

**RESOLUTION NO. 16-1381**

**A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF MIAMI LAKES, FLORIDA APPROVING THE PURCHASE OF AN EMERGENCY BACK-UP GENERATOR FOR GOVERNMENT CENTER FROM PANTROPIC POWER, INC. IN AN AMOUNT NOT TO EXCEED BUDGETED FUNDS; AUTHORIZING THE TOWN MANAGER TO ACCESS THE NATIONAL JOINT POWERS ALLIANCE (NJPA) CONTRACT WITH CATERPILLAR, INC. PURSUANT TO SECTION 7 OF ORDINANCE 12-142 (THE TOWN'S PROCUREMENT ORDINANCE); AUTHORIZING THE TOWN MANAGER TO IMPLEMENT TERMS AND CONDITIONS OF THE CONTRACT; AUTHORIZING THE TOWN MANAGER TO EXPEND BUDGETED FUNDS; AUTHORIZING THE TOWN MANAGER TO EXECUTE CONTRACT; PROVIDING FOR INCORPORATION OF RECITALS; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, the Town of Miami Lakes, Florida (“the Town”) desires to purchase an emergency back-up generator for Government Center, located at 6601 Main Street; and

**WHEREAS**, on February 17, 2016, the Town issued Invitation to Bid 2016-09, which yielded a single bid response in the amount of \$163,500; and

**WHEREAS**, the Town’s Procurement Department then researched alternative purchasing options for the emergency back-up generator and found that the generator was available at a 37% discount through a National Joint Powers Alliance (“NJPA”) contract with Caterpillar, Inc. (“Caterpillar”), to wit: Contract No.: 080613-CAT (Electrical Energy Generation Equipment With Related Accessories, Services, and Supplies)(“Contract 080613-CAT”); and

**WHEREAS**, the Town is a member of the NJPA and can access various contracts for commodities and services which have been competitively bid for the use of public entities; and

**WHEREAS**, Section 7 of Town of Miami Lakes Ordinance 12-142 (“the Town’s Procurement Ordinance”) authorizes the purchase of goods and services from current contracts of other public, governmental, state/federal funded or non-profit entities, where the contracts have resulted from a formal competitive procurement process; and

**WHEREAS**, the Town intends to access NJPA Contract 080613-CAT with Caterpillar, whose local authorized dealer is Pantropic Power, Inc. (“Pantropic”), as the best source for the

purchase of the Town's emergency back-up generator, which will allow the Town to obtain an exclusive, free four-year extended warranty offer; and

**WHEREAS**, the Procurement Manager has conducted a market analysis to determine that the pricing from Pantropic under the NJPA Contract 080613-CAT with Caterpillar is the most advantageous procurement method available to the Town; and

**WHEREAS**, Pantropic will furnish and provide service coverage for the emergency back-up generator; and

**WHEREAS**, the Town Manager recommends authorization to purchase the Town's emergency back-up generator by utilizing Contract 080613-CAT between the NJPA and Caterpillar, in an amount not to exceed budgeted funds; and

**WHEREAS**, the Town Council approves of the Town Manager's recommendations and authorizes the Town Manager to enter into contract 2016-38 with Pantropic by accessing Contract 080613-CAT between the NJPA and Caterpillar, in an amount not to exceed budgeted funds, to purchase the emergency back-up generator for Government Center.

**NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL FOR THE TOWN OF MIAMI LAKES, FLORIDA, AS FOLLOWS:**

**Section 1. Recitals.** The foregoing recitals are true and correct and are incorporated herein by reference.

**Section 2. Approval of Contract.** The Town Council hereby approves and authorizes the Town Manager to purchase an emergency back-up generator for Government Center, by accessing Contract 080613-CAT between the National Joint Powers Alliance and Caterpillar, Inc., and to execute a contract on behalf of the Town with Pantropic Power, Inc. as the local authorized Caterpillar, Inc. dealer based upon Contract 080613-CAT, in substantially the form attached hereto as **Exhibit "A,"** and to execute any required agreements and/or documents to implement the terms and conditions of the contract and to execute any extensions and/or amendments to the contract, subject to approval as to form and legality by the Town Attorney.

**Section 3. Authorization of Town Officials.** The Town Manager and/or his designee and the Town Attorney are authorized to take all steps necessary to implement the terms and conditions of the contract with Pantropic Power, Inc., as the local authorized Caterpillar dealer.

**Section 4. Authorization of Fund Expenditure.** Notwithstanding the limitations imposed upon the Town Manager by the Town's Purchasing Procedures Ordinance, the Town

Manager is authorized to expend budgeted funds to implement the terms and conditions of the contract with Pantropic Power, Inc. for the Town's emergency back-up generator for Government Center.

**Section 5. Execution of the Contract.** The Town Manager is authorized to execute a contract in substantially the form attached hereto as **Exhibit "A"** with Pantropic Power, Inc. for the purchase of an emergency back-up generator for Government Center, subject to approval as to form and legality by the Town Attorney.

