

RESOLUTION NO. 26-2165

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF MIAMI LAKES, FLORIDA, AUTHORIZING THE TOWN MANAGER TO EXECUTE AN AGREEMENT WITH NEW CENTURY GOVERNMENT AFFAIRS, LLC FOR FEDERAL LOBBYING SERVICES PURSUANT TO REQUEST FOR PROPOSALS NO. 2025-21R; PROVIDING FOR A CONTRACT AMOUNT NOT TO EXCEED FIVE THOUSAND DOLLARS (\$5,000) PER MONTH OR SIXTY THOUSAND DOLLARS (\$60,000) ANNUALLY; AUTHORIZING THE TOWN MANAGER TO TAKE ALL NECESSARY ACTIONS TO IMPLEMENT THE TERMS OF THE AGREEMENT; PROVIDING FOR INCORPORATION OF RECITALS; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Town has an interest in monitoring and influencing federal legislation and policy initiatives that may impact the Town and its residents; and

WHEREAS, the Town must remain informed of proposed federal legislation, regulations, and funding opportunities that could benefit the community and must proactively advocate for and secure such benefits; and

WHEREAS, the Town also seeks to monitor federal policy developments to identify and address potential legislative or regulatory actions that could negatively affect the Town's operations, budget, or policy priorities; and

WHEREAS, to obtain professional federal lobbying services, the Town issued Request for Proposals ("RFP") No. 2025-21R for Federal Lobbying Services on January 19, 2026; and

WHEREAS, the RFP was advertised in *Community Newspapers*, posted on DemandStar, posted on Public Purchase, and posted in the Government Center Lobby; and

WHEREAS, to be eligible for award, proposers were required to demonstrate relevant experience providing federal representation to municipal clients, provide references demonstrating successful completion of lobbying services contracts within the past three years, and confirm that no professional or ethical conflicts existed with the Town's interests; and

WHEREAS, on the proposal deadline of February 19, 2026, the Town received two (2) proposals from:

1. New Century Government Affairs, LLC (“NCGA”)
2. Pittman Law Group, P.L. (“Pittman Law”); and

WHEREAS, An Evaluation Committee consisting of Olivia Shock, Grants and Governmental Affairs Manager for the Town of Miami Lakes, German Cure, Chief Technology and Innovation Officer for the Town of Miami Lakes, and Genaro “Chip” Iglesias, City Manager for the City of South Miami, met on March 5, 2026, to evaluate the proposals; and

WHEREAS, Following evaluation, the Committee established the following ranking:

1. New Century Government Affairs, LLC – 271 points
2. Pittman Law Group, P.L. – 259.01 points; and

WHEREAS, Procurement conducted a due diligence review of NCGA and determined the firm to be responsive and qualified, with no material deficiencies identified; and

WHEREAS, NCGA is an established consulting firm specializing in government relations, public affairs, and strategic advisory services, and has approximately ten (10) years of experience providing legislative advocacy and intergovernmental coordination services to municipalities and public sector entities; and

WHEREAS, under the leadership of T.C. Wolfe, NCGA has established relationships within Florida’s congressional delegation, including Mario Díaz-Balart, Marco Rubio, Rick Scott, Maria Elvira Salazar, Debbie Wasserman Schultz, Jared Moskowitz, and Carlos A. Giménez, among others; and

WHEREAS, NCGA has provided government relations services to municipalities including the City of Hialeah, the City of Miami Springs, and the City of Hollywood; and

WHEREAS, NCGA currently serves as the Town’s federal lobbyist and has assisted the Town in advancing several key initiatives including efforts to secure funding for the Big Cypress Drainage Improvement Project, the NW 59th Avenue Extension Project, and the passage in the United States House of Representatives of H.R. 672, legislation intended to create a single unique ZIP Code for the Town; and

WHEREAS, based on the Evaluation Committee’s ranking and Procurement’s due diligence review, Administration recommends that the Town Council authorize the Town Manager to enter into an agreement with NCGA for federal lobbying services.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF MIAMI LAKES, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The foregoing recitals are true and correct and are incorporated herein by reference.

Section 2. Approval of Agreement. The Town Council hereby authorizes the Town Manager to execute an agreement with New Century Government Affairs, LLC (“NCGA”) for federal lobbying services pursuant to RFP No. 2025-21R, in an amount not to exceed Five Thousand Dollars (\$5,000.00) per month or Sixty Thousand Dollars (\$60,000.00) annually, subject to approval as to form and legal sufficiency by the Town Attorney. Furthermore, as a proactive measure to avoid any delays, it is also recommended that the Town Council authorize the Town Manager to award the contract to the second proposer, in the event that, NCGA is deemed non-responsive, withdraws, or is otherwise unable to perform the services as required.


Section 3. Authorization of Town Officials. The Town Manager and Town staff are authorized to take all actions necessary to implement the intent of this Resolution and the terms of the agreement.

Section 4. Effective Date. This Resolution shall take effect immediately upon adoption.

The foregoing resolution was offered by Councilmember Fernandez who moved its adoption. The motion was seconded by Councilmember Sanchez and upon being put to a vote, the vote was as follows:

Mayor Joshua Dieguez	Absent
Vice Mayor Bryan Morera	Yes
Councilmember Juan Carlos Fernandez	Yes
Councilmember Angelo Cuadra Garcia	Yes
Councilmember Ray Garcia	Yes
Councilmember Steven Herzberg	Yes
Councilmember Alex Sanchez	Yes

PASSED AND ADOPTED this 17th day of March 2026.



Joshua Dieguez Bryan Morera
~~MAYOR~~ Vice Mayor

Attest:



Gina M. Inguanzo
TOWN CLERK

Approved as to form and legal sufficiency:



Lorenzo Cobiella
Gastesi, Lopez Mestre and Cobiella, PLLC
DEPUTY TOWN ATTORNEY