otherwise required.
- 3. Turn off power source when working on electricity.
- 4. Never assume wiring is dead. Use a voltage tester.
- Do not use electrical equipment or activate electric circuits if your hands are wet or if standing on wet ground.
- In emergencies where the areas around electric boxes and wiring are wet and damp, wooden platforms, rubber gloves and boots should be used.
- Lock out power at the safety switch before beginning maintenance on a machine.
- 8. Never shut off a safety switch with machine running. Always shut off motor control switch first.
- When it is necessary to remove a fuse, the power switch should be shut off first. The fuse should then
 be extracted with an <u>insulated fuse puller</u>.
- 10. Only use a 3-wire extension cord, inspect the cord for any damage before use.
- 11. Refrain from wearing loose clothing, rings, having hair or rags hanging loose.
- 12. Gloves must be worn when handling rough materials, chemicals, and hot objects
- 13. Respirators must be worn when spray painting or exposed to toxic vapors, gases, mists or dust.
- 14. Obey ALL signs (ex: "NO SMOKING")

General Rules of Universal Electric of Fla. Inc (continued)

Good keeping of Work Area:

- Keep work area clean.
- Keep work area clean of tools, materials and equipment.
- Return tools and equipment to proper storage area after use.
- Keep work area dry; avoid spilling liquids; wipe up spills- immediately.
- Throw trash and scrap in proper waste receptacles.
- Stack materials properly.
- Keep machine and equipment wiped off.

Good Health and Work Habits:

- No drugs or intoxicating beverages allowed on property & or any jobsite.
- Do NOT report to work under the influence of drugs or intoxicating beverages.

1 1 1

11 11 11

- Monorseplay or fighting on premises.
- Do:VOT damage company equipment
- Report any evidence or suspicion of vandalism to your supervisor
- Do NOT distract a machine operator while machine is running. 1 1
- WALK DON'T RUN
- Use handralls where they are provided on stairs, ramps, etc.

Clothing and Protective Equipment:

- Wear designated safety equipment in required areas.
- Wear hard-soled shoes or boots, preferably steel-toed safety shoes.
- Sneakers, tennis shoes, or other soft shoes are PROHIBITED.
- Do NOT wear loose clothing, Jewelry, or have hair hanging loose.

General Rules of Universal Electric of Fla. Inc (continued)

Safe lifting Procedures:

- · Lift from a crouching position with the load carried by your legs, never by your back
- · Kneel with one foot ahead of the other and feet spread apart.
- · Get a good palm grip. Don't hang loads from your fingertips.
- Keep back straight and as vertical as possible.
- · Keep elbows and chin tucked in.
- Wear gloves on materials that might cut or splinter.
- Do NOT lift awkward or especially heavy material by yourself.

Machinery & Equipment:

- With exception of routine adjustments, turn off power & walt until machine comes to a standstill before making repairs, adjustments, oiling or cleaning.
- When machinery is shut down for cleaning or maintenance, Do NOT tamper with and stay clear of electric controls for the machinery.
- Shut off machines when you leave.
- Know the location of all machinery shut offs or emergency equipment in your area before you begin working
- Never shut off a safety switch with a machine running. Always shut off motor control switch first,
- Report any damage, breakage, unusual operation, or unsafe condition with machinery to your supervisor.
- Use only machinery and equipment you are authorized to use.
- Before starting any equipment, make sure the guard and safety equipment are in good working order.
- <u>Do NOT</u> remove any part of a machine, and <u>Do NOT</u> make <u>any changes</u> to machinery without your supervisor's approval. <u>Do NOT</u> remove guards, locks or electric boxes or any safety devices.
- Do NOT place your hands or body near the blade or Inside the machinery.
- Keep fingers and hands clear of all points.
- Do NOT allow your machine to <u>overheat</u>.
- Operate forklifts only when authorized to do so by your supervisor.
- Never stand on the forks of a forklift.
- · Stay clear of forklifts & their loads when they are in your area.

Hand tools:

- Work with and operate only the tools and equipment that have been assigned to you.
- Make no repairs or adjustments <u>except those</u> authorized by your supervisor.
- <u>Do NOT use</u> defective tools. Cracked handles should be replaced. Mushroomed head should be addressed.
- To prevent puncture wounds, always use a handle on the tang of your file.
- Use the right tool... <u>Do NOT</u> hammer with a wrench, or pry with a file... etc...
- Keep tools and equipment in their designated places.
- · Keep a firm grip on wrenches or other tools.
- Hold a hacksaw with both hands.
- Do NOT push a wrench to tighten or loosen, use a pulling motion.

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Ladders:

- Use proper ladders that are equipped with safety feet.
- If ladders are near doors or alsles, barricades should be put out.
- Base of ladder should be set ¼ the length of the ladder away from the wall.
- · Face ladder when climbing up or down.
- Never try to make a ladder do a scaffold's job.
- Return ladders to proper storage place after use.
- Never use a defective ladder.

Disciplinary Actions:

Purpose:

The purpose of this program is to establish firm but ultimately fair disciplinary action to enforce the safety of our employees. This will be applicable to all employees.

Responsibilities:

It is the responsibility of each person who is employed by Universal Electric of Fla. Inc to work safely and efficiently in an environment assigned to them. This system provides actions that ensure safe working methods that can easily be identified and observed. In the unfortunate event that an employee violates the procedure and program set in place, and works in an unsafe manner endangering themselves, or their crew members health and safety, they shall be subject disciplinary action regarding the issue at hand, which can result in termination.

The Supervisor, Project manager & Foremen are responsible for strictly enforcing the safety program given to them through the Company, to pass on to *all* crew members. Supervisors and Project managers are <u>directly</u> responsible for issuing disciplinary actions within their areas of work required from this safety manual.