**Section 6. Effective Date.** This Resolution shall be effective immediately upon adoption.

**THIS SPACE INTENTIONALLY LEFT BLANK**

Passed and adopted this 7<sup>th</sup> day of June, 2016.

The foregoing resolution was offered by Mayor Pizzi who moved its adoption. The motion was seconded by DONILMAN lid and upon being put to a vote, the vote was as follows:

Mayor Michael A. Pizzi, Jr.	<u>yer</u>
Vice Mayor Tim Daubert	<u>yer</u>
Councilmember Manny Cid	<u>yer</u>
Councilmember Tony Lama	<u>yer</u>
Councilmember Ceasar Mestre	<u>yer</u>
Councilmember Frank Mingo	<u>yer</u>
Councilmember Nelson Rodriguez	<u>yer</u>



Michael A. Pizzi, Jr.  
MAYOR


Attest:



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Gina Inguanzo  
TOWN CLERK

Approved as to form and legal sufficiency:



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Raul Gastesi, Jr.  
Gastesi & Associates, P.A.  
TOWN ATTORNEY

# **EXHIBIT “A”**



**Pantropic Power, Inc.**  
**ONE SOURCE – ONE CALL – ONE SOLUTION™**

www.pantropic.com

Rolando Coll - EPG Sales  
 8205 N.W. 58 St. Miami, FL. 33166  
 P: 305.592.4944/ F: 305.477.1943

Date: 04-18-16

Reference: City of Miami Lakes (C-9, 250kW) NJPA rev.4

Quote#: 30125775-02

	<b>List Price</b>
<b><u>Base Model (C9)</u></b>	<b>\$31,298.00</b>
<b><u>Options</u></b>	
UL 2200 Listed	\$186.00
LC5014J SE-Nominal	\$10,448.00
Ground Fault Relay	\$1,675.00
Gen Running & Fault Relay	\$171.00
Contro Panel Mounting Left	\$1,925.00
Local Annun NFPA99/110	\$855.00
Remote Annunciator Panel	\$403.00
600:5 CT Ratio	\$342.00
400A Single Manual Circuit Breaker	\$3,704.00
Power Center – RH Mounted	\$896.00
Auxiliary Contracts	\$349.00
Neutral Bar	\$174.00
CB Cable Grp	\$132.00
Neutral Cable	\$49.00
Standard Radiator	\$3,758.00
Flexible Exhaust Connection	\$230.00
Radiator Guard and Duct Flange	\$192.00
Std Narrow Skid Base	\$3,647.00
Std Air Cleaner	\$157.00
Gen Mounting Duct Plate	\$555.00
Space Heater	\$461.00
Permanent Magnet Excitation	\$900.00
Std Battery Set installed	\$674.00
Battery Charger – 10 Amp Dual Rate	\$999.00
Battery Disconnect Switch	\$182.00
Jacket Water Heater	\$726.00
Heaters Control Group	\$461.00
 Sub Total	 \$65,549.00
NJPA Member Discount <b>37%</b>	<b>- \$24,253.00</b>
Genset / Option Price	<b>\$41,296.00</b>

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 954.791.7719 fax

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Cat Dealer Addtions (5% percent NJPA discount)

Genset / Option Price \$41,296.00
Freight \$1,100.00

Startup includes:

One (1) Day Startup \$1,411.00
One (1) Day Training \$1,411.00
One (1) Day Four (4) hour onsite load bank testing \$4,421.00

Non Cat Parts

One (1) 549 gallon UL listed 142 Double Wall Steel,FDEP Approved Subbase Diesel Fuel Tank Tank Price \$13,675.00

Skin Type Sound Attenuated Weather Protective Aluminum Enclosure - 25dBA Sound Reduction @ 7 meter - HVHZ (Large Missile Impact Rated) Enclosure Price \$45,206.00

Total \$108,520.00 (sales tax not included)

Exceptions/Notes:

- 1. Generator set package installation / wiring is not included in this quotation and is to be supplied by others.
2. Pantropic Power, Inc will make arrangements to deliver the entire generator set package to the jobsite in one piece. Offloading and rigging onsite is not included in this quotation and is to be supplied by others.
3. Quotation based only on Section 5, Technical Specifications, pg. 50-55.
4. Quotation providing a skin tight enclosure in lieu of walk in type enclosure mentioned in Specifications pg 54, Section 5.7D.1.
5. Generator set voltage information was not available at the time of this quotation. Quotation providing a 480VAC, 3 phase generator set system.
6. Automatic transfer switch is not included in this quotation. If an automatic transfer switch is required, an adder will be provided upon request.

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Specification Name	Specification Section	Pages
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Drawings	Date
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General Scope of Supply

Qty	I/L	Description
1	L	<p>One (1) New Caterpillar Model C-9 <b>Diesel</b> Engine Generator set, UL 2200 Listed, rated @ 250kW Standby, 277/480VAC, 3 Phase, 60 Hz., 1800 rpm <b>Diesel</b> Engine Generator Set with the following accessories:</p> <ul style="list-style-type: none"> <li>• EPA Stationary Emergency Only</li> <li>• Isochronous electronic governor</li> <li>• Air inlet System               <ul style="list-style-type: none"> <li>– Air filter with service indicator</li> </ul> </li> <li>• Auto-start Control Panel EMCP 4.2– NFPA 110               <ul style="list-style-type: none"> <li>– Emergency stop push button</li> <li>– Voltage adjust</li> <li>– Engine run relay</li> <li>– Common alarm relay</li> <li>– Engine pre-alarms</li> </ul> </li> <li>• Fuel System               <ul style="list-style-type: none"> <li>– Primary fuel filter and water separator</li> <li>– Secondary fuel filter</li> <li>– Fuel priming pump</li> <li>– Fuel oil impervious flexible fuel lines</li> </ul> </li> </ul>

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		<ul style="list-style-type: none"> <li>– Fuel cooler</li> <li>• Permanent Magnet Excited Generator System               <ul style="list-style-type: none"> <li>– Voltage regulator</li> <li>– Anti-condensation heater, UL Listed, 120VAC</li> <li>– One (1) 400A, 3 pole, Generator Mounted Thermal Magnetic Circuit Breaker with 24VDC shunt trip and auxiliary contacts.</li> </ul> </li> <li>• Starting System               <ul style="list-style-type: none"> <li>– Heavy Duty lead acid engine starting batteries, rack &amp; cables</li> <li>– Battery disconnect switch</li> <li>– Battery Charger; 24VDC, 10 Amp output. 120 VAC, 1 Phase Input, Nema 1 enclosure</li> <li>– 45amp battery charging alternator</li> <li>– Jacket Water Heater ,240 volt, 2,000 Watt</li> <li>– Battery heater</li> </ul> </li> <li>• Engine Cooling system               <ul style="list-style-type: none"> <li>– Unit mounted radiator 50 degree C ambient or 122 degrees F</li> <li>– Radiator duct flange</li> <li>– Coolant drain line with valve terminated at edge of base</li> <li>– Fan and belt guards</li> <li>– Coolant level sight gauge</li> <li>– Caterpillar Extended life coolant</li> </ul> </li> <li>• Exhaust System               <ul style="list-style-type: none"> <li>– Dry exhaust manifold</li> <li>– Flanged faced outlets</li> <li>– Critical Grade Silencer, Carbon Steel, (Interior Mounted)</li> <li>– Stainless Steel Engine Exhaust Flexible Connector (Interior Mounted)</li> </ul> </li> </ul>	
1	L	<ul style="list-style-type: none"> <li>• <u>Generator Subbase Diesel Fuel Storage Tank</u> <ul style="list-style-type: none"> <li>– One (1) 549 gallon, UL Listed 142, FDEP Approved, Subbase Diesel Fuel Storage Tank</li> </ul> </li> </ul>	<b>Included</b>
1	L	<ul style="list-style-type: none"> <li>• <u>Generator Set Enclosure</u> <ul style="list-style-type: none"> <li>– Skin Type Sound Attenuated Weather Protective Aluminum Enclousre – HVHZ Rated – Sound Reduction 25dBA @ 7 meters in Free Field Environment</li> </ul> </li> </ul>	<b>Included</b>

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1	L	<ul style="list-style-type: none"> <li>• <u>Additional items</u> <ul style="list-style-type: none"> <li>– One (1) Nema 3R remote break-glass station (shipped loose/installed by others)</li> <li>– One (1) remote 16 light annunciator panel (shipped loose/installed by others)</li> <li>– Two (2) Operational &amp; Maintenance Manuals</li> <li>– Factory load bank testing of the unit at 0.8pf (report provided)</li> </ul> </li> </ul>	<b>Included</b>
1	L	<ul style="list-style-type: none"> <li>• <u>Start –up and Training</u> <ul style="list-style-type: none"> <li>– Start-Up, and Building Load Test of generator set by a factory trained technician (two (2) days of labor included during normal business hours of 8:00am to 5:00pm)</li> <li>– Four (4) hour resistive load bank test to be performed after a start-up of unit is completed. (during normal business hours of 8:00am to 5:00pm)</li> <li>– One (1) day of instructional training on the generator set and transfer switch (during normal business hours of 8:00am to 5:00pm)</li> </ul> </li> </ul>	<b>Included</b>
1	L	<ul style="list-style-type: none"> <li>• <u>Warranty</u> <ul style="list-style-type: none"> <li>– Five (5) year Caterpillar Factory Warranty</li> </ul> </li> </ul>	<b>Included</b>

**Important:** Quote does not include the following (unless otherwise specifically noted above in the General Scope of Supply):

- |   |   |                              |
|---|---|------------------------------|
| • <b>Fuel</b>                           | • <b>All Equipment Installation</b>         | • <b>Equipment Unloading</b> |
| • <b>Fuel Equipment Installation</b>    | • <b>Engineering &amp; Design</b>           | • <b>Equipment Storing</b>   |
| • <b>Exhaust Insulation</b>             | • <b>Engineering Drawings</b>               | • <b>Equipment Rental</b>    |
| • <b>Electrical Equip. Installation</b> | • <b>Installation Permitting &amp; Fees</b> | • <b>Equipment Anchoring</b> |
| • <b>Cables, Wires and Conduits</b>     | • <b>Foundation Concrete Pad</b>            |                              |

TERMS: 90% payment due 30 days from date of invoice; Balance payment due prior to start up or 180 days after invoice, whichever occurs. **Sales tax has not been included in this quotation.** CONDITIONS: Terms of this sale are subject to credit approval @ Pantropic Power. Cancellations will not be accepted except on terms that will indemnify Pantropic Power against any loss. Cancellation charges will apply to orders cancelled after Pantropic's receipt of written release for production from Customer. Prices are valid for 30 days from quote date. The conditions of this quotation become a part of any order resulting hereforth and any purchase order submitted in response to this quotation, modifying, altering, or adding to these conditions shall not be binding unless accepted by us in writing. There are no agreements, understandings, or stipulations relative to this quotation other than those expressed herein. Quotation is subject to Standard Pantropic Power Products, Inc. Standard Terms & Condition on reverse side.

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[www.pantropic.com](http://www.pantropic.com)

Thank you for allowing us the opportunity to propose the above-described equipment.

PANTROPIC POWER PRODUCTS, INC.

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## Caterpillar March 17th, 2016 NJPA Participant Discounts

All Discounts listed are for "Standby Ratings Only unless otherwise stated".

	NJPA Member Discount
<b>60 HZ, 40 - 175 kW (Reference the "PSNA-EPG-F_PE400CNN" Caterpillar Price List)</b>	
D13	50%
D20	50%
D25	50%
D30	50%
<b>60 HZ, 40 - 175 kW (Reference the "PSNA-EPG-F_1100CNN" Caterpillar Price List)</b>	
D40-6 (3 phase)	50%
D50-6 (3 phase)	50%
D60-6 (3 phase)	50%
D80-6 (3 phase)	50%
D100-6 (3 phase)	50%
D125-6 (3 phase)	50%
D150-8 (3 phase)	50%
D175-2 (3 phase)	50%
D40-6S (1 phase)	50%
D50-6S (1 phase)	50%
D60-8S (1 phase)	50%
D80-2S (1 phase)	50%
D100-6S (1 phase)	50%
<b>60 HZ, 40 - 60 kW (Reference the "PSNA-EPG-F_C4.4LCAN" Caterpillar Price List)</b>	
D40-6	31%
D50-6	31%
D60-6	31%
D40-2LC	31%
D50-2LC	31%
D60-2LC	31%
<b>60 HZ, 40 - 100 kW (Reference the "PSNA-EPG-F_C4.4PGAN" Caterpillar Price List)</b>	
D40 (3 phase)	31%
D50 (3 phase)	31%
D60 (3 phase)	31%
D80 (3 phase)	31%
D100 (3 phase)	31%
D40-S (1 phase)	31%
D50-S (1 phase)	31%
D60-S (1 phase)	31%
D80-S (1 phase)	31%
D100-S (1 phase)	31%
<b>60 HZ, 125 - 175 kW (Reference the "PSNA-EPG-F_C6.6PGAN" Caterpillar Price List)</b>	
D125-6 (3 phase)	35%
D150-8 (3 phase)	35%
D175-2 (3 phase)	35%
<b>60 HZ, 200 kW (Reference the "PSNA-EPG-F_C7.1PGAN" Caterpillar Price List)</b>	
D200-2 (3 phase)	35%
<b>C9, 60 HZ, 200 - 300 eKW (Reference the "PSNA-EPG-F_C9PKGN" Caterpillar Price List)</b>	
200 kW (600, 480, 240 Volt)*	38%
250 kW (600, 480, 240 Volt)*	36%
300 kW (600, 480, 240 Volt)*	37%
*Other Voltages available, but may affect generator output	
<b>C9, 60 HZ, 200 - 300 eKW (Reference the "PSNA-EPG-F_C9PGAN" Caterpillar Price List)</b>	
200 kW (600, 480, 240 Volt)*	33%
250 kW (600, 480, 240 Volt)*	37%
300 kW (600, 480, 240 Volt)*	37%
*Other Voltages available, but may affect generator output	
<b>C15, 60 HZ, 350 - 500 KW (Reference the "PSNA-EPG-F_C15PGAN" Caterpillar Price List)</b>	
350 kW (600, 480, 240 Volt)*	37%
400 kW (600, 480, 240 Volt)*	37%
450 kW (600, 480, 240 Volt)*	37%
500 kW (600, 480, 240 Volt)*	37%
*Other Voltages available, but may affect generator output	
<b>C15, 60 HZ, 455 - 500 KW (Reference the "PSNA-EPG-F_C15PKGN" Caterpillar Price List)</b> <i>(EPA &amp; CARB Tier 4 Interim Emissions Certified)</i>	
455 kW Prime Power, 500 kW Standby 600 Volt Tier 4i	20%
455 kW Prime Power, 500 kW Standby 480 Volt Tier 4i	20%
455 kW Prime Power, 500 kW Standby 208 Volt Tier 4i	20%
<b>C18, 60 HZ, 550 - 600 kW (Reference the "PSNA-EPG-F_C18PGAN" Caterpillar Price List)</b>	
550 kW (600, 480, 240 Volt)*	33%
600 kW (600, 480, 240 Volt)*	33%
*Other Voltages available, but may affect generator output	
<b>C18, 60 HZ, 455 - 500 KW (Reference the "PSNA-EPG-F_C18PKAN" Caterpillar Price List)</b> <i>(EPA &amp; CARB Tier 4 Final Emissions Certified)</i>	
455 kW Prime Power, 500 kW Standby 480 Volt Tier 4F	20%
<b>C27, 60 HZ, 750 - 800 KW (Reference the "PSNA-EPG-F_C27PGBN" Caterpillar Price List)</b>	
750 kW 480 Volt	33%
800 kW 480 Volt	33%
<b>C27, 60 HZ, 725 - 800 KW (Reference the "PSNA-EPG-F_C27PKGN" Caterpillar Price List)</b> <i>(EPA &amp; CARB Tier 4 Interim Emissions Certified)</i>	

725 kW Prime Power, 800 kW Standby 480 Volt Tier 4i	17%
725 kW Prime Power, 800 kW Standby 480 Volt Tier 4i Heavy Duty	17%
C32, 60 HZ, 1000 kW <i>(Reference the "PSNA-EPG-F_C32PKG" Caterpillar Price List)</i>	37%
1000 kW 480	
3512C, 60 HZ, 1500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) <i>(Reference the "PSNA-EPG-F_3512PGAN" Caterpillar Price List)</i>	33%
480 V, Standby Rating Only - 1500 kW	33%
12470 V, Standby Rating Only - 1500 kW	
3516C, 60 HZ, 2000 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) <i>(Reference the "PSNA-EPG-F_3516PGAG" Caterpillar Price List)</i>	33%
480 V, Standby Rating Only - 2000 kW	33%
12470 V, Standby Rating Only - 2000 kW	
3516C-HD, 60 HZ, 2500 kW (EPA Tier 4) 480/277, 4160, 12470 Volts available <i>(Reference the "PSNA-EPG-F_3516PGE" Caterpillar Price List)</i>	19%
3516C-HD, 60 HZ, 2000 kW (EPA Tier 4) 480/277, 460, 12470 Volts available <i>(Reference the "PSNA-EPG-F_3516PGE" Caterpillar Price List)</i>	19%
3516B, 60 HZ, 2000 kW (EPA Tier 1) <i>(Reference the "PSNA-EPG-F_3516PGDG" Caterpillar Price List)</i>	32%
Low/Med Voltage - Standby Rating Only - 2000 kW	32%
High Voltage - Standby Rating Only - 2000 kW	
3516B, 60 HZ, 2250 kW (EPA Tier 1) <i>(Reference the "PSNA-EPG-F_3516PGDG" Caterpillar Price List)</i>	32%
Low/Med Voltage - Standby Rating Only - 2250 kW	32%
High Voltage - Standby Rating Only - 2250 kW	
3516C HD, 60 HZ, 2500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) <i>(Reference the "PSNA-EPG-F_3516PGE" Caterpillar Price List)</i>	30%
Low/Med Voltage - Standby Rating Only - 2500 kW	30%
High Voltage - Standby Rating Only - 2500 kW	
G3412, 60 HZ, 1200 RPM, 3 Phase, 480 Volt <i>(Reference the "PSNA-EPG-F_G3412PGG" Caterpillar Price List)</i>	26%
G3508, 60 HZ, 1200 RPM, 3 Phase, 480 Volt <i>(Reference the "PSNA-EPG-F_G3508EPG" Caterpillar Price List)</i>	17%
G3516, 60 HZ, 1800 RPM, 3 Phase, 240 or 480 Volt, Self Excited <i>(Reference the "PSNA-EPG-F_G3516APGG" Caterpillar Price List)</i>	17%
1040 eKW - Standby	
G3516, 60HZ, 1200 RPM, 3 Phase, 480 Volt <i>(Reference the "PSNA-EPG-F_G3516AEPG" Caterpillar Price List)</i>	17%
G3516H, 60HZ, 1500 RPM, 3 Phase <i>(Reference the "PSNA-EPG-F_G3516HNG" Caterpillar Price List)</i>	17%
G3520H, 60 HZ <i>(Reference the "PSNA-EPG-F_G3520HNL" Caterpillar Price List)</i>	17%
G3520, 60 HZ, 2055, 1900, or 1600 eKW <i>(Reference the "PSNA-EPG-F_G3520CPGL" Caterpillar Price List)</i>	17%
CG132, CG170, CG260 (custom) Due to the customization and plethora of options, it is not feasible to provide a paper price list for these specific generator sets. Each quote is custom for the specific application. However, members will receive a 15% discount off of the configured list price from each member's local dealer.	15%
C175, 60 HZ, 4000 kW (EPA Tier 2 for Mobile and Stationary Use) <i>(Reference the "PSNA-EPG-F_C175-20EL" Caterpillar Price List)</i>	24%
4000 kW (with Fan Rating)	
C175, 60 HZ, 3000 kW (EPA Tier 4) <i>(Reference the "PSNA-EPG-F_C175A-16EL" Caterpillar Price List)</i>	19%
3000 kW (with Fan Rating)	
C175, 60 HZ, 3000 kW (EPA Tier 2 for Mobile and Stationary Use) <i>(Reference the "PSNA-EPG-F_C175-16EL" Caterpillar Price List)</i>	26%
3000 kW (with Fan Rating)	26%
3100 kW (without Fan Rating)	
Natural Gas (Optional LPG) Olympian Generator Sets, 25 - 300 kW <i>(Reference the "PSNA-EPG-F_GASOLYGN" Caterpillar Price List)</i>	
G25	26%
G35	26%
G40	26%
G45	26%
G50	26%
G60	26%
G70	26%
G80	26%
G100	26%
G130	26%
G150	26%
G150	26%
G175	26%
G200	26%
G230	26%
G250	26%

G275	26%
G300	26%
APS60 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
APS100 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
APS1000 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
APS2000 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
XQ20N, 60 HZ, 20 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad)) (Reference the "PSNA-EPG-F_XQ20N" Caterpillar Price List) 20 kW* (3 or 1 phase)	45%
*There are several voltage options available	
XQ30N, 60 HZ, 30 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad)) (Reference the "PSNA-EPG-F_XQ30N" Caterpillar Price List) 30 kW* (3 or 1 phase)	45%
*There are several voltage options available	
XQ35BN, 60 HZ, 35 kVA prime (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ35BN" Caterpillar Price List)	
XQ60N, 60 HZ, 60 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad)) (Reference the "PSNA-EPG-F_XQ60N" Caterpillar Price List) 60 kW* (3 or 1 phase)	45%
*There are several voltage options available	
XQ200N, 60 HZ, 200 kW (EPA Tier 4 Interim & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ200N" Caterpillar Price List) 182 kW* (3 phase or 1 phase)	45%
XQ350N, 60 HZ, 350 kW (EPA Tier 4 Interim & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ350N" Caterpillar Price List) 320 kW* (3 phase or 1 phase)	23%
XQ375BN, 60 HZ, 375 kW (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ375BN" Caterpillar Price List)	23%
XQ500N, 60 HZ, 500 kW (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ500N" Caterpillar Price List) 455 kW* (3 or 1 phase)	23%
XQ570BN, 60 HZ, 500 kW (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ570BN" Caterpillar Price List)	23%
XQ800N, 60 HZ, 800 kW (EPA Tier 4 Interim & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ800N" Caterpillar Price List) 725 kW* (3 or 1 phase)	23%
*There are several voltage options available	
XQ2000N, 60 HZ, 2000 kW (EPA Tier 2 & CARB Emissions Certified) (Reference the "XQ2000N" Caterpillar Price List) 1825 kW* (3 phase)	19%
<b>Switchgear (customizable)</b>	12%
<i>Due to the customization and plethora of options, it is not feasible to provide a paper price list for Cat switchgear. However, members will receive a <u>12% discount</u> off of the configured list price from each member's local dealer.</i>	
<b>UPS (Uninterruptible Power Supply)</b>	
<b>60 HZ, 40 - 130 kVA (Reference the "UPSB130G" Caterpillar Price List)</b>	
UPSB040 (40kVA)	20%
UPSB050 (50 kVA)	20%
UPSB060 (60 kVA)	20%
UPSB080 (80 kVA)	20%
UPSB100 (100 kVA)	20%
UPSB130 (130 kVA)	20%
<b>Plus all price list related options</b>	20%
<b>UPS (Uninterruptible Power Supply)</b>	
<b>Flywheel Options</b>	
(Reference the "UPS300AG" Caterpillar Price List)	
UP0300A - UPS 300 480V 60HZ	20%
UP300G - UPS 300 480V 60HZ	20%
UP0600G - UPS 600 480V 60HZ	20%
UP0300Z - UPS 300 480V 60HZ	20%
UP0600Z - UPS 600 480V 60HZ	20%
UP0900Z - UPS 900 480V 60HZ	20%
UP01200Z - UPS 1200 480V 60HZ	20%
UPEXP02 - UPS Module Power Stage Expansion	20%
(Reference the "UPS750FG" Caterpillar Price List)	20%
<b>Epic (Reference the "CATEPICG" Price List)</b>	
Epic - Master Control Panel	10%
Epic - Generator Control Panel	10%
Epic - Utility Control Panel	10%
<b>Supervisory Control Panel (Reference the "CATSCPN" Price List)</b>	
EMCP 4.4 SCP	10%
<b>ATS (AUTOMATIC TRANSFER SWITCHES)</b>	
<b>444 ATS's available via ATS 2014 Price List Password: ATS2011</b>	20%

**ANNUAL RENEWAL OF AGREEMENT**

Made by and Between

**Caterpillar, Inc. (Vendor)**  
100 NE Adams Street  
Peoria, IL 61629

and

**National Joint Powers Alliance® (NJPA)**  
202 12<sup>th</sup> Street NE  
Staples, MN 56479  
Phone: (218) 894-1930

Whereas:

“Vendor” and “NJPA” have entered into an “Acceptance and Award #080613-CAT” for the procurement of Electrical Energy Generation Equipment with Related Accessories, Services and Supplies, and having a maturity date of September 17, 2017, and which are subject to annual renewals at the option of both parties.

Now therefore:

“Vendor” and “NJPA” hereby desire and agree to extend and renew the above defined contract for the period of September 17, 2015 to September 17, 2016.

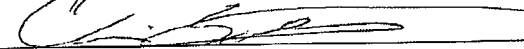
National Joint Powers Alliance® (NJPA)

By:  Its: Executive Director/CEO

Name printed or typed: Chad Coquette

Date 9/10/15

Caterpillar, Inc.

By:  Its: Industry Rep

Name printed or typed: Chris Schwarz

Date 10 Sept 15

-----  
If you do not desire to extend contract, please sign below and return this agreement.  
**Discontinue: We desire to discontinue the contract.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**FORM D**

**Formal Offering of Proposal**  
(To be completed Only by Proposer)



**ELECTRICAL ENERGY GENERATION EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES.**

In compliance with the Request for proposal (RFP) for "ELECTRICAL ENERGY GENERATION EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES.", the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: Caterpillar, Inc. Date: 7/30/13

Company Address: 100 NE Adams St.

City: Peoria State: IL Zip: 61629

Contact Person: Alex Graf Title: Electric Power Sales Manager

Authorized Signature (ink only):  Alex Graf  
(Name printed or typed)





### Contract Acceptance and Award

(To be completed only by NJPA)

## NJPA 080613 ELECTRICAL ENERGY GENERATION EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES.

Caterpillar, Inc.  
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective date of the Contract will be September 17, 20 13 and continue for four years thereafter AND which is subject to annual renewal at the option of both parties. This contract has the consideration of an optional fifth year renewal option at the discretion NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: [Signature] Chad Couette  
NJPA Executive Director (Name printed or typed)

Awarded this 17<sup>th</sup> day of September 20 13 NJPA Contract Number # 080613-CAT

NJPA Authorized signature: [Signature] Scott Verona  
NJPA Board Member (Name printed or typed)

Executed this 17<sup>th</sup> day of September 20 13 NJPA Contract Number # 080613-CAT

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name Caterpillar, Inc

Vendor Authorized signature: [Signature] Alexander J. Graf  
(Name printed or typed)

Title: Region Sales Manager - North America

Executed this 19 day of September 20 13 NJPA Contract Number # 080613-CAT

Regular Meeting & Retreat Minutes of the  
NATIONAL JOINT POWERS ALLIANCE®  
Board of Directors  
Tuesday, September 17, 2013  
Executive Conference Room

Vice Chair Wilson called the Regular Board meeting to order at 5:50 p.m. with the following members present: Scott Veronen, Randy Pepin, Brian Lehman, Mike Wilson, Mike Domin, Barb Schmitt, and Barb Neprud. Also present were Chad Coauette, Susan Nanik, Diana Pihlaja, David Jessop, Misty Myers, Rynell Schock, Michael Wegscheid, and Deb Cervantez, staff.

Mr. Pepin moved, seconded by Mr. Veronen to accept the agenda as amended. Motion carried.

Ms. Schmitt moved, seconded by Ms. Neprud to accept the minutes of the Regular Board Meeting held on August 20, 2013. Motion carried.

Ms. Pihlaja presented the monthly Financial Reports.

Ms. Neprud moved, seconded by Mr. Veronen to approve the Resolution of Signed Authority as presented. Motion carried.

Ms. Schmitt moved, seconded by Mr. Pepin to approve the check register and Treasurer's Report of Cash, Revenues, and Expenditures and to pay all vendor disbursements #79592 to #79799. Motion carried.

Ms. Schmitt moved, seconded by Mr. Domin to approve all Wire Transfers #45 to #68. Motion carried.

Ms. Neprud moved, seconded by Ms. Schmitt to accept the Consent Agenda as follows:

- Updated Membership Agreements Members added August 1-31, 2013 (Enc #4)
- Request Authorization to Bid
  - Common Communications Equipment for Emergency Services with Related Services, Supplies, and Accessories
  - Power Transmission Components with Related Accessories, Services, and Supplies
  - Travel Related Logistics and Solutions
- Approve Bid Evaluation Committee's Recommendation to Award RFP #062013 for Renewable Energy Generation Equipment with Related Accessories, Services and Supplies to:
  - Aegis Wind LLC 062013
- Approve Bid Evaluation Committee's Recommendation to Award RFP #080613 for Electrical Energy Generation Equipment with Related Accessories, Services and Supplies to:
  - Caterpillar, Inc. 080613
- Approve Bid Evaluation Committee's Recommendation to Award ezIQC – Southern California – General Lighting to:
  - Synergy Companies CA-GL08C-082013
  - Synergy Companies CA-GL11C-082013
  - Synergy Companies CA-GL12C-082013
- Approve Bid Evaluation Committee's Recommendation to Award ezIQC – Southern California – HVAC to:
  - EMCOR Services/Mesa CA-H02B-082013
  - EMCOR Services/Mesa CA-H04B-082013
  - EMCOR Services/Mesa CA-H05B-082013
  - EMCOR Services/Mesa CA-H06B-082013

- EMCOR Services/Mesa CA-H07C-082013
- EMCOR Services/Mesa CA-H08C-082013
- EMCOR Services/Mesa CA-H09C-082013
- EMCOR Services/Mesa CA-H10B-082013
- EMCOR Services/Mesa CA-H15C-082013
- Performance Automation Solutions, Inc. CA-H07D-082013
- WR Robbins Company CA-H09B-082013
- Approve Bid Evaluation Committee’s Recommendation to Award ezIQC – Southern California – Street Lighting to:
  - ABM Electrical & Lighting Solutions, Inc. CA-SL03B-082013
  - ABM Electrical & Lighting Solutions, Inc. CA-SL09B-082013
- Approve Renewal of Agreements with
  - Caterpillar, Inc. #060311
  - Document Advantage #051311
  - Henke Mfg. #062512
- Approve ezIQC Renewal of Agreements with
  - BDI Construction Company FL06-022912
  - Whalen Electric OH04EA-080311

Motion carried.

Mr. Jessop reported on Risk Management.

Ms. Schmitt moved, seconded by Mr. Veronen to approve the Joint Powers Agreement with Brooklyn Center Schools and accept them into the MPPA pool effective October 1, 2013. Motion carried.

Ms. Schock reported on Education Solutions. She gave an update on the Leadership Academy, new marketing materials, and early literacy.

Mr. Wegscheid reported on Information Technology. He gave an update on Technology Solutions and ongoing technology audits throughout Region 5.

Mr. Lehman moved, seconded by Mr. Pepin to approve transfer of property at 225 1<sup>st</sup> Street NE to the City of Staples through either donation or sale for purpose of public use. Motion carried.

Dr. Coauette gave an update on the R5 Summit that will take place on October 15<sup>th</sup> here at NJPA.

Ms. Schmitt moved, seconded by Mr. Lehman to approve the Purchase of Service Agreement with Brainerd ISD 181. Motion carried.

Ms. Schmitt moved, seconded by Mr. Veronen to approve the revised FY13-14 Employee Matrix as presented. Motion carried.

Mr. Lehman moved, seconded by Mr. Pepin to approve the Amended Master Agreement for the Director of Contracts and Marketing as presented. Motion carried.

Mr. Lehman moved, seconded by Mr. Domin to approve hiring Kathy Moore as Marketing Manager effective September, 16, 2013; Dianne Heldman as Customer Service Specialist effective September 23, 2013; and Tania Denny as IT Support Specialist effective September 23, 2013. Motion carried.

Mr. Lehman moved, seconded by Ms. Neprud to approve the job description for a Controller and open the position. Motion carried.

Dr. Coauette gave the Executive Director Update.

National Conference dates were reviewed.

Mr. Lehman reported on his attendance at the NIGP conference.

Mr. Domin moved, seconded by Ms. Schmitt to adjourn the meeting at 8:00 p.m. Motion carried.