Violations:

Universal Electric of Fla. Inc is committed to the safety of all employees. It is a core value and these actions will require immediate action following a safety violation are listed but not limited to:

- Not following verbal / written safety procedures, guidelines or rules stated in this
 company manual regarding Universal Electric of Fla.
- Horseplay, failure to wear personal protection or misuse of equipment.
- Being under the influence of intoxicating substances (drugs or alcohol).
- Weapons brought on the jobsite and or office space.
- Fallure to report / record injuries and incidents.
- Attempt or physical force in which causes injury to anyone on site or citing threating statements and actions causing another employee to feel unsafe or at risk of injury is considered a violation.

Disciplinary Actions (continued):

Procedure:

The following procedures are to be used, after issuing a safety violation notice:

- The first offense will result in a verbal warning- the employee will be informed of the
 Issue at hand and why they are being informed of their violation. The correct
 procedure should involve the clarification of the situation and allow the employee to
 understand and the option to change their behavior. The Supervisor will oversee this
 action and should record the meeting in writing.
- 2. The second offense will result in a written warning as well as additional safety training regarding the Issue. This offense will be written on the warning form from Universal Electric's safety file, where descriptions reflecting the activity / behavior deemed unsafe will be recorded. The specific section in which the program was violated can always be referred to within the manual. Any employee in question is allowed the option to submit a written response to the direct punishment given. This response must be signed by the employee and will remain in the employee's file for revision at any given time.
- 3. The third offense will result in a final reprimand and disciplinary time off-which will ultimately be decided at the time of the reprimand and depending on the severity of the offense. Once again, the employee has the option to write a written response and sign it before submittal. This second letter will also remain in the employee's file, permanently.
- 4. The fourth offense will ultimately result in termination.

The above actions are to be spread out through a 12- month period. This means, if an offending employee is given a warning on the 1^{st} of January and receives all violation actions, until the last offense done on or before the first of December, prompt termination is the <u>only option</u>.

Depending on the severity of offenses violated, it is the supervisor's responsibility to assign the levels of warnings whether that be to move the employee to any level including surpassing one or two levels of violation warning if need be.

(see next page for company's warning form)

Universal Electric of Fla. Inc Safety Warning Form

Date:				Warning	# <u>:</u>	Managaria descriptions and a
Employee:	Sand College of the Also B. All Philosophic College				à decima son renera	
Signature:						
Description of violation:						
	60 60	911	4			
			13.3			5 m es
	- 41-1-			Joih	1-3	
Will there be a follow up training	ng?	Yes		No		
Pagardad hus						

Driving Safety:

Supervisor:

 Responsible for carrying out and knowledge of the program and the appropriate procedures. These procedures will be accessible to all over head managers.

Employees:

- All employees are to be caught up and familiar with all procedures including driving safety programs.
- Follow all procedure methods & report any unsafe conditions and driving behaviors.

Employee rules:

- Obey all federal and local driving laws and limits.
- Immediately report any collisions, warnings, damage of a company or client vehicle while on the jobsite or driving to your direct supervisor.
- Immediately Inform your supervisor of any changes to your driving record.
- Seat belts will always be worn- no exceptions!
- Always keep hands on the wheel and eyes on the road.
- No use of cell phones while driving a vehicle.
- Drive for weather and construction conditions, not just the speed limit.
- No intoxication allowed on the jobsite or driving a company vehicle.
- Perform 360 walk around vehicles-report any damage that is new.
- Check windshield for cracks-this could Interfere with your driving.
- Make sure license and registration tag are current.
- Check fuel before heading to your destination.
- Employees will not preform repairs on vehicles- no exceptions.
- · Check for extinguisher and first aid kit inside vehicle.

Driving safety information;

- Operators of Universal Electric of Fla. Inc Company on or off-road vehicles should possess a valid and current driver's license.
- Only authorized employees will drive a company vehicle.
- Driver's will need 3 years driving experience.
- Driver's record and license will be reported to Insurance company to confirm validation
- No passengers will be in vehicles used to deliver materials.
- When parking, do so in a manner that allows the first move to be forward, so backing up isn't
 an issue. Most accidents are caused by peripheral vision blockages.
- Either use a reversing alarm, spotter or walk around vehicle before backing up.
- <u>Do NOThave</u> loose objects in the compartments of vehicle, in the event of an incident where
 passengers can be harmed.
- Vehicles will NOT be modified in anyway without authorization from direct manufacturer.
- Stickers, labels, or signs should not obstruct the vision of the driver at any time.

Traffic control:

- Traffic control will include barricades, and cones as the primary control & signs will be the primary control in certain circumstances
- If a jobsite is located on a highway and may be endangered by vehicles in traffic, the measures taken will need to protect the crew working on site.
- Universal Electric must train workers in traffic control
- Any project consisting of unsafe measures- will have measures taken to protect the worker present on jobsite
- Any worker required to move/set up any traffic safety material on a roadway or shoulder of
 the roadway will be a competent worker, following all rules and will be equipped with all
 appropriate high visibility apparel, no work shall be done without appropriate written and oral
 instructions about the measures to be taken.

POLICY:

It is Unlawful to manufacture, distribute, have possession or use of a controlled substance is strictly prohibited within Universal Electric of Fla. Inc workplace and Jobsites. This in fact includes substances listed in schedules I through V of Section 202 of the Controlled Substances Act (21 U.S.C Section 812).

Employees who violate such rules and regulations will be strictly subject to:

- Possible but not limited to discharge within the disciplinary actions in accordance with Universal Electric of Fla, Inc policies.
- Possible attendance of a drug abuse or rehabilitation program required by Universal Electric of Fla, Inc If any are offered at that time frame.

It is an important condition of employment within the company, to abide by these policies and will notify the correct personnel of any and all criminal drug violation occurring in the workplace/jobsite no later than 3 days of the conviction. In the result of failure to comply to the timely response to notice the drug statue violation, will result in termination.

Orug abuse in the workplace is dangerous;

Drug abuse in the workplace is one of the most common hazards today. Many substances impair the mental, physical, and emotional abilities of the employee. There was a study that shows 40% of workplace deaths and 47% of all accidents are drug related.

Drug abuse also is a direct impact on productivity, it is said that substance abusers work at about only two-thirds their capacity. Abusers are also usually absent and tardy more often than non-abusers as wells as cause quality control issues.

Not to mention theft and morale problems are present in drug abusers. It has been said that about 10% of drug using employees steal from employers and coworkers and/or attempt to sell drugs to other workers to support their drug habits. This directly affects other coworkers and the employer for lost productivity and over time pay outs for covering the loss within the company.



Emergency Inspection Checklist Location: Title:

	Emergency Inspection Checklist	Date of in	ennetlant	
Department:	Location:	Ext:	pection.	_
Inspected by:	Intie:	ou.	-	
		N/A	YES	NO
EGRESS:				
is every means of egressa is unmistakable at all time	orranged & clearly marked, s o that the way to safety es			
Areexit signs lit?				
Are there sufficient exit for other emergencies?	or the prompt escape of oll employees in case of fire			1
	s that could be mistaken as one, dearly marked "Not			
Doexit doors swing out?		"		
	ast 28 inches at any point & adequate width for the			
	obstructions & materials at all times?			-
	for emergency exiting? (i.e during a power fallure)		_	
Are there at least two exit	ts by separate ways of travel available for each			
is the minimum width of a	any exit way no less than 28 inches?			
	ecorations so placed that they will not obstruct the			
	bile furnishing or decorations prohibited?			
EMERGENCIES/EVACUAT		SS- 536		
Additional Property and the Contract of the Co	led in readily accessible places?			
	re their musterpoint is located?		THE REAL PROPERTY.	
	referred means of reporting emergencies?			
	azards, nearest exit & alternate routes of escape?			-
	ite emrgency number(s)?			
	posted on or by the phone?			
Do employees know wha	t signal indicates evacuation?			-
Can all personel percleve				
Og employees that have special assistance needs, have they been addressed?				
	ow where the emergency shut off is for natural gas			
FIRE PROJECTION:				iq.
Are fire hydrants accessible	le?			
	yearly & recorded to maintain to show the date?			
Are control and operating	valves locked open or electronically supervised?			
Are fire hoses maintained				





	NJA	YES	NO
FIRE PROTECTION		10000	
Are combustible materials kept away from ignition sources?			
Are standpipe & hosse system components visually inspected quarterly?		1.4.7	
is the accumulation of flammable & combustible materials controlled so they			
da not contribute to fire emergency?	-		
All product, supplies, merchandise etc. not piled within 3" of sprinkler heads?			
No combustibles within three feet of hot water tank, space heaters and/or			
electrical panels	L.		
All compressed gas cylinders tied or chained to eliminate tipping			
DETECTION & ALARM SYSTEMS:		W. C.	11,
Ara detection systems installed & maintaine 57			
Are all trouble alarms & file signals investigated?			
the detection/alarm systems shut down or reversel FVAC systems for smoke control?			
Do detection/alarm systems close smoke or fire doors?			
Do detection/alarm systems activate local alarms?			
Are afarm & PA systems periodically tested?	-		
FORTABLE FIRE EXTINGUISERS:		Section 24	1080
Does everyone know where the nearest fire extinguisher is stored?			
Has the area fire extinguisher been maintained & tested within the last year &			-
(agged with the date?			
Are fire extinguishers accessible and the proper type for the fire hazard?			
Are employees trained in how to use fire extinguishers?			
is there a fire extinguisher mounted within 75 ft of any point in an area?			
Are the extinguishers clean and well cored for?			-
is the seal and feek pin in place?			
Clear access to extinguishers? No blockages?			
is the extingulater location plainly marked, so as to be visible at a distance?			-
s the extinguisher class marked on the extinguisher?			
HRST ALOPROTECTION:		OT CONTR	100
Are First ald supplies stocked, sanitary, clean and accessible?			
Are there eye/opdy wash facilities near hazardous corrosive materials?			
is person(i) adequately trained to render first ald available in near proximity			-
to the workplace?			
Are AEDs present & operators trained?			-
Condition of First Aid kits acceptable			
Are employees/subcontractors familiar with incident reporting process?			
Do employees/subcontractors knowlocation of forms			

(Yearly) Date of last inspection:

Evacuation Report:

		44.00	
Building Details:			
Building name:	Number of Floors (Including group	nd}:	
Designated Muster Station:	Name of Person reporting:		
Evacuation detalls:			
Evacuation Date/Time:/			
Evacuation Drill: Yes No			
Trigger for Evacuation: Fire alarm activated Drill_ Emergency:	ERT Security		
Condition: Staff Only All Occupants After Hours Number of evacuees Elapsed time to	THE TANK OF A SECOND		
Evacuation with no panic	Yes	No I	
Mobility Impaired persons present?	Yes 1	No	
Majority of evacuees went to the mustering points?	Yes M	lo.	
Nere occupants of building notified of this drill?	Not a drill Yes †	40	
Building Fire & Emergency equipment.			
Nas the evacuation signal audible throughout the building?	Yes I h	lo	
Automatic closing fire doors closed when the fire alarm activated	7 Yes h	ło	
Card access doors automatically released when fire alarm was ac	tivated? Yes h	lo	
Fire doors and emergency exits unobstructed?			

In all cases requiring emergency medical treatment, immediately call or have a co-worker call to request medical assistance.

Wounds-

Minor: Cuts, lacerations, abrasions, or punctures

- Wash the wound using soap & water, rinse it well.
- Cover the wound using a clean dressing

Major: Large, deep & bleeding wounds

- Stop bleeding by pressing directly on the wound, using a bandage or cloth.
- Keep pressure on the wound until help arrives

Broken banes-

- DO NOT move victim unless necessary
- If victim is moved, "splint" the injured area. Use c board, cardboard or rolled newspaper... etc.

Burns-

Thermal

- Rinse burned area without scrubbing it- immerse it in cold water
- Do not use Ice water
- . Blot dry- and cover it with sterile cloth

Chemical

Immediately flush area with cool water 15 - 20 mins

Eye Injury-

Small particles

- Do Not rub your eyes
- Use corner of soft clean cloth to draw particles out or hold eyellds to flush eyes continuously with water

Large Particles

- · If a particle is stuck, do not remove it
- Cover both eyes with bandage

Chemical

Immediately Irrigate eyes under eyelids with water for 30 mins

Neck or spine-

If victim injured neck or spine or is unable to move their arms or legs do not attempt to move victim unless necessary.

Heat exhaustlon-

- Loosen victims tight clothing
- Give slips of cool water
- Lie victim down in cool place with feet elevated

All employees, including managers & supervisors shall have training and instruction on general and job specific safety and health procedures provided at initial job assignment.

- All new employees, except for those in construction who are provided training through an OSHA
 approved construction industry occupational safety & health program.
- · All employees given new job assignments
- Whenever new processes, procedures or equipment are introduced to the workplace- that could represent a new hazard.
- · When an employer is informed of a new hazard or previously recognized hazard
- To familiarize supervisors with the safety and health hazards to which their direct crew may encounter with exposed hazards
- · Make sure there is availability of toilet, handwashing, and drinking water facilities
- Information assessable about chemical hazards can employees can be exposed to
- Use of appropriate clothing including gloves, footwear, and personal protective equipment

Communication:

- New employee orientation including a discussion of safety/health policies & procedures
- · Regularly scheduled weekly safety meetings
- Posted or distributed safety information
- A system for employees to report hazards/incidents effectively without fear of reprimand

Florettie of Floriet, ch

Hazard Assessment:

Periodic Inspections to Identify and evaluate workplace hazards shall be performed by the following observers:

Inspector:	Inspection:	Location:	Frequency:
Supervisor/Project Foreman	Safety review	Job site	Dally

Periodic inspections should be performed when:

- New equipment, procedures or new processes are introduced to the workplace
- New hazards are identified, as well as previously unidentified hazards
- Occupational injuries occur
- New hires or reassignment of permeant or intermittent employees to processes, operations, which a hazard has not be evaluated

This is intended for all Universal Electric of fla, inc employees on project job sites:

- The clean-up should be handled in such a manner that is equal to both the general contractor and subcontractor must be established.
- A clean job site is conducive to increase the quality and efficiency of work performed by the trades' people, but it is important to allow proper safety procedures. The Project fireman is responsible for establishing a clean job site and monitoring the cleanliness of the project.
- The removal of bulk trash and creating cartons and packing materials is the responsibility of each subcontractor, unless otherwise stated in contract documents, in which arrangements will be made.
- Debris incidental to the work of each subcontractor is also his or her responsibility to remove.
 included is miscellaneous trash produced by the crew.
- This procedure is intended for ALL jobsites but can be modified if need be for an individual project.
- A clear understanding between the general contractor and subcontractor about clean up responsibility is required.
- Gross negligence on the part of Universal Electric, will be recorded and corrective action will be taken with the involved individuals.
- it is the responsibility of the project foreman to implement and establish and maintain a clean-up
 policy to follow each project, that is both fair and safe, to the general contractor as well as
 Universal Electric.

Safety Data sheet information:

OSHA rules the outline content of every Safety Data Sheet, this is the contents of each data sheet:

<u>Identity:</u> The data sheet must contain the name of the chemicals found on the label. Subject to deletion of legit trade secrets, it must give the chemical & common name of the substance. If the substance is a mix and has not be tested, data sheet must give the name of EACH hazardous component.

<u>Characteristics</u>: The data sheet must recite the physical and chemical characteristics of the chemical, vapor pressure, flash point, etc.

Physical Hazards: Any potential for fire, explosion, or reaction must be included in the data sheet

<u>Health Hazards:</u> Signs and symptoms of exposure must be entered, as must all medical conditions that are likely to be aggravated by exposure.

<u>Routes of Entry:</u> The data sheet must specify whether the chemical typically enters the system by ingestion, inhalation, dermal exposure or some other route.

Exposure limits: If OSHA has established an exposure limit for the chemical, or if the American Conference of Governmental Industrial Hygienists has established a threshold limit value, these must be entered on the data sheet, as must any exposure limit used by the authority preparing the sheet.

Carcinogens: The data sheet must indicate whether the chemical is listed as a carcinogen by the National Texicology Program, by OSHA, or by the International Agency for Research in Cancer.

<u>Use & Handling:</u> The data sheet must recite any general applicable precautions for safe handling and use that are known to the firm preparing the data sheet, including hygiene practices, protective measures during repair and maintenance of contaminated equipment and procedures for clean-up of spills & leaks. Industrial chemical consumers often might add site-specific procedures to the more general information offered by the chemical manufacturer.

Exposure Controls: The data sheet must include a description of special procedures to be employed in emergencies as well as a description of appropriate first aid.

Dates: the sheet must bear the date of its preparation or of its latest revision

Information Source: the data sheet must recite the name address and telephone number of the person who prepared the data sheet or of some other person who can provide additional information relating to the chemical, such as citation to scientific literature or special emergency procedures.

Universal Electric procedures of reporting & treatment of injuries:

- Report all injuries immediately to your supervisor, no matter the extent of the injury
- After accident has taken place, give as much information as possible to your supervisor, and steps that can be taken to prevent future incidents in the future
- Report all unsafe conditions to your supervisor
- · Ask for first aid treatment for minor cuts. This could prevent infections
- Keep wounds clean and well-dressed
- Report any illness, headache, or nausea to your supervisor
- Report any physical problem handicap or previous injury problem to your supervisor

It is the Supervisory personnel is that is responsible for ensuring the report is completed on time and is complete as well as accurate. The Supervisor is responsible for investigating the accident and completing all necessary forms. The HR department will keep files, up to 5 years.

Procedure of recording and reporting incidents:

- All accidents and near misses are to be investigated and recorded on the Accident Investigation report.
- Project name, number, name of injured, and date-time of injury are self-explanatory and are for identification purposes.
- Lost time but be recorded, if the employee is to miss any time from this accident.
- This form must be turned in within 7 days of the accident.
- A brief description of incident is required.
- Investigation is required to understand why incident occurred and if it was safely executed.

All sites have access to the Accident Investigation form provided by Universal Electric of Fla.

(see below)

ACCIDENT INVESTIGATION REPORT

COMPANY NAME			REPORT NO.	
ADDRESS				
CITY		STATE	ZIP	
NAME OF INJUREO	sex	DOB	S.S.No,	
MPLOYEES JOB TITLE	LENGTH	OF EXPERIENCE C		
ACCIDENT INFORMATION:		REPORT DATE		
ATE OF ACCIDENT DAY OF ACCIDEN	TIME	ME OF ACCIDENT: a.m. p.m.		
ODRESS OF ACCIDENT LOCATION			1	
Nature of injury, injury type, and part of the body Describe the accident and how it occurred:		-	(0.20)	
Cause of the accident:				
100 Los		Lot Ess		
Was personal protective equipment required? Was it provided? If "No,"-explain, Was it being used as instructed by supervisor or If "No," explain.	designated trainer?	Was it being	used?() Yes.()	
Was it provided?	designated trainer?	Was it being	used?() Yes.()	
Was it provided?	designated trainer?	Was it being	used?() Yes.()	
Was it provided?	designated trainer?	Was it being	used?() Yes.()	
Was it provided?	designated trainer?	Was it being	used?() Yes.()	



6784 NW 17th Ave., Ft. Lauderdale, FL 33309 State Certified Electrical Contractor Office 954.484,5233 Fax 954.484.5487 www.universalphilco.com

Tab 5: References



To Whom It May Concern,

Procurement Manager

Subject: Reference Letter for RFP 2021-33 for Electrical Services - As Needed

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information your feel is pertinent:

Name of Public Entity: Broward County Schools
Name of Project: Royal Palm Elem.
scope of Work: Replaced 2000 Amp Switch Board
Initial Value of Contract: \$ 108,568 Is contract still active? Yes \ No work complete
Final Contract Value: \$108,568
Was the work performed timely: 💢 Yes 🗌 No
Was the work performed to acceptable quality standards? Yes 🗌 No
Were the number of RFIs submitted reasonable for the scope of the project(s)? Yes No
Number of Change Orders: Were any Contractor driven? Yes No
Would you enter into a contract with the Contractor in the future? XYes No
If no to any of the above please provide details below. Provide any other comment you feel
appropriate. Universal Electric has worked
for Broward schools for many years
with no issues
Thank you for your assistance in helping us in evaluating our bid solicitation.
Name of Owner:
Name of Individual completing this form: Oan Montemator Date: June 15, 2021
Signature: Daniel Montemour Title: Foreman
Telephone: 754-321-4671 E-mail: daniel, Montemayora Sincerely 954-801-4459 browardschools. Com
Sincerely, 954-801-4459 browardschools. Com
Nathalie Garcia



To Whom It May Concern,

Procurement Manager

Subject: Reference Letter for RFP 2021-33 for Electrical Services - As Needed

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information your feel is pertinent:

Name of Public Entity: The Town of Palm Beach
Name of Project: Town Lighting Capair
Scope of Work: Repair Town Street lights
Initial Value of Contract: \$20000 Is contract still active? Yes No
Final Contract Value: \$ 20,000
Was the work performed timely: Yes No
Was the work performed to acceptable quality standards? Yes No
Were the number of RFIs submitted reasonable for the scope of the project(s)? Yes No
Number of Change Orders: Were any Contractor driven? Yes No
Would you enter into a contract with the Contractor in the future? Yes \(\subseteq \text{No} \)
If no to any of the above please provide details below. Provide any other comment you feel
appropriate. universal electric has been
working with us for many years
providing excellent service.
Thank you for your assistance in helping us in evaluating our bid solicitation.
Name of Owner: Tem Harring/ Charteral bureau supervisor
Name of individual completing this form:
Signature: Title: Flotincal Bureag Supervisor Telephone: 908 -303-356/ E-mail: Thammal@ town of Palmbushia
Telephone: 908 -303-356/ E-mail: THammel town of Palmbaches
Sincerely,
Nathalie Garcia



To Whom It May Concern,

Subject: Reference Letter for RFP 2021-33 for Electrical Services - As Needed

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information your feel is pertinent:

Provinced College					
Name of Public Entity: Broward College					
Name of Project: College-wide electrical services					
Scope of Work: Provide electrical repair, remodel and new	installations on as needed basis.				
Initial Value of Contract: \$ <u>NA</u> is contract still a Final Contract Value: \$ 340,000.00 to date	nctive? 🗶 Yes 🔝 No				
Was the work performed timely: X Yes No					
Was the work performed to acceptable quality standards?	X Yes No				
Were the number of RFIs submitted reasonable for the scop	pe of the project(s)? X Yes No				
Number of Change Orders: Minor Were any Contrac	tor driven? X Yes No				
Would you enter into a contract with the Contractor in the	Would you enter into a contract with the Contractor in the future? X Yes No				
If no to any of the above please provide details below. appropriate.	Provide any other comment you fe				
Thank you for your assistance in helping us in evaluating ou	r bid solicitation.				
Name of Owner: Broward College Board of Trustees					
Name of individual completing this form: Mike Coval	Date; 6-23-21				
Signature: Title:	Electrical systems manager				
Telephone: 954-201-6828 E-mail:	mcoval@broward.edu				
Sincerely,					
Nathalie Garcia					
Procurement Manager					



To Whom It May Concern,

Procurement Manager

Subject: Reference Letter for RFP 2021-33 for Electrical Services - As Needed

The above referenced contractor has submitted a response to a solicitation that has been issued by the Town of Miami Lakes. You are receiving this letter because the contractor referenced you in its submission. To aid us in our evaluation, we would appreciate you providing the information requested below as well as any other information your feel is

pertinent:
Name of Public Entity: Cray of American
Name of Project: Cleptural Mankage
Scope of Work: 14 ejectural Repaires (1 1154 A)
Initial Value of Contract: \$ apen Is contract still active? Pes No
Final Contract Value: \$
Was the work performed timely: Ves No
Was the work performed to acceptable quality standards? Tes No
Were the number of RFIs submitted reasonable for the scope of the project(s)?
Number of Change Orders:
Would you enter into a contract with the Contractor in the future? Yes No
If no to any of the above please provide details below. Provide any other comment you feel
appropriate. Unnever I berson has been previous
5 fee tour scores fee per Green skis.
Very reluise and resumb well to margine
Thank you for your assistance in helping us in evaluating our bid solicitation.
Name of Owner:
Name of individual completing this form: Alan Lerme Date: 6/29/2/
Il - 2 Col 4 Docks Tresus
Signature: Title: Again Minerton Poliphological
Telephone: Title: Agir. Duester Public Works Trans
Sincerely,
Nathalie Garcia



6784 NW 17th Ave., Ft. Lauderdale, FL 33309 State Certified Electrical Contractor Office 954.484.5233 Fax 954.484.5487 www.universalphilco.com

Tab 6: Forms

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA
STATE OF FLORIDA } SS:
COUNTY OF MIAMI-DADE }
I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein
bid will be paid to any employees of the Town of Miami Lakes, its elected officials, and
Universal Elec. of FI, Inc. or its design consultants, as a commission, kickback, reward or gift, directly or
indirectly by me or any member of my firm or by an officer of the corporation.
By: Ay 3
BEFORE ME, the undersigned authority, personally appeared Phillip L. Kroyman, Jr. to me well
known and known by me to be the person described herein and who executed the foregoing
Affidavit and acknowledged to and before me that Phillip L. Kroyman, Jr. executed said
Affidavit for the purpose therein expressed.
WITNESS, my hand and official seal this 29 day of June , 2021.
My Commission Expires: May 15t 2023
ANGELEA PETERSON Notary Public - State of Florida
Notary Public State of Florida at Large Commission 4 GG 329651 My Comm. Expires May 1, 2023 Sunded through National Notary Assn.
articular Notary Assn.

SWORN STATEMENT ON PUBLIC ENTITY CRIMES SECTION 287.133(3)(a), FLORIDA STATUTES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1.

	(print individual's name and title)
for	Universal Electric of Florida, Inc.
	[print name of entity submitting sworn statement]
who	se business address is
	6784 N.W. 17th Avenue
	Fort Lauderdale, Florida 33009
and	(if applicable) its Federal Employer Identification Number (FEIN) is $_59 ext{-}1898508$
(If th	e entity has no FEIN, include the Social Security Number of the individual
sign	ng this sworn statement:)

- 2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)9g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or the United States, including, but not limited to, any bid or contract for goods and services to be provided to any public entity or an agency or political subdivision of any other state or of the United States involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
- 4. Lunderstand than an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
 - a. A predecessor or successor of a person convicted of a public entity crime; or
 - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime.

The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who

has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

- 5. Lunderstand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an entity.
- 6. Based on information and belief, the statement that I have marked below is true in relation to the entity submitting this sworn statement. [Indicate which statement applies.]

X Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, not any affiliate of the entity, has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ This entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. [attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO

UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

BEFORE ME, the undersigned authority, personally appeared Phillip L. Kroyman, Jr. to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Phillip L. Kroyman, Jr. executed said Affidavit for the purpose therein expressed.

My Commission Expires:

ANGELEA PETERSON
Notary Public State of Florida at Large

Notary Public State of Florida at Large

ANGELEA PETERSON
Notary Public - State of Florida
Commission # GG 317651
My Comm. Expires May 1, 2023
Bended through National Notary Assn.

NON-COLLUSIVE AFFIDAVIT

State of Florida } SS:	
County of Broward }	
Phillip L. Kroyman, Jr being fin	rst duly sworn, deposes and says that:
a) He/she is the <u>President</u> or Agent) of <u>Universal Electric of Florida</u> attached Proposal;	, (Owner, Partner, Officer, Representative a, Inc. , the Bidder that has submitted the
 b) He/she is fully informed respecting t pertinent circumstances respecting such 	he preparation and contents of the attached Proposal and of all Proposal;
or parties in interest, including this affia directly or indirectly, with any other Bid connection with the Work for which the proposing in connection with such work; to fix the price or prices in the attached or cost elements of the Proposal price of any collusion, conspiracy, connivance, or person interested in the proposed work; e)Price or prices quoted in the attached collusion, conspiracy, connivance, or un	s officers, partners, owners, agents, representatives, employees ant, have in any way colluded, conspired, connived or agreed, der, firm, or person to submit a collusive or sham Proposal in the attached Proposal has been submitted; or to refrain from any or of any other Bidder, or to fix any overhead, profit, or the Proposal price of any other Bidder, or to secure through a unlawful agreement any advantage against (Recipient), or any lawful agreement on the part of the Bidder or any other of its view or parties in interest, including this affiant.
Witness	
a collect	Phillip L. Kroyman, Jr.
Witness	(Printed Name)
	President
	(Title)
BEFORE ME, the undersigned author known by me to be the person describ acknowledged to and before me that Phi therein expressed.	rity, personally appeared to me well known and bed herein and who executed the foregoing Affidavit and illip L. Kroyman, Jr executed said Affidavit for the purpose
WITNESS, my hand and official seal t	this <u>29</u> day of <u>June</u> <u>2021</u> .
My Commission Expires: May 15th	ANGELEA PETERSON Notary Public - State of Florida Commission # GG 329651
Notary Public State of Florida at Large	Bonded through National Notary Assn.

CONFLICT OF INTEREST AFFIDAVIT

State of <u>Florida</u> } } SS:	
County of <u>Broward</u> }	
	peing first duly sworn, deposes and says that he/she is the (Owner,
Partner, Officer, Representative or Ag	ent) of Universal Electric of Florida, Inc. the Proposer that has
submitted the attached Proposal and	certifies the following;
the Town has a financial interest of under or through the award of a confficial (including Town committee employee or elected or appointed of Proposer, and further, that no such or child of any of them, alone or in interest means direct or indirect or Proposer. Any contract award control by the Town Council. Further, Proposer of the Proposer of the Town Council. Further, Proposer of the Town Council of Section 2-11.1, Stat., the Code of Ethics for Public furnishing the goods or services for submitting any future bids or proposer.	Proposal that no elected official, committee member, or employee of directly or indirectly in this Proposal or any compensation to be paid contract, and that no Town employee, nor any elected or appointed elementers) of the Town, nor any spouse, parent or child of such official of the Town, may be a partner, officer, director or employee of Town employee or elected or appointed officer, or the spouse, parent combination, may have a material interest in the Proposer. Material with more than 5% of the total assets or capital stock of the taining an exception to these restrictions must be expressly approved poser recognizes that with respect to this solicitation, if any Proposer of the ethics ordinances or rules of the Town, the provisions of Miamias applicable to Town, or the provisions of Chapter 112, part III, Flatic Officers and Employees, such Proposer may be disqualified from which the Proposal is submitted and may be further disqualified from sals for goods or services to the Town. The terms "Proposer" as used by making a bid or proposal to the Town. The terms "Proposer" as used by making a bid or proposal to the Town to provide goods or services.
Proposer further certifies that the particular by any collusion, conspirace	price or prices quoted in the Proposal are fair and proper and are not y, connivance, or unlawful agreement on the part of the Proposer or ives, owners, employees or parties in interest, including this affiant.
Signed, sealed and delivered in the property of the Signer Witness	
- Here	Phillip L. Kroyman, Jr.
Witness	(Printed Name)
	President
	(Title)
by me to be the person described he	ity, personally appearedto me well known and knowr erein and who executed the foregoing Affidavit and acknowledged to nan, Jrexecuted said Affidavit for the purpose therein expressed.
WITNESS, my hand and officia	al seal this <u>29</u> day of <u>June</u> , <u>2021</u> .
My Commission Expires: May 15	† 2023
(AP)	ANGELEA PETERSON
Notary Public State of Plorida at Large	A 1201 Notice Oubling Control of the



PUBLIC RELATIONS AFFIDAVIT

Bidder's N	ame: Phillip L. I	Kroyman, Jr.	Solicitation No.:	RFP 2021-33
			ny personal or business ed representative of the To	
Proposer s	shall disclose to the	Town: N/A		
a)	Any direct or increpresentative of	lirect personal interests the Town.	in a vendor held by any	employee or elected
	Last name	First name	Relationship	
	Last name	First name	Relationship	<u>, </u>
	Last name	First name	Relationship	, ,
b)	Any family relation	nships with any employ	ee or elected representativ	e of the Town.
	Last name	First name	Relationship	, , , , , , , , , , , , , , , , , , ,
	Last name	First name	Relationship	<u></u>
	Last name	First name	Relationshi	p
	02 1	11 1		
	Mys	4/1	June 29, 2021	
	Authorized Sign	ature	Date:	
	Phillip L. Kroy	man, Jr.	President	
	Print Name		Title:	

COMPLIANCE WITH PUBLIC RECORDS LAW

The Town of Miami Lakes shall comply with the Public Records Law as provided by Chapter 119, Florida Statutes, and all applicable amendments. Applicants must invoke the exemptions to disclosure provided by law in the response to the solicitation and must identify the data or other materials to be protected by separate envelope, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a response authorizes release of your firm's credit data to the Town of Miami Lakes.

If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their submittal/proposal package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the Town in a separate envelope marked "EXEMPT FROM PUBLIC RECORDS LAW". Failure to identify protected material via a separately marked envelopment will cause the Town to release this information in accordance with the Public Records Law despite any markings on individual pages of your submittal/proposal.

- (a) CONTRACTOR acknowledges TOWN'S obligations under Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statues, to release public records to members of the public upon request. CONTRACTOR acknowledges that TOWN is required to comply with Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statutes, in the handling of the materials created under this Agreement and that said statute controls over the terms of this Agreement.
- (b) CONTRACTOR specifically acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
 - Keep and maintain public records that ordinarily and necessarily would be required by TOWN
 in order to perform the services required under this Agreement;
 - Provide the public with access to public records on the same terms and conditions that TOWN would provide the records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
 - Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law; and
 - 4. Meet all requirements for retaining public records and transfer, at no cost to the TOWN, all public records in possession of CONTRACTOR upon termination of this Agreement and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to TOWN in a format that is compatible with the information technology system of TOWN.
- (c) Failure to comply with this Section shall be deemed a material breach of this Contract for which TOWN may terminate this Agreement immediately upon written notice to CONTRACTOR.

By submitting a response to this solicitation, the company agrees to defend the Town in the event we are forced to litigate the public records status of the company's documents.

Company Name: _	Universal Electri	c of Florida, Inc.		
Authorized repres	entative (print): _	Phillip L, Kroyman, Jr.		
Authorized repres	entative (signatur	o): Tun A	- Date:	June 29, 2021

CONTRACT EXECUTION FORM

This Contract made this day	of in the year in an amount no
o exceed \$ by and bet	ween the Town of Miami Lakes, Florida, hereinafte
called the "Town," and	, hereinafter called the "Contractor."
IN WITNESS WHEREOF, the parties irst above written.	have executed this Agreement as of the day and yea
Attest:	TOWN OF MIAMI LAKES
Ву:	Ву:
Gina Inguanzo, Town Clerk	Edward Pidermann, Town Manager
Legal Sufficiency:	
By:	Date:
Raul Gastesi, Town Attorney	
Signed, sealed and witnessed in the presence of:	CONTRACTOR
	(Contractor's Name)
Ву:	Ву:
	Name:
	Title:
	Date:

(*) In the event that the Contractor is a corporation, there shall be attached the original of the corporate resolution in the form contained in this Section, of the board of the corporation, authorizing the officer who signs the Contract to do so in its behalf.

CORPORATE RESOLUTION

WHEREAS,	Universal Electric of Florida, Inc.	, Inc. desires to enter into a contract
with the Town of M	liami Lakes for the purpose of pe	rforming the work described in the contract
to which this resolu	rtion is attached; and	
WHEREAS,	the Board of Directors at a duly	held corporate meeting has considered the
matter in accordan	ce with the By-Laws of the corpo	ration;
Now, THERE	FORE, BE IT RESOLVED BY THE B	DARD OF
DIRECTORS that the		
	(type title of of	ncer)
Phillip L. Kroyman	ı, Jr.	, is hereby authorized
(type name	of officer)	
and instructed to e	nter into a contract, in the name	and on behalf of this corporation, with the
Town of Miami Lake	es upon the terms contained in th	e proposed contract to which this resolution
is attached and to e	execute the corresponding perfor	mance bond.
DAT	ED this 29 day of June	, 20 21 .
	Corporate Secr	etary

(Corporate Seal)



6784 NW 17th Ave., Ft. Lauderdale, FL 33309 State Certified Electrical Contractor Office 954.484.5233 Fax 954.484.5487 www.universalphilco.com

RFP 2021-33
Electrical Services - As Needed
Due Date: June 29, 2021

Price Component

Town of Miami Lakes Electrical Services - As Needed RFP 2021-33

Form PS - Price Sheet

Note: Proposer's pricing as submitted will determine the ("Total Price Amount") for the purpose of evaluating the Proposals. However, unless otherwise stated in the Price Sheet Notes the Contractor will be paid based on actual work performed. See Price Sheet Form Notes for line item details.

Item No.	Description	Estimated Quantity (Hours)			Extended Price	
A. P O. L. A. M D. M.	HOURLY RATE - DURING NORMAL	OPERATING I	HOUF	RS		
1	Master Electrician	20	\$	58.00	3	1,160.00
2	Journeyman/Supervisor	20	\$	49.00	Š	980.00
3	Apprentice/Helper	15	\$	34.60	\$	519.00
4	Laborer	15	\$	13.00	\$	195.00
	HOURLY RATE - AFTER NORMAL OPERATING HO	URS (***SEE	NOTE	#1 BELOV	N***)	
5	Master Electrician	25	\$	85.00	\$	2,125.00
6	Journeyman/Supervisor	25	\$	67.00	\$	1,675.00
7	Apprentice/Helper	20	\$	49.00	\$	980.00
8	Laborer	20	\$	18.40	\$	368.00
	ADDITIONAL HOURL'	RATES				
9	Bucket Truck - Daily Operations, less than 50'	10	\$	40.00	\$	400.00
10	Bucket Truck - Minimum 50', on call or emergency	20	\$	60.00	\$	1,200.00
11	Crane - for 30' & 40' light poles	30	\$	125.00	\$	3,750.00
PARTS &	MATERIALS MARK UP (***SEE NOTE #2 BELOW***)	Estimated Quantity (Dollars)	Pero	entage	Extend	led Price
12	Percentage (Not to exceed 10%)	\$5,000.00	10.00%			\$500.0
		TOTAL P	RICE	AMOUNT	\$	13,852.00

Notes:

1. After normal operating hours price shall not exceed two times that of the normal operating hours price.

2. Firm will bill for parts and materials at wholesale cost + percentage markup in an amount not to exceed ten (10) percent. Supplier invoice must be attached to all invoices as applicable.

Firm's Name: Universal Electric of Florida, Inc.

Signature:

Phillip L. Kroyman, JR. President Print Name/Title:

Phil@universalphilco.com Email Address